



**#1 in R.O.I CO-OP Pre-Approved**

# **SUMMER SAVINGS!**

**Event Dates July 27 – August 9**

**Order by July 12**

- Models shown are PMAP Prices LESS 10% - YOU decide your prices
- Make absolutely ANY Changes. You will receive a proof. We get your art pre-approved
- FREE HUB claim filing if checked on order form

## **Mailer Choices**

1. **The Monster Mailer tri-fold** Arrives in mail 6" x 10.5" and opens to 10.5" x 17" Only **46.9 Cents.**
2. **The Legal Limit MAX Postcard** 11"x 14" - The Largest Piece of Mail Allowed by Law! Only **52.9 Cents.**
3. **The Jumbo Card** 6" x 9" Only **43.9 Cents.** From \$999 all Inclusive.

**All orders Include** art with any Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery.

**Option** - Use your store customer list – no charge to clean list - ask for details.

**Add the "Scratch Off" Promotion - 4 Cents extra.** – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) \$250 Your Store Gift Certificates (zero dealer liabilities), and your option to add your odds & default prizes. Default Dealer Prizes 1% of mailers \$25 off, 98% \$30 off, 1% \$50 Instant Savings \$499+ purchase. An 18" x 24" Prize Poster & extra mailers for walk in traffic.

**Contact 800-770-5219**

**Bill Menkhus** bill\_menkhus@invigoratemedia.com Cell 636-524-1240

**Doug Nelson** doug\_nelson@invigoratemedia.com Cell 636-578-8130

# The Monster Mailer Tri-Fold

Proven by  
Monstrous Results

Arrives in the  
mailbox as  
**6" x 10.5"**  
Opens to  
**10.5" x 17"**

10.5 INCHES WIDE

17 INCHES TALL



**295% BIGGER** Than our  
Jumbo Postcard!

As low as  
**46.9¢** Includes  
Postage





KitchenAid®



**24.5 cu.ft. Side-by-Side Refrigerator** with Frameless Glass Shelves  
WRS325SDHZ

Whirlpool®



**1.7 cu.ft. Over-the-Range Microwave** with Add 30 Seconds  
WMH31017HS



**4-PIECE STAINLESS STEEL KITCHEN SUITE**

Reg \$3876

**\$2721**

**SAVE \$1155 ON THE PACKAGE!**



**SAVE OVER 29%**

**Stainless Steel Dishwasher** with Sani Rinse Option  
WDP540HAMZ

**REBATES UP TO \$3000\***

\*Via a Visa® Prepaid card by mail when you purchase select KitchenAid® Brand Appliances. July 1–December 31, 2023

DEALER LOGO

*Summer Savings*

**JULY 27<sup>TH</sup> – AUGUST 9<sup>TH</sup>**

*Scratch & Win™*

Match your number in our store to see if you're our grand prize winner!



- \$10,000 Shopping Spree
  - \$250 Store Gift Certificate
  - \$25 – \$50 Additional Instant Savings
- on purchases \$499 and up

Dealer Name  
Street Address  
City, State ZIP

**POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT**

PRESORT STANDARD  
U.S. POSTAGE  
**PAID**  
INVIGORATE  
MEDIA

*Doug Nelson  
115 Mississippi Ave  
Crystat City, MO 63019*

Whirlpool®

Family of Brands

**Artwork Version: MM4757WP\_Summer**



**25 cu.ft. French Door Refrigerator** with Exterior Refrigerated Drawer  
WRX735SDHZ



**1.9 cu.ft. Over-the-Range Microwave** with Sensor Cooking  
WMH32519HZ



**5.3 cu.ft. Electric Range** with 5-in-1 Air Fry Oven  
WFE550S0LZ

Whirlpool®

**4-PIECE STAINLESS STEEL KITCHEN SUITE**

Reg \$5606

**\$4221**

**SAVE \$1385 ON THE PACKAGE!**





**MAYTAG®**

**4-PIECE STAINLESS STEEL KITCHEN SUITE**



Reg \$4426

**\$3499**

**SAVE \$927  
ON THE PACKAGE!**

**SAVE OVER  
20%**

**24.5 cu.ft. French Door Refrigerator** with Exterior Ice/Water Dispenser  
MSS25C4MGZ

**1.7 cu.ft. Over-the-Range Microwave** with Stainless Steel Cavity  
MMV1175JZ

**5.3 cu.ft. Electric Range** with Convection Cooking & Air Fry  
MER7700LZ

**Stainless Steel Dishwasher** with Dual Power Filtration  
MDB4949SKZ

**10 YEAR LIMITED PARTS WARRANTY**

**AIR FRY**

**12 MONTHS SPECIAL FINANCING!\***

**MAYTAG®**

Reg \$1299

**\$899 each**

**SAVE OVER  
30%**



**SAVE \$800  
ON THE PAIR!**



**4.7 cu.ft. Top Load Washer** with Pet Pro Filter that removes 5x more pet hair  
MWV6500MBK

**7.0 cu.ft. Electric Dryer** with Pet Pro Option that lifts pet hair off clothes  
MED6500MBK

*We Sell It & Service It*

We are a full-service appliance dealer! We repair and carry parts for most appliance brands. We are a member of a \$22 Billion buying organization. Don't sacrifice quality service before or after the sale.

**BUY FROM A  
LOCALLY OWNED  
BUSINESS!**



**SAVE AN EXTRA 10% ON CLOSEOUTS!**

**Whirlpool®**

**\$539 each**

**SAVE OVER  
28%**



**SAVE \$420  
ON THE PAIR!**

**CLOSEOUT**

**3.8 cu.ft. Top Load Washer** with Soaking Cycles  
WTW4955HW

**7.0 cu.ft. Electric Dryer** with AutoDry™ Drying System  
WED4950HW

**MAYTAG®**

**\$849 each**

**SAVE OVER  
26%**



**SAVE \$600  
ON THE PAIR!**

**5.2 cu.ft. Smart Top Load Washer** with Built-In Water Faucet  
MWV7230HW

**7.4 cu.ft. Electric Dryer** with Extra Power Button  
MED7230HW

**DEALER TAG**

\*See store for complete details on all offers, financing and rebates. KITCHENAID REBATE: Up to \$3000 - Valid July 1-December 31, 2023. \*\*Employees of retailer, mail-house, associate sponsors and ad agency as well as their family members of the same household are not eligible. Restrictions apply. No purchase necessary. Odds of winning \$10,000 Shopping Spree 1:350,000; \$250 Store Gift Certificate 3:XX,XXX; Additional Discounts on minimum purchase of \$499 and above: \$25 XXX,XXX; \$30 XXX,XXX; \$50 XXX,XXX. Mail piece must be presented to a representative of our store to participate in all offers of this mail piece. Participant must be 18 years of age or older, a legal U.S. Citizen, have a valid U.S. Driver's License and be a recipient of the mail piece via U.S. Mail. Winning numbers are predetermined. Winning numbers will not be disclosed over the telephone. Only valid during event dates and hours. VOID WHERE PROHIBITED BY LAW. ©/™ ©2023. All rights reserved. MM475YWP\_Summer chellert ©2023 Invigorate Media, LLC. All Rights Reserved.

# The Legal Limit **MAX!** Postcard

Anything bigger would be criminal.

14 INCHES WIDE  
**HUGE!**

DEALER LOGO

**Summer Savings**

**JULY 27TH – AUGUST 9TH**

**Whirlpool 4-PIECE STAINLESS STEEL KITCHEN SUITE**

**\$4221**  
SAVE \$1385  
ON THE PACKAGE!

**SAVE OVER 24%**

**Whirlpool 4-PIECE STAINLESS STEEL KITCHEN SUITE**

**\$2721**  
SAVE \$1155  
ON THE PACKAGE!

**SAVE OVER 29%**

**MAYTAG 4-PIECE STAINLESS STEEL KITCHEN SUITE**

**\$3499**  
SAVE \$927  
ON THE PACKAGE!

**SAVE OVER 20%**

**MAYTAG**

**\$899** each  
SAVE OVER 30%

**SAVE \$800**  
ON THE PAIR!

**KitchenAid**

**REBATES UP TO \$3000**

**SAVE AN EXTRA 10% ON CLOSEOUTS!**

**Whirlpool**

**\$539** each  
SAVE OVER 20%

**MAYTAG**

**\$849** each  
SAVE OVER 26%

**12 MONTHS SPECIAL FINANCING!**

**We Sell It & Service It**

**BUY FROM A LOCALLY OWNED BUSINESS!**

**DEALER TAG**

11 INCHES TALL

The **LARGEST** piece of mail the US Postal Service will allow!

As low as  
**52.9¢**  
Includes Postage

**255% BIGGER** Than our Jumbo Postcard!



DEALER LOGO

Summer Savings



JULY 27<sup>TH</sup> – AUGUST 9<sup>TH</sup>

Whirlpool®

## 4-PIECE STAINLESS STEEL KITCHEN SUITE

Reg. \$5606

\$4221

SAVE \$1385  
ON THE PACKAGE!



25 cu.ft. French Door Refrigerator with Exterior Refrigerated Drawer  
WFX735SDHZ



1.9 cu.ft. Over-the-Range Microwave with Sensor Cooking  
WMH432519HZ



SAVE OVER  
24%

Stainless Steel Dishwasher with 5 Wash Cycles  
WDT730HAMZ

Whirlpool®

## 4-PIECE STAINLESS STEEL KITCHEN SUITE

Reg. \$3876

\$2721

SAVE \$1155  
ON THE PACKAGE!



SAVE OVER  
29%



24.5 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves  
WRS325SDHZ



1.7 cu.ft. Over-the-Range Microwave with Add 30 Seconds  
WMH31017HS



5.3 cu.ft. Electric Range with Frozen Bake™ Technology  
WFE505WQJ5

Stainless Steel Dishwasher with Sani Rinse Option  
WDP540HAMZ

MAYTAG®

## 4-PIECE STAINLESS STEEL KITCHEN SUITE

Reg. \$4426

\$3499

SAVE \$927  
ON THE PACKAGE!



SAVE OVER  
20%



24.5 cu.ft. French Door Refrigerator with Exterior Ice/Water Dispenser  
MSS25C4MGZ



1.7 cu.ft. Over-the-Range Microwave with Stainless Steel Cavity  
MMV1175JZ

5.3 cu.ft. Electric Range with Convection Cooking & Air Fry  
MER7700LZ

Stainless Steel Dishwasher with Dual Power Filtration  
MDB4949SKZ

**MAYTAG®**

**\$899** each  
Reg \$1299

**SAVE OVER  
30%**



**SAVE \$800  
ON THE PAIR!**

**4.7 cu.ft. Top Load Washer with Pet Pro Filter** that removes 5x more pet hair  
MVW6500MBK

**7.0 cu.ft. Electric Dryer with Pet Pro Option** that lifts pet hair off clothes  
MED6500MBK



**KitchenAid®**



**REBATES UP TO  
\$3000\***

\*Via a Visa® Prepaid card by mail when you purchase select KitchenAid® Brand Appliances. July 1–December 31, 2023

Dealer Name  
Street Address  
City, State Zip

**POSTMASTER: Please Deliver X/XX, X/XX, X/XX  
OR CURRENT RESIDENT**

PRESORT STANDARD  
U.S. POSTAGE  
**PAID**  
INVIGORATE  
MEDIA

*Doug Nelson  
115 Mississippi Ave  
Crystal City, MO 63019*

**Artwork Version: LM4756WP\_Summer**

**SAVE AN EXTRA 10% ON CLOSEOUTS!**

**Whirlpool®**

**\$539** each  
Reg \$749

**SAVE OVER  
28%**



**SAVE \$420  
ON THE PAIR!**

**3.8 cu.ft. Top Load Washer with Soaking Cycles**  
WTW4955HW

**7.0 cu.ft. Electric Dryer with AutoDry™**  
Drying System  
WED4955HW

**CLOSEOUT**

**MAYTAG®**

**\$849** each  
Reg \$1149

**SAVE OVER  
26%**



**SAVE \$600  
ON THE PAIR!**

**5.2 cu.ft. Smart Top Load Washer with Built-In Water Faucet**  
MVW7230HW

**7.4 cu.ft. Electric Dryer with Extra Power Button**  
MED7230HW



**12 MONTHS SPECIAL FINANCING!\***

**We Sell It & Service It**

We are a full-service appliance dealer! We repair and carry parts for most appliance brands. We are a member of a \$22 Billion buying organization. Don't sacrifice quality service before or after the sale.

**BUY FROM A LOCALLY OWNED BUSINESS!**



**DEALER TAG**



\*See store for complete details of all offers, financing and rebates. KA Rebate: Up to \$3,000 by mail. Valid 7/1/23–12/31/23. See store for details. © 2023. All rights reserved. LM4756WP\_Summer cheilert ©2023 Invigorate Media, LLC. All Rights Reserved.

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# The Jumbo Postcard

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DEALER LOGO

*Summer  
Savings*

**JULY 27<sup>TH</sup> – AUGUST 9<sup>TH</sup>**

Whirlpool®

MAYTAG

**KitchenAid®**

**AMANA®**

**HUGE  
SAVINGS**  
*on Kitchen Suites!*

Whirlpool®

**\$539** each  
Reg \$749



**3.8 cu.ft. Top Load Washer**  
with Soaking  
Cycles  
WTW4955HW

**7.0 cu.ft. Electric Dryer**  
with AutoDry™  
Drying System  
WED4950HW

MAYTAG®

**\$899** each  
Reg \$1299



**4.7 cu.ft. Top Load Washer**  
with Pet Pro  
Filter that removes 5x  
more pet hair  
MWW6500MBK

**7.0 cu.ft. Electric Dryer**  
with Pet Pro  
Option that lifts pet  
hair off clothes  
MED6500MBK

KitchenAid®



**REBATES UP TO**  
**\$3000\***

\*Via a Visa® Prepaid card by  
mail when you purchase select  
KitchenAid® Brand Appliances.  
July 1–December 31, 2023

Dealer Name  
Street Address  
City, State ZIP

**POSTMASTER: Please Deliver X/XX, X/XX, X/XX  
OR CURRENT RESIDENT**

PRESORT STANDARD  
U.S. POSTAGE  
**PAID**  
INVIGORATE  
MEDIA

**12 MONTHS SPECIAL FINANCING!\***

**DEALER TAG**

*Doug Nelson  
115 Mississippi Ave  
Crestat City, MO 63019*

\*See store for complete details of all offers, financing and rebates. ©/™ © 2023. All rights reserved. JP4758WP\_Summer cheilert ©2023 Invigorate Media, LLC. All Rights Reserved.

**Artwork Version: JP4758WP\_Summer**



# MODEL LIST : MONSTER MAILER

*\*Some models may not appear on smaller mailers*

July 27–August 9  
Summer Savings

**Prices are set at lowest co-opable prices.**

Brand	Whirlpool	Model #	Kitchen	REG	\$3876	SALE PRICE	\$2721
Brand		Model #	WRS325SDHZ	REG		SALE PRICE	
Brand		Model #	WMH31017HS	REG		SALE PRICE	
Brand		Model #	WFE505W0JS	REG		SALE PRICE	
Brand		Model #	WDP540HAMZ	REG		SALE PRICE	
Brand	Whirlpool	Model #	Kitchen	REG	\$5606	SALE PRICE	\$4221
Brand		Model #	WRX735SDHZ	REG		SALE PRICE	
Brand		Model #	WMH32519HZ	REG		SALE PRICE	
Brand		Model #	WFE550S0LZ	REG		SALE PRICE	
Brand		Model #	WDT730HAMZ	REG		SALE PRICE	
Brand	Maytag	Model #	Kitchen	REG	\$4426	SALE PRICE	\$3499
Brand		Model #	MSS25C4MGZ	REG		SALE PRICE	
Brand		Model #	MMV1175JZ	REG		SALE PRICE	
Brand		Model #	MER7700LZ	REG		SALE PRICE	
Brand		Model #	MDB4949SKZ	REG		SALE PRICE	
Brand	Maytag	Model #	MVW6500MBK	REG	\$1299	SALE PRICE	\$899
Brand	Maytag	Model #	MED6500MBK	REG	\$1299	SALE PRICE	\$899
Brand	Whirlpool	Model #	WTW4955HW	REG	\$749	SALE PRICE	\$539
Brand	Whirlpool	Model #	WED4950HW	REG	\$749	SALE PRICE	\$539
Brand	Whirlpool	Model #	MVW7230HW	REG	\$1149	SALE PRICE	\$849
Brand	Whirlpool	Model #	MED7230HW	REG	\$1149	SALE PRICE	\$849



**Monster Mailer • Legal Limit Max • Jumbo Postcard**

# Order Form

Email orders to: **ORDER@InvigorateMedia.com**

or Fax orders to: **636-794-3223**

Sales: **1-800-770-5219** Doug Nelson or Bill Menkhus

Business Name: \_\_\_\_\_ Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell: \_\_\_\_\_ Email: \_\_\_\_\_

Buying Group: \_\_\_\_\_ Whirlpool Rep: \_\_\_\_\_

**Whirlpool Dealers** - Want us to file your HUB co-op paperwork on your behalf? ☐ YES!

Are you Whirlpool Exclusive? ☐ YES! **HUB Log-in Username:** \_\_\_\_\_ **Password:** \_\_\_\_\_

Step 1

## Sale Dates

Indicate your sale dates here:

\_\_\_\_\_

Step 2

## Please List Artwork Version Number

Artwork Version in white address panel,  
ie Version: LL2041WP; 01MM954X)

Indicate number here: \_\_\_\_\_

**Do you want Scratch Off Promo?** ☐ Yes ☐ No **(Scratch Off Promo: Add 4 cents per mailer)**

Step 3

## Quantity Single Family Homes: **Select One**

Monster Mailer ☐ 1. 5,000 - \$2,843 ☐ 2. 10,000 - \$4,889

Legal Limit MAX! ☐ 1. 5,000 - \$3,143 ☐ 2. 10,000 - \$5,489

## Jumbo Postcard Pricing:

☐ 1. 1,000 - \$999 ☐ 2. 2,000 - \$1,599

☐ 3. 3,000 - \$1,829 ☐ 4. 4,000 - \$2,239

☐ 5. 5,000 - \$2,693 ☐ 6. 10,000 - \$4,589

**Additional Mailers, ADD:** MONSTER - 46.9¢ each

LEGAL LIMIT MAX - 52.9¢ each • JUMBO POSTCARD - 43.9¢ each (on quantities over 5,000)

Step 4

**Financing & Special Offers: *All offers are solely the retailer's responsibility.*** ie. Financing, Rebates, Free Delivery, etc.

Financing offer terms - # of Months ie. 6, 12, 18 \_\_\_\_\_; With Payments? YES or NO; Minimum Purchase: \$ \_\_\_\_\_;

List your special offers here: \_\_\_\_\_

Step 5

**Signature (REQUIRED):** \_\_\_\_\_ (Your order will not be processed without a signature)

Invigorate Media has no responsibility for, nor may payment be contingent upon, availability of featured merchandise. Invigorate Media shall not be responsible for nondelivery or damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal rates as of May 2022 and are subject to change without notice.

Step 6

Select ONE: ☐ 1. Zip Codes - Complete Below **OR** ☐ 2. Let us run a radius around your store

## Call us for free consultation on selecting your mailing list

1.	2.	3.	4.	5.
6.	7.	8.	9.	10.

## Pricing Includes: \$50,000+ Household Median Income

• Single Family Home Mailing List

Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 9"

• Single Family Home Postage

Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢  
Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢

Add'l SCFs: Add \$100



List your model changes below

*Fax 2nd page with your Order Form*

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected

1. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
2. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
3. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
4. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
5. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
6. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
7. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
8. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
9. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
10. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
11. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
12. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
13. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_