

Up to 85% CO-OP + FREE CO-OP FILING! MARKETING PLAYBOOK ASSET APPROVED

Whirlpool Brands Presidential Saving!

85% CO-OP Whirlpool Exclusive dealers & 70% CO-OP Multi-Manufacturer dealers

Targeted Direct Mail #1 in R. O. I. #1 for Driving Immediate Sales.

- Models are at PROMO MAP = Lowest Price. Normal MAP models can be less 10%
- Make ANY Changes to art. Your art will be pre-approved by HUB
- We will file your HUB claim for 85% or 70% if checked on order form

Event Dates February 6 - 26
Begin 2/6 - Order by 1/21
Begin 2/13 - Order by 1/27

Mailer Choices

- **1.** The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only **39.9 Cents.**
- **2. The Legal Limit MAX Postcard** 11"x 14" The Largest Piece of Mail Allowed by Law! Only **42.9 Cents.**
- 3. The Jumbo Card 6" x 9" Only 36.9 Cents. From \$799 all Inclusive.

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

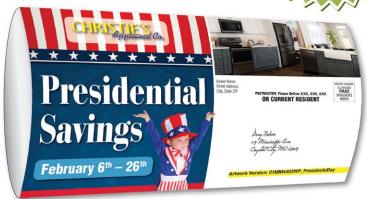
Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill_menkhus@invigoratemedia.com Cell 636-524-1240

Doug Nelson doug nelson@invigoratemedia.com Cell 636-578-8130

Arrives in the mailbox as 6" x 10.5" Opens to 10.5" x 17"



— 10.5 INCHES **WIDE** —



295% BIGGER Than our Jumbo Postcard!

As low as Includes Postage

17 INCHES **TALI**



RECEIVE UP TO

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES*

Valid January 1 - July 11, 2020



20 cu.ft. Counter-Depth French Door Refrigerator with Interior Dispense



2.0 cu.ft. Over-the-Range Microwave with Sensor Functions KMHS120ESS





6.4 cu.ft. Electric Range with Even-Heat™ True Convection KFEG500ESS KFGG500ESS - Gas add \$111

Dishwasher with ProWash™ Cycle KDFE104HPS



Scratch & Win



- \$10,000 Shopping Spree
- KitchenAid® Stand Mixer
- $^{\$}25 ^{\$}50$ Additional Instant Savings

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX **OR CURRENT RESIDENT**

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

Artwork Version: 01MM4493WP_PresidentsDay



MAYTAG[®]

FINGERPRINT RESISTANT STAINLESS KITCHEN

25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ

1.9 cu.ft. Over-the-Range Microwave with Stainless Steel Cavity MMV1175JZ

5.3 cu.ft. Electric Range with Precision Cooking¹ System MER6600FZ MGR6600FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast® Cycle

MDB4949SHZ







\$279











25 cu.ft. French Door Refrigerator with Humidity-Controlled Crispers

5.3 cu.ft. Electric Range with Frozen Bake™ Technology WFE52580JZ WFG52580JZ - Gas add \$111

1.9 cu.ft. Steam Microwave with Sensor Cooking

Stainless Steel Dishwasher with Third Level Rack



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS32SSDHZ

5.3 cu.ft. Electric Range with Frozen Bake™ Technology WFE505W0JS WFG505M0BS - Gas add \$111



1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls

ON THE PACKAG

Stainless Steel Dishwasher with 1-Hour Wash Cycle wdt730PAHZ

12 MONTHS SPECIAL FINANCING!* ★



We Sell It & Service It

BUYING POWER – We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

BUY FROM A LOCALLY OWNED BUSINESS!



3.9 cu.ft. Top Load Washer with Smooth Spiral Stainless Steel Wash Basket

each

7.0 cu.ft. Electric
Dryer with AutoDry™
Drying System
WED4850HW

MAYTAG[®]

\$679

Whirlpool

\$849

each



4.5 cu.ft. Front Load Washer with Extra Power & 12-Hr Fresh® Hold Option MHW5630HW

each

7.3 cu.ft. Electric Dryer with Extra Power & Quick Dry Cycle MED5630HW



5.0 cu.ft. Front Load Washerwith Load & Go™
XL Dispenser &
Intuitive Controls
wFW8620HW

7.4 cu.ft. Electric Dryer with Steam Refresh Cycle & Intuitive Controls WED8620HW

Selling & Servicing Major Appliances in Tucson Since 1956

CHRISTIE'S Republiance Co.

7255 E. Broadway at S. Kolb • (520) 296-7218





The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

HUGE!

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES



MAYTAG[®]

FINGERPRINT RESISTANT STAINLESS KITCHEN





MSRP \$4246



25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ

1.9 cu.ft. Over-the-Range Microwave with Stainless Steel Cavity MMV1175.17

5.3 cu.ft. Electric Range with Precision Cooking™ System MER6600FZ MGR6600FZ - Gas add \$111

ON SPECIAL BUYS, ODDS & ENDS AND SELECT CLOSEOUTS!

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB49498H7

* HUGE SAVINGS Whirlpool

STAINLESS STEEL KITCHEN SUITE

\$2599

Whirlpool

STAINLESS STEEL KITCHEN SUITE

\$2099



25 cu.ft. French Door Refrigerator with Humidity-Controlled Crispers WRES35SWHZ



1.9 cu.ft. Steam Microwave with Sensor Cooking WMH32519H7

5.3 cu.ft. Electric Range with Frozen Bake™ Technology WFE525S0JZ WFG525S0JZ - Gas add \$111

Stainless Steel Dishwasher with Third Level Rack WDESGOSA IM

ON THE PACKAGE!



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS3258DHZ



1.7 cu.ft. Microwave Hood Combination with **Electronic Touch Controls** WMH31017HS



5.3 cu.ft. Electric Range with Frozen Bake" Technology WFE505W0JS WFG505M0BS - Gas add \$111

Stainless Steel Dishwasher with 1-Hour Wash Cycle WDT730PAHZ

KitchenAid®

STAINLESS STEEL **KITCHEN SUITE**

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA



UP TO

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid January 1 - July 11, 2020



20 cu.ft. Counter-Depth French Door Refrigerator with Interior Dispense KREC300ESS





2.0 cu.ft. Over-the-Range Microwave with Sensor Functions KMHS120ESS



6.4 cu.ft. Electric Range with Even-Heat™ True Convection KFEG500ESS KFGG500ESS - Gas add \$111



46 DBA Dishwasher with ProWash™ Cycle KDFF104HPS



Artwork Version: 01LM4492WP PresidentsDay



each

each



SAVE \$440 PAIR! SHOWN WITH OPTIONAL PEDESTALS

Selling & Servicing Major Appliances in Tucson Since 1956

7255 E. Broadway at S. Kolb • (520) 296-7218

4.5 cu.ft. Front **Load Washer** with Extra Power & 12-Hr Fresh® Hold Option MHW5630HW

7.3 cu.ft. Electric **Drver** with Extra Power & Quick Dry Cycle MED5630HW



SHOWN WITH OPTIONAL PEDESTALS

5.0 cu.ft. Front **Load Washer** with Load & Go™ XL Dispenser & Intuitive Controls WFW8620HW

7.4 cu.ft. Electric Drver with Steam Refresh Cycle & Intuitive Controls WFD8620HW



12 MONTHS SPECIAL *** FINANCING!* **

Whirlpool

3.9 cu.ft. Top Load Washer with Smooth Spiral Stainless Steel Wash Basket WTW4850HW

7.0 cu.ft. Electric Dryer with AutoDry™ Drying System WED4850HW

S Kolb Rd East Broadway

*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ⊕/™ © 2019. All rights reserved. HUB Pre-Approval XXXXXX, 01LM4492WP_PresidentsDay cheitert @2020 Invigorate Media, LLC, All Rights Reserved, 800-770-5219.







Whirlpool

STAINLESS STEEL KITCHEN SUITE





25 cu.ft. French **Door Refrigerator** with Humidity-Controlled Crispers WRF535SWHZ

1.9 cu.ft. Steam Microwave with Sensor Cooking WMH32519HZ

5.3 cu.ft. Electric Range with Frozen Bake™ Technology WFE525S0JZ WFG525S0JZ - Gas add \$111 Stainless Steel Dishwasher with Third Level Rack WDF590SAJM

AMANA Whirlpool



KitchenAid[®]



** HUGE SAVINGS ON SPECIAL BUYS, ODDS & ENDS AND SELECT CLOSEOUTS!

Whirlpool

MAYTAG[®]

\$449 each

\$679 each





3.9 cu.ft. Top Load Washer with Smooth Spiral Stainless Steel Wash Basket WTW4850HW 7.0 cu.ft. Electric Dryer with AutoDry™ Drying System WED4850HW 4.5 cu.ft. Front Load Washer with 12-Hr Fresh® Hold Option мнw5630нW 7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED5630HW

Selling & Servicing Major Appliances in Tucson Since 1956

CHRISTIE'S

CHRISTIES Co.

East Broadway

6355 E. Broadway at Wilmot • (520) 296-7218

*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ®/™ @ 2019. All rights reserved. HUB Pre-Approval XXXXXX. 01JP4494WP_PresidentsDay cheltert ©2020 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

KitchenAid°

*1700



BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES' Valid January 1 - July 11, 2020

12 MONTHS SPECIAL FINANCING!*

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01JP4494WP_PresidentsDay

-Alternate Jumbo Card-

CHRISTIE'S

Presidents' Day

SAVINGS EVENT

FEBRUARY 6TH – 26TH



AMANA Whirlpool MAYTAG

KitchenAid[®]



SAVE ON SPECIAL BUYS, ODDS & ENDS AND SELECT CLOSEOUTS!

Whirlpool

MAYTAG[®]

\$449 each

\$679 each





3.9 cu.ft. Top Load Washer with Smooth Spiral Stainless Steel Wash Basket WTW4850HW 7.0 cu.ft. Electric Dryer with AutoDry™ Drying System WED4850HW 4.5 cu.ft. Front Load Washer with 12-Hr Fresh® Hold Option MHW5630HW 7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED5630HW

Selling & Servicing Major Appliances in Tucson Since 1956

CHRISTIES

East Broadway

6355 E. Broadway at Wilmot • (520) 296-7218

*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ®/™ @ 2019. All rights reserved. HUB Pre-Approval XXXXXX. JP4501WP_PresidentsDay cheltert @2020 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

KitchenAid°

*1700



BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES' Valid January 1 - July 11, 2020

12 MONTHS SPECIAL FINANCING!*

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nalson 115 Mississippi Ava Crystat City, MO 63019

Artwork Version: JP4501WP_PresidentsDay

MODEL LIST: MONSTER MAILER

*Some models may not appear on smaller mailers

Prices are set at lowest co-opable prices. If you replace any of these models with models set at regular MAP, those can be priced 10% less.

Brand KitchenAid Kitchen Packag	9	MSRP_	\$5296	_ SALE PRICE _	\$3699
Brand Model # _	KRFC300ESS	MSRP_		_ SALE PRICE _	
Brand Model # _	KMHS120ESS	MSRP_		_ SALE PRICE _	
Brand Model # _	KFEG500ESS or KFG	G500ESS	S (gas add \$111)	_ SALE PRICE _	
Brand Model # _	KDFE104HPS	MSRP_		_ SALE PRICE _	
Brand <u>Maytag Kitchen Package</u>		MSRP_	\$4246	_ SALE PRICE _	\$2799
Brand Model # _	MFI2570FEZ	MSRP_		_ SALE PRICE _	
Brand Model # _	MMV1175JZ	MSRP_		_ SALE PRICE _	
Brand Model # _	MER6600FZ or MGR	6600FZ (gas add \$111)	_ SALE PRICE _	
Brand Model # _	MDB4949SHZ	MSRP_		_ SALE PRICE _	
Brand Whirlpool Kitchen Package		MSRP_	\$3896	_ SALE PRICE _	\$2599
Brand Model # _	WRF535SWHZ	MSRP_		_ SALE PRICE _	
Brand Model # _	WMH32519HZ	MSRP_		_ SALE PRICE _	
Brand Model # _	WFE525S0JZ or WF0	<u>3525S0J</u> 2	Z (gas add \$111)	_ SALE PRICE _	
Brand Model # _	WDF590SAJM	MSRP_		_ SALE PRICE _	
Brand Whirlpool Kitchen Package		MSRP_	\$3266	_ SALE PRICE _	\$2099
Brand Model # _	WRS325SDHZ	MSRP_		_ SALE PRICE _	
Brand Model # _	WMH31017HS	MSRP_		_ SALE PRICE _	
Brand Model # _	WFE505W0JS or WF	G505M0	BS (gas add \$111)	_ SALE PRICE _	
Brand Model # _	WDT730PAHZ	MSRP_		_ SALE PRICE _	
Brand Whirlpool Model # _	WTW4850HW	MSRP_	\$599	_ SALE PRICE _	\$449
Brand Whirlpool Model # _	WED4850HW	MSRP_	\$599	_ SALE PRICE _	\$449
Brand Maytag Model # _	MHW5630HW	MSRP_	\$899	_ SALE PRICE _	\$679
Brand Maytag Model # _	MED5630HW	MSRP_	\$899	_ SALE PRICE _	\$679
Brand Whirlpool Model # _	WFW8620HW	MSRP_	\$1199	_ SALE PRICE _	\$849
Brand Whirlpool Model #	WED8620HW	MSRP_	\$1199	_ SALE PRICE _	\$849



Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢

Monster Mailer • Legal Limit Max • Jumbo Postcard

Order Form

Email orders to: ORDER@InvigorateMedia.com

or Fax orders to: **636-794-3223**

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus Business Name: _____ _____ Contact Name: ____ ______ City: ______ Zip: ______ _____ Cell: _____ Email: _____ _____ Whirlpool Rep: _____ Whirlpool Dealers - Want us to file your HUB co-op paperwork on your behalf? ☐ YES! Sale Dates **Please List Artwork Version Number** Artwork Version in white address panel, Indicate your sale dates here: ie Version: LL2041WP; 01MM954X) Indicate number here: **Do you want "Scratch Off" Promo?** Yes No (Scratch Off Promo: Add 3 cents per mailer) Quantity Single Family Homes: Select One Jumbo Postcard Pricing: **1**. 1,000 - \$799 **2.** 2,000 - \$1,399 Legal Limit MAX! 1. 5,000 - \$2,593 2. 10,000 - \$4,439 **3**. 3,000 - \$1,799 **□** 4. 4,000 - \$2,099 **□** 5. 5.000 - \$2.293 **□** 6. 10.000 - \$3.839 Additional Mailers, ADD: MONSTER - 39.9¢ each LEGAL LIMIT MAX - 42.9¢ each • JUMBO POSTCARD - 36.9¢ each (on quantities over 5,000) Financing & Special Offers: All offers are solely the retailer's responsibility. ie. Financing, Rebates, Free Delivery, etc. Financing offer terms - # of Months ie. 6, 12, 18 _____; With Payments? YES or NO; Minimum Purchase: \$_____; List your special offers here: ___ Signature (REQUIRED): _____ (Your order will not be processed without a signature) Invigorate Media has no responsibility for, nor may payment be contingent upon, availability of featured merchandise. Invigorate Media shall not be responsible for nondelivery or damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal rates as of May 2018 and are subject to change without notice. Select ONE: ☐ 1. Zip Codes - Complete Below **OR** □ 2. Let us run a radius around your store Call us for free consultation on selecting your mailing list 1. 2. 3. 4. 5. 7. 9. 10. Pricing Includes: \$50,000* Household Median Income • Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 9" • Single Family Home Postage Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Add'I SCFs: Add \$100

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ ______Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # **CHANGE PRICE TO:** \$ and/or **CHANGE SAVE TO:** \$ 6. **DELETE:** Brand ______ Model #_____ **REPLACE WITH:** Brand _____ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ ____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ ______ Model #______ REPLACE WITH: Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

From: <coop@whirlpoolhub.com> Date: Thu, Jan 9, 2020, 9:07 AM

Subject: KitchenAid® Small Appliances Advertising Compliance Review Approved

To: <steven_menkhus@invigoratemedia.com>

Cc: <LMcShane@360incentives.com>, <lmcshane@whirlpoolhub.com>

000INVIGPA

Your Reference Comments: 01LM4492WP_PresidentsDay (1)

The advertising you submitted for a Compliance Review has been approved. When submitting your claim for Co-Op reimbursement, please reference the Advertising Compliance Review Request Number below:

Compliance Review Request Number: 243382

For details, please visit The HUB at whirlpoolhub.com

Please be aware that any changes to the advertising content or dates will void this Advertising Compliance Review approval.

If you have questions about the policy and/or interpretation with regards to your advertisements, please contact us. While dealer alone shall determine advertising and selling prices, Co-Op funds are subject to compliance with the policy.

Thank you for your support of Whirlpool Corporation and its portfolio of brands.

Have Questions? Call your Concierge at 1-855-458-5446 (Option 5) or email us at help@ka-hub.com.