

Up to 85% CO-OP + FREE CO-OP FILING! MARKETING PLAYBOOK ASSET APPROVED

YEAR END BLOW-OUT!

85% CO-OP Whirlpool Exclusive dealers & 70% CO-OP Multi-Manufacturer dealers

Targeted Direct Mail is #1 in R.O.I. The Most Effective Method for Driving Immediate Sales.

- Models are at PROMO MAP Less 10%
- Make ANY Changes to art. Your art will be pre-approved by HUB
- We will file your HUB claim if checked on order form

Event Dates December 26 – January 8 Order by December 6

Mailer Choices

- **1.** The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only **39.9 Cents.**
- **2. The Legal Limit MAX Postcard** 11"x 14" The Largest Piece of Mail Allowed by Law! Only **42.9 Cents.**
- 3. The Jumbo Card 6" x 9" Only 36.9 Cents. From \$799 all Inclusive.

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Prize Poster & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug_nelson@invigoratemedia.com Cell 636-578-8130

Proven by Monsterous Results

Arrives in the mailbox as 6" x 10.5"
Opens to 10.5" x 17"



— 10.5 INCHES **WIDE** —



295% BIGGER Than our Jumbo Postcard!

As low as

1996 Includes
Postage

17 INCHES TALL



\$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid September 26 - December 31, 2019

KitchenAid[®]



20 cu.ft. Counter-Depth French Door Refrigerator with Interior Dispense KRFC300ESS

Factorial I

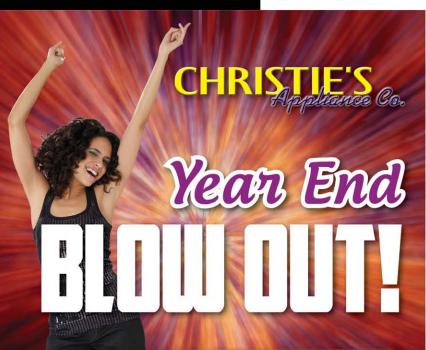
2.0 cu.ft. Over-the-Range Microwave with Sensor Functions KMHS120ESS \$4099

STAINLESS STEEL

KITCHEN SUITE



6.4 cu.ft. Electric Range with Even-Heat™ True Convection KFEG500ESS **46 DBA Dishwasher** with ProWash™ Cycle
KDFE104HPS



Scratch & Win

Match your number in our store to see if you're our grand prize with



- \$10,000 Shopping Spree
- KitchenAid® Stand Mixer
- \$25 \$50 Additional Instant Savings

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT



Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01MM4465WP_YearEnd

MAYTAG[®]

FINGERPRINT RESISTANT STAINLESS KITCHEN

25 cu.ft. French Door Refrigerator with PowerCold® Feature

1.7 cu.ft. Compact Over-the-Range Microwave with Flush Hidden Vent

5.3 cu.ft. Electric Range with Precision Cooking™ System MER6600FZ

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ



December 26th

thru January 8th



\$3049



HUGE SAVINGS ON SPECIAL BUYS, ODDS & ENDS AND SELECT CLOSEOUTS!



BLACK STAINLESS STEEL KITCHEN SUITE

25 cu.ft. French Door Refrigerator with Humidity-Controlled Crispers WRF535SWHV

1.9 cu.ft. Steam Microwave with Sensor Cooking WMH32519HV

5.3 cu.ft. Electric Range with Frozen Bake™ Technology wfe55080HV

Stainless Steel Tub Dishwasher with Third Level Rack wdt970SAHV











12 MONTHS SPECIAL FINANCING!*

WE SELL IT & SERVICE IT

BUYING POWER – We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

BUY FROM A LOCALLY OWNED BUSINESS!





Whirlpool

\$949

each

5.0 cu.ft. Front Load Washer with Load & Go™ XL Dispenser & Intuitive Controls wfw8620HC 7.4 cu.ft. Electric Dryer with Steam Refresh Cycle & Intuitive Controls



MAYTAG°

\$799

each

4.8 cu.ft. Front Load Washer with Extra Power & 16-Hr Fresh® Hold Option мнw6630нw 7.3 cu.ft. Electric
Dryer with Extra
Power & Quick
Dry Cycle
MEDRSQUEN

\$529 MAYTAG® \$479

MSRP 1749 washer MSRP 1699 dryer

Whirlpool

^{\$}469

each



4.2 cu.ft. Top Load Washerwith Deep Water
Wash Option
MVWC565FW

7.0 cu.ft. Electric Dryer with Wrinkle Control Option MEDC465HW



3.8 cu.ft. Top Load Washer with Soaking Cycles wTW4855HW

7.0 cu.ft. Electric Dryer with AutoDry™ Drying System WED4850HW

Selling & Servicing Major Appliances in Tucson Since 1956

CHRISTIE'S Republiance Co.

7255 E. Broadway at S. Kolb • (520) 296-7218





The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

HUGE!

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES

Year End December 26th thru January 8th

KitchenAid

STAINLESS STEEL KITCHEN SUITE

20 cu.ft. Counter-Depth French Door Refrigerator with Interior Dispense KRFC300ESS

2.0 cu.ft. Over-the-Range Microwave with Sensor Functions KMUSIONESS

6.4 cu.ft. Electric Range with Even-Heat™ True Convection VEEDSONEGO

46 DBA Dishwasher with ProWash™ Cycle KDFE104HPS











KitchenAid[®] **RECEIVE UP TO**

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES' Valid September 26 - December 31, 2019

HUGE SAVINGS ON SPECIAL BUYS, ODDS & ENDS AND SELECT CLOSEOUTS!

Whirlpool

BLACK STAINLESS STEEL KITCHEN SUITE

MAYTAG[®]

FINGERPRINT RESISTANT STAINLESS KITCHEN



25 cu.ft. French Door Refrigerator with Humidity-Controlled Crispers WRF535SWHV





1.9 cu.ft. Steam Microwave with Sensor Cooking



5.3 cu.ft. Electric Range with Frozen Bake" Technology WFE550S0HV

Stainless Steel Tub Dishwasher with Third I evel Back WDT970SAHV



25 cu.ft. French Door Refrigerator with PowerCold® Feature MEI2570FFZ



1.7 cu.ft. Compact Overthe-Range Microwave with Flush Hidden Vent MMV1174F7



5.3 cu.ft. Electric Range with Precision Cooking™ System MER6600FZ

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ

MAYTAG* \$7

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA



5.0 cu.ft. Front Load Washer with Load & Go™ XL Dispenser & Intuitive Controls WFW8620HC

7.4 cu.ft. Electric Drver with Steam Refresh Cycle & Intuitive Controls WED8620HC



4.8 cu.ft. Front Load Washer with Extra Power & 16-Hr Fresh® Hold Option MHW6630HW

7.3 cu.ft. Electric **Drver** with Extra Power & Quick Dry Cycle MED6630HW

12 MONTHS SPECIAL FINANCING!

WE SELL IT & SERVICE IT

BUYING POWER - We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale, BUY FROM A LOCALLY OWNED BUSINESS!

MAYTAG* \$/

washer

each



4.2 cu.ft. Top Load Washer with Deep Water Wash Option MVWC565FW

7.0 cu.ft. **Electric Dryer** with Wrinkle Control Option MEDC465HW



3.8 cu.ft. Top Load Washer with Soaking Cycles WTW4855HW

7.0 cu.ft. **Electric Dryer** with AutoDry™ Drying System

Selling & Servicing Major Appliances in Tucson Since 1956

7255 E. Broadway at S. Kolb • (520) 296-7218

S Kolb Rd East Broadway

Artwork Version: 01LM4464WP YearEnd

MAYTAG[®]

each



4.7 cu.ft. Top Load Washer with Deep Fill Option & PowerWash® Cycle MVWB766FW

7.0 cu.ft. **Electric Dryer** with Steam-Enhanced Cycles MEDR766EW

*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ⊕/™ © 2019. All rights reserved. HUB Pre-Approval XXXXXX. 01LM4464WP_YearEnd cheitert @2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.





Whirlpool Black stainless steel kitchen suite











25 cu.ft. French Door Refrigerator with Humidity-Controlled Crispers WRF535SWHV

5.3 cu.ft. Electric Range with Frozen Bake™ Technology WFE550S0HV

1.9 cu.ft. Steam Microwave with Sensor Cooking

Stainless Steel Tub Dishwasher with Third Level Rack

AMANA

Whirlpool



KitchenAid[®]

HUGE SAVINGS ON SPECIAL BUYS, ODDS & ENDS AND SELECT CLOSEOUTS!

Whirlpool

MAYTAG[®]

\$469 each

\$799 each





3.8 cu.ft. Top Load Washer with Soaking Cycles 7.0 cu.ft.
Electric Dryer
with AutoDry™
Drying System
wedassohw

4.8 cu.ft. Front Load Washer with 16-Hr Fresh® Hold Option MHW6630HW 7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED6630HW

Selling & Servicing Major Appliances in Tucson Since 1956

CHRISTIES

CHRISTIES Co.

East Broadway

6355 E. Broadway at Wilmot • (520) 296-7218

*See store for complete details of all offers, financing and rebates. Visit maylag.com for warranty details. ®/™ © 2019. All rights reserved. HUB Pre-Approval XXXXXX. 01JP4466WP_YearEnd cheitert ©2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

KitchenAid°

RECEIVE UP TO \$1600



BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES' Valid September 26 - December 31, 2019

12 MONTHS SPECIAL FINANCING!*

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nælson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01JP4466WP_YearEnd

-Alternate Jumbo Card-



HUGE SAVINGS

ON ALL KITCHEN & LAUNDRY MODELS!

Celebration!

December 26th thru January 8th



AMANA Whirlpool

When Mills and M

MAYTAG

KitchenAid

SAVE ON SPECIAL BUYS, ODDS & ENDS AND SELECT CLOSEOUTS!

Whirlpool

MAYTAG[®]

\$469 each

\$799 each





3.8 cu.ft. Top Load Washer with Soaking Cycles 7.0 cu.ft. Electric Dryer with AutoDry™ Drying System WED4850HW 4.8 cu.ft. Front Load Washer with 16-Hr Fresh® Hold Option MHW6630HW 7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED6630HW



*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ®/™ © 2019. All rights reserved. HUB Pre-Approval XXXXXXX. JP4473WP_YearEnd cheitert ©2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

KitchenAid°

\$1600



BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES' Valid September 26 - December 31, 2019

12 MONTHS SPECIAL FINANCING!

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: JP4473WP YearEnd

MODEL LIST: MONSTER MAILER

*Some models may not appear on smaller mailers

Prices are set at lowest co-opable prices. If you replace any of these models with models set at regular MAP, those can be priced 10% less.

Brand KitchenAid Kitchen Package			MSRP	\$5296	_ SALE PRICE _	\$4099
Brand	_ Model # _	KRFC300ESS	MSRP		_ SALE PRICE _	
Brand	_ Model # _	KMHS120ESS	MSRP		_ SALE PRICE _	
Brand	_ Model # _	KFEG500ESS			_ SALE PRICE _	
Brand	_ Model # _	KDFE104HPS	MSRP		_ SALE PRICE _	
Brand Maytag Kitchen	Package		MSRP	\$4226	_ SALE PRICE _	\$3049
Brand	_ Model # _	MFI2570FEZ	MSRP		_ SALE PRICE _	
Brand	_ Model # _	MMV1174FZ	MSRP		_ SALE PRICE _	
Brand	_ Model # _	MER6600FZ			_ SALE PRICE _	
Brand	_ Model # _	MDB4949SHZ	MSRP		_ SALE PRICE _	
Brand Whirlpool Kitch	en Package		MSRP	\$4546	_ SALE PRICE _	\$3299
Brand	_ Model # _	WRF535SWHV	MSRP		_ SALE PRICE _	
Brand	_ Model # _	WMH32519HV	MSRP		_ SALE PRICE _	
Brand	_ Model # _	WFE550S0HV			_ SALE PRICE _	
Brand	_ Model # _	WDT970SAHV	MSRP		_ SALE PRICE _	
Brand Maytag	_ Model # _	MVWB766FW	MSRP	\$999	_ SALE PRICE _	\$899
Brand Maytag	_ Model # _	MEDB766FW	MSRP	\$999	_ SALE PRICE _	\$899
Brand Whirlpool	_ Model # _	WFW8620HC	MSRP	\$1229	_ SALE PRICE _	\$949
Brand Whirlpool	_ Model # _	WED8620HC	MSRP	\$1229	_ SALE PRICE _	\$949
Brand Maytag	_ Model # _	MHW6630HW	MSRP	\$999	_ SALE PRICE _	\$799
Brand Maytag	_ Model # _	MED6630HW	MSRP	\$999	_ SALE PRICE _	\$799
Brand Maytag	_ Model # _	MVWC565FW	MSRP	\$749	_ SALE PRICE _	\$529
Brand Maytag	_ Model # _	MEDC465HW	MSRP	\$699	SALE PRICE	\$479
Brand Whirlpool	_ Model # _	WTW4855HW	MSRP	\$599	_ SALE PRICE _	\$469
Brand Whirlpool	_ Model # _	WED4850HW	MSRP	\$599	_ SALE PRICE _	\$469



Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢

Monster Mailer • Legal Limit Max • Jumbo Postcard

Order Form

Email orders to: ORDER@InvigorateMedia.com

or Fax orders to: **636-794-3223**

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus Business Name: _____ _____ Contact Name: ____ ______ City: ______ Zip: ______ _____ Cell: _____ Email: _____ _____ Whirlpool Rep: _____ Whirlpool Dealers - Want us to file your HUB co-op paperwork on your behalf? ☐ YES! Sale Dates **Please List Artwork Version Number** Artwork Version in white address panel, Indicate your sale dates here: ie Version: LL2041WP; 01MM954X) Indicate number here: **Do you want "Scratch Off" Promo?** Yes No (Scratch Off Promo: Add 3 cents per mailer) Quantity Single Family Homes: Select One Jumbo Postcard Pricing: **1**. 1,000 - \$799 **2.** 2,000 - \$1,399 Legal Limit MAX! 1. 5,000 - \$2,593 2. 10,000 - \$4,439 **3**. 3,000 - \$1,799 **□** 4. 4,000 - \$2,099 **□** 5. 5.000 - \$2.293 **□** 6. 10.000 - \$3.839 Additional Mailers, ADD: MONSTER - 39.9¢ each LEGAL LIMIT MAX - 42.9¢ each • JUMBO POSTCARD - 36.9¢ each (on quantities over 5,000) Financing & Special Offers: All offers are solely the retailer's responsibility. ie. Financing, Rebates, Free Delivery, etc. Financing offer terms - # of Months ie. 6, 12, 18 _____; With Payments? YES or NO; Minimum Purchase: \$_____; List your special offers here: ___ Signature (REQUIRED): _____ (Your order will not be processed without a signature) Invigorate Media has no responsibility for, nor may payment be contingent upon, availability of featured merchandise. Invigorate Media shall not be responsible for nondelivery or damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal rates as of May 2018 and are subject to change without notice. Select ONE: ☐ 1. Zip Codes - Complete Below **OR** □ 2. Let us run a radius around your store Call us for free consultation on selecting your mailing list 1. 2. 3. 4. 5. 7. 9. 10. Pricing Includes: \$50,000* Household Median Income • Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 9" • Single Family Home Postage Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Add'I SCFs: Add \$100

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ ______Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # **CHANGE PRICE TO:** \$ and/or **CHANGE SAVE TO:** \$ 6. **DELETE:** Brand ______ Model #_____ **REPLACE WITH:** Brand _____ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ ____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ ______ Model #______ REPLACE WITH: Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

From: <coop@whirlpoolhub.com> Date: Tue, Nov 19, 2019 at 7:43 AM

Subject: KitchenAid® Small Appliances Advertising Compliance Review Approved

To: <steven_menkhus@invigoratemedia.com>

Cc: <LMcShane@360incentives.com>, <lmcshane@whirlpoolhub.com>

000INVIGPA

Your Reference Comments: 01LM4464WP_YearEnd-REVISED

The advertising you submitted for a Compliance Review has been approved. When submitting your claim for Co-Op reimbursement, please reference the Advertising Compliance Review Request Number below:

Compliance Review Request Number: 237519

For details, please visit The HUB at whirlpoolhub.com

Please be aware that any changes to the advertising content or dates will void this Advertising Compliance Review approval.

If you have questions about the policy and/or interpretation with regards to your advertisements, please contact us. While dealer alone shall determine advertising and selling prices, Co-Op funds are subject to compliance with the policy.

Thank you for your support of Whirlpool Corporation and its portfolio of brands.

Have Questions? Call your Concierge at 1-855-458-5446 (Option 5) or email us at help@ka-hub.com.