

Up to 85% CO-OP + FREE CO-OP FILING! MARKETING PLAYBOOK ASSET APPROVED

YEAR END BLOW-OUT!

85% CO-OP Whirlpool Exclusive dealers & 70% CO-OP Multi-Manufacturer dealers

Targeted Direct Mail is #1 in R.O.I. The Most Effective Method for Driving Immediate Sales.

- Models are at PROMO MAP Less 10%
- Make ANY Changes to art. Your art will be pre-approved by HUB
- We will file your HUB claim if checked on order form

Event Dates December 26 – January 8 Order by December 6

Mailer Choices

- **1.** The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only **39.9 Cents.**
- **2. The Legal Limit MAX Postcard** 11"x 14" The Largest Piece of Mail Allowed by Law! Only **42.9 Cents.**
- 3. The Jumbo Card 6" x 9" Only 36.9 Cents. From \$799 all Inclusive.

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Prize Poster & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug_nelson@invigoratemedia.com Cell 636-578-8130

Proven by Monsterous Results Arrives in the mailbox as 6" x 10.5" Opens to 10.5" x 17"



— 10.5 INCHES **WIDE** —



295% BIGGER Than our Jumbo Postcard!

As low as

19.9 Includes
Postage

17 INCHES TALL



RECEIVE UP TO

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES'

Valid September 26 - December 31, 2019

KitchenAid[®]





20 cu.ft. Counter-Depth French Door Refrigerator with Interior Dispense



2.0 cu.ft. Over-the-Range Microwave with Sensor Functions



6.4 cu.ft. Electric Range with Even-Heat™ True Convection KFEG500ESS

46 DBA Dishwasher with ProWash™ Cycle KDFE104HPS



Scratch & Win



- KitchenAid® Stand Mixer
- \$25 \$50 Additional Instant Savings

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX **OR CURRENT RESIDENT**

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

CRystat City, MO 63019

Artwork Version: 03MM4468WP_YearEnd

MAYTAG[®]

FINGERPRINT RESISTANT STAINLESS KITCHEN

25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FFZ

1.7 cu.ft. Compact Over-the-Range Microwave with Flush Hidden Vent MMV1174FZ

5.3 cu.ft. Electric Range with Precision Cooking™ System MER6600FZ

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ



December 26th

thru January 8th



MSRP \$4226



HUGE SAVINGS ON SPECIAL BUYS, ODDS & ENDS AND SELECT CLOSEOUTS!

Whirlpool

BLACK STAINLESS STEEL KITCHEN SUITE

25 cu.ft. French Door Refrigerator with Humidity-Controlled Crispers WRF535SWHV

1.9 cu.ft. Steam Microwave with Sensor Cooking WMH32519HV

5.3 cu.ft. Electric Range with Frozen Bake™ Technology WFE550S0HV

Stainless Steel Tub Dishwasher with Third Level Rack wdt970sahv









12 MONTHS SPECIAL FINANCING!*

WE SELL IT & SERVICE IT

BUYING POWER – We are a member of a \$19 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

BUY FROM A LOCALLY OWNED BUSINESS!





Whirlpool

\$949

5.0 cu.ft. Front Load Washer with Load & Go™ XL Dispenser & Intuitive Controls

7.4 cu.ft. Electric Dryer with Steam Refresh Cycle & Intuitive Controls



MAYTAG°

\$799

4.8 cu.ft. Front 7.3 cu.ft. Electric

4.8 cu.ft. Front
Load Washer with
Extra Power & 16-Hr
Fresh® Hold Option
MHW6630HW

7.3 cu.ft. Electri
Power with Extra
Power & Quick
Dry Cycle
MED6630HW

\$529 MAYTAG® \$479

MSRP 1749 washer MSRP 1699 dryer

Whirlpool

\$469

each



4.2 cu.ft. Top Load Washerwith Deep Water
Wash Option
MVWC565FW

7.0 cu.ft. Electric Dryer with Wrinkle Control Option MEDC465HW

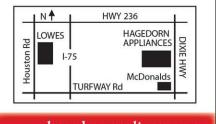


3.8 cu.ft. Top Load Washer with Soaking Cycles wTW4855HW

7.0 cu.ft. Electric Dryer with AutoDry™ Drying System wed4850HW



4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060



www.hagedornappliance.com



The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES



KitchenAid

STAINLESS STEEL KITCHEN SUITE

20 cu.ft. Counter-Depth French Door Refrigerator with Interior Dispense KRFC300ESS

2.0 cu.ft. Over-the-Range Microwave with Sensor Functions KMHs120ESS

6.4 cu.ft. Electric
Range with EvenHeat™ True Convection
KFEGSONESS

46 DBA

Dishwasher with

ProWash™ Cycle

KDFE104HPS





\$4099







KitchenAid \$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES' Valid September 26 - December 31, 2019

HUGE SAVINGS ON SPECIAL BUYS, ODDS & ENDS AND SELECT CLOSEOUTS!

Whirlpool

BLACK STAINLESS STEEL KITCHEN SUITE

MAYTAG

FINGERPRINT RESISTANT STAINLESS KITCHEN



25 cu.ft. French Door Refrigerator with Humidity-Controlled Crispers WRFS3SSWHV



MSRP \$4546 \$3299



1.9 cu.ft. Steam Microwave with Sensor Cooking WMH32519HV



5.3 cu.ft. Electric Range with Frozen Bake™ Technology wressosohv

Stainless Steel Tub Dishwasher with Third Level Rack WDT970SAHV



25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ



1.7 cu.ft. Compact Overthe-Range Microwave with Flush Hidden Vent MMV1174FZ



5.3 cu.ft. Electric Range with Precision Cooking™ System MER6600FZ

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB49498HZ

MAYTAG \$799 each

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

U.S.POSTAGE
PAID
INVIGORATE
MEDIA



5.0 cu.ft. Front Load Washer with Load & Go™ XL Dispenser & Intuitive Controls

7.4 cu.ft. Electric Dryer with Steam Refresh Cycle & Intuitive Controls



4.8 cu.ft. Front Load Washer with Extra Power & 16-Hr Fresh® Hold Option

7.3 cu.ft. Electric Dryer with Extra Power & Quick Dry Cycle MED6630HW Doug Nelson 115 Mississippi Que Crystat City, MO 6301

12 MONTHS
SPECIAL FINANCING!

WE SELL IT & SERVICE IT

BUYING POWER — We are a member of a \$19 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale, BUY FROM A LOCALLY OWNED BUSINESS!

\$529 MAYTAG* \$479

Whirlpool

\$469°

each



Artwork Version: 03LM4467WP YearEnd

MAYTAG[®]

\$899

each



4.2 cu.ft. Top Load Washer with Deep Water Wash Option

7.0 cu.ft. Electric Dryer with Wrinkle Control Option MEDC465HW



7.0 cu.ft. Electric Dryer with AutoDry™ Drying System

3.8 cu.ft. Top

Load Washer

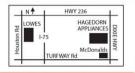
with Soaking

Cycles

WTW4855HW



4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060



www.hagedornappliance.com

"See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ⊗/™ © 2019. All rights reserved. HUB Pre-Approval XXXXXX. 03LM4467WP_YearEnd cheitert ©2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.



4.7 cu.ft. Top Load Washer with Deep Fill Option & PowerWash® Cycle

7.0 cu.ft. Electric Dryer with Steam-Enhanced Cycles MEDB766FW





Whirlpool BLACK STAINLESS STEEL KITCHEN SUITE





\$3299





25 cu.ft. French Door Refrigerator with Humidity-Controlled Crispers

5.3 cu.ft. Electric Range with Frozen Bake™ Technology WFE550S0HV

1.9 cu.ft. Steam Microwave with Sensor Cooking

Stainless Steel Tub Dishwasher with Third Level Rack

AMANA

Whirlpool



KitchenAid[®]

HUGE SAVINGS ON SPECIAL BUYS, ODDS & ENDS AND SELECT CLOSEOUTS!

Whirlpool

MAYTAG[®]

\$469 each

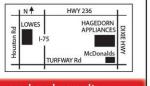
\$799 each





3.8 cu.ft. Top Load Washer with Soaking Cycles wtw4855HW 7.0 cu.ft. Electric Dryer with AutoDry™ Drying System WED4850HW 4.8 cu.ft. Front Load Washer with 16-Hr Fresh® Hold Option мнw6630HW 7.3 cu.ft. Electric Dryer with Quick Dry Cycle





4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060

www.hagedornappliance.com

*See store for complete details of all offers, financing and rebates. Visit maylag.com for warranty details. ®/™ © 2019. All rights reserved. HUB Pre-Approval XXXXXX. 03JP4469WP_YearEnd cheitert ©2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

KitchenAid°

\$1600



BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES' Valid September 26 - December 31, 2019

12 MONTHS SPECIAL FINANCING!*

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 03JP4469WP_YearEnd

-Alternate Jumbo Card-



HUGE SAVINGS

ON ALL KITCHEN & LAUNDRY MODELS!

Celebration!

December 26th thru January 8th



AMANA Whirlpool

When Mills and M

MAYTAG

KitchenAid

SAVE ON SPECIAL BUYS, ODDS & ENDS AND SELECT CLOSEOUTS!

Whirlpool

MAYTAG[®]

\$469 each

\$799 each





3.8 cu.ft. Top Load Washer with Soaking Cycles 7.0 cu.ft. Electric Dryer with AutoDry™ Drying System WED4850HW 4.8 cu.ft. Front Load Washer with 16-Hr Fresh® Hold Option MHW6630HW 7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED6630HW



*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ®/™ © 2019. All rights reserved. HUB Pre-Approval XXXXXXX. JP4473WP_YearEnd cheitert ©2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

KitchenAid°

\$1600



BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES' Valid September 26 - December 31, 2019

12 MONTHS SPECIAL FINANCING!

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
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INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: JP4473WP YearEnd

MODEL LIST: MONSTER MAILER

*Some models may not appear on smaller mailers

Prices are set at lowest co-opable prices. If you replace any of these models with models set at regular MAP, those can be priced 10% less.

Brand KitchenAid Kitchen Package			MSRP	\$5296	_ SALE PRICE _	\$4099
Brand	_ Model # _	KRFC300ESS	MSRP		_ SALE PRICE _	
Brand	_ Model # _	KMHS120ESS	MSRP		_ SALE PRICE _	
Brand	_ Model # _	KFEG500ESS			_ SALE PRICE _	
Brand	_ Model # _	KDFE104HPS	MSRP		_ SALE PRICE _	
Brand Maytag Kitchen	Package		MSRP	\$4226	_ SALE PRICE _	\$3049
Brand	_ Model # _	MFI2570FEZ	MSRP		_ SALE PRICE _	
Brand	_ Model # _	MMV1174FZ	MSRP		_ SALE PRICE _	
Brand	_ Model # _	MER6600FZ			_ SALE PRICE _	
Brand	_ Model # _	MDB4949SHZ	MSRP		_ SALE PRICE _	
Brand Whirlpool Kitch	en Package		MSRP	\$4546	_ SALE PRICE _	\$3299
Brand	_ Model # _	WRF535SWHV	MSRP		_ SALE PRICE _	
Brand	_ Model # _	WMH32519HV	MSRP		_ SALE PRICE _	
Brand	_ Model # _	WFE550S0HV			_ SALE PRICE _	
Brand	_ Model # _	WDT970SAHV	MSRP		_ SALE PRICE _	
Brand Maytag	_ Model # _	MVWB766FW	MSRP	\$999	_ SALE PRICE _	\$899
Brand Maytag	_ Model # _	MEDB766FW	MSRP	\$999	_ SALE PRICE _	\$899
Brand Whirlpool	_ Model # _	WFW8620HC	MSRP	\$1229	_ SALE PRICE _	\$949
Brand Whirlpool	_ Model # _	WED8620HC	MSRP	\$1229	_ SALE PRICE _	\$949
Brand Maytag	_ Model # _	MHW6630HW	MSRP	\$999	_ SALE PRICE _	\$799
Brand Maytag	_ Model # _	MED6630HW	MSRP	\$999	_ SALE PRICE _	\$799
Brand Maytag	_ Model # _	MVWC565FW	MSRP	\$749	_ SALE PRICE _	\$529
Brand Maytag	_ Model # _	MEDC465HW	MSRP	\$699	SALE PRICE	\$479
Brand Whirlpool	_ Model # _	WTW4855HW	MSRP	\$599	_ SALE PRICE _	\$469
Brand Whirlpool	_ Model # _	WED4850HW	MSRP	\$599	_ SALE PRICE _	\$469



Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢

Monster Mailer • Legal Limit Max • Jumbo Postcard

Order Form

Email orders to: ORDER@InvigorateMedia.com

or Fax orders to: **636-794-3223**

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus Business Name: _____ _____ Contact Name: ____ ______ City: ______ Zip: ______ _____ Cell: _____ Email: _____ _____ Whirlpool Rep: _____ Whirlpool Dealers - Want us to file your HUB co-op paperwork on your behalf? ☐ YES! Sale Dates **Please List Artwork Version Number** Artwork Version in white address panel, Indicate your sale dates here: ie Version: LL2041WP; 01MM954X) Indicate number here: **Do you want "Scratch Off" Promo?** Yes No (Scratch Off Promo: Add 3 cents per mailer) Quantity Single Family Homes: Select One Jumbo Postcard Pricing: **1**. 1,000 - \$799 **2.** 2,000 - \$1,399 Legal Limit MAX! 1. 5,000 - \$2,593 2. 10,000 - \$4,439 **3**. 3,000 - \$1,799 **□** 4. 4,000 - \$2,099 **□** 5. 5.000 - \$2.293 **□** 6. 10.000 - \$3.839 Additional Mailers, ADD: MONSTER - 39.9¢ each LEGAL LIMIT MAX - 42.9¢ each • JUMBO POSTCARD - 36.9¢ each (on quantities over 5,000) Financing & Special Offers: All offers are solely the retailer's responsibility. ie. Financing, Rebates, Free Delivery, etc. Financing offer terms - # of Months ie. 6, 12, 18 _____; With Payments? YES or NO; Minimum Purchase: \$_____; List your special offers here: ___ Signature (REQUIRED): _____ (Your order will not be processed without a signature) Invigorate Media has no responsibility for, nor may payment be contingent upon, availability of featured merchandise. Invigorate Media shall not be responsible for nondelivery or damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal rates as of May 2018 and are subject to change without notice. Select ONE: ☐ 1. Zip Codes - Complete Below **OR** \quad 2. Let us run a radius around your store Call us for free consultation on selecting your mailing list 1. 2. 3. 4. 5. 7. 9. 10. Pricing Includes: \$50,000* Household Median Income • Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 9" • Single Family Home Postage Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Add'I SCFs: Add \$100

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ ______Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # **CHANGE PRICE TO:** \$ and/or **CHANGE SAVE TO:** \$ 6. **DELETE:** Brand ______ Model #_____ **REPLACE WITH:** Brand _____ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ ____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ ______ Model #______ REPLACE WITH: Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$