

COLUMBUS DAY SALE!

85% CO-OP Whirlpool Exclusive dealers & 70% CO-OP Multi-Manufacturer dealers

Targeted Direct Mail is #1 Most Effective Method for Driving Immediate Sales. #1 R.O.I.

- Prices at Lowest available MAP/PROMO MAP Less 10% you decide your prices
- We will re-approve any changes with HUB to avoid surprises
- We will file your HUB claim for 85% or 70% if checked on order form

Event Dates October 3 – 16 Order by September 16

Mailer Choices

- 1. The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17" Only 39.9 Cents.
- 2. The Legal Limit MAX Postcard 11"x 14" The Largest Piece of Mail Allowed by Law! Only 41.9 Cents.
- 3. The Jumbo Card 6" x 9" Only 36.9 Cents. From \$799 all Inclusive

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug_nelson@invigoratemedia.com Cell 636-578-8130

Proven by Monsterous Results

Arrives in the mailbox as 6" x 10.5" Opens to 10.5" x 17"



- 10.5 INCHES **WIDE** -



295% BIGGER Than our Jumbo Postcard!

As low as

19 9 Includes
Postage

17 INCHES **TALI**

KitchenAid® **RECEIVE UP TO** BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid September 26 - December 31, 2019



KitchenAid[®]

22.7 cu.ft. Counter-Depth Side-by-Side Refrigerator with Exterior Ice & Water

2.0 cu.ft. Over-the-Range Microwave with Sensor Functions KMHS120ESS

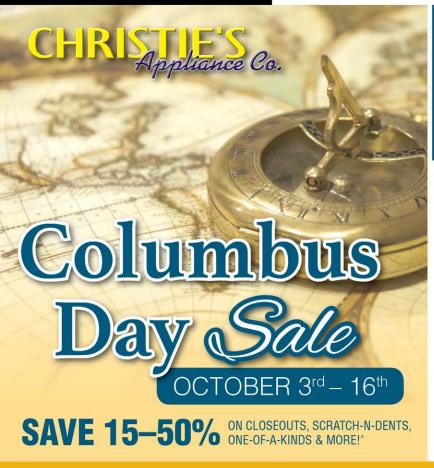
SAVE \$1997 ON THE PACKAGE!

STAINLESS STEEL

KITCHEN SUITE

6.4 cu.ft. Electric Range with Even-Heat™ True Convection KEEG500ESS

46 DBA Dishwasher with ProWash™ Cycle KDFF104HPS



Scratch & • \$10,000 Shopping Spree 930-

KitchenAid® Stand Mixer

• \$25 — \$50 Additional Instant Savings

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX **OR CURRENT RESIDENT**

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

Artwork Version: 01MM4397WP_ColumbusDay

Whirlpool

PREMIUM STAINLESS **EL KITCHEN SUIT**

25 cu.ft. French **Door Refrigerator** with Exterior Ice & Water Dispenser WRF555SDFZ

1.9 cu.ft. Steam Microwave with Sensor Cooking WMH32519HZ

5.3 cu.ft. Electric Range with Frozen Bake[™] Technology WFE525S0HZ

Stainless Steel Tub Dishwasher with 1-Hour Wash Cycle WDT750SAHZ







52499



\$2199 \$2199









25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS3255DHZ

5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFE510S0HS WFG510S0HS - Gas add \$111

1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls

Stainless Steel Dishwasher with 1-Hour Wash Cycle



MSRP \$4246

\$2999



25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ

5.3 cu.ft. Electric Range with Precision Cooking™ System MER6600FZ MGR6600FZ - Gas add \$111 1.7 cu.ft. Compact Over-the-Range Microwave with Flush Hidden Vent

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB49498HZ

12 MONTHS SPECIAL FINANCING!*

Whirlpool

\$999

MSRP \$1299

each



LOAD & GO™ XL DISPENSER

Simply add detergent once & skip refills for 40 loads!

5.0 cu.ft. Front Load Washer with Load & Go™ XL Dispenser and 12-Hour FanFresh® Option WFW8620HC

7.4 cu.ft. Electric Dryer with Steam Cycles and Wrinkle Shield™ Plus Option



We Sell It & Service It

buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

BUY FROM A LOCALLY OWNED BUSINESS!

AMANA

\$399 each

MAYTAG[®]

\$799

msrp *999 each



4.7 cu.ft. Top Load Washer with Deep Fill Option NTW4516FW

7.0 cu.ft. Electric Dryer with Steam-Enhanced Cycles NED4655EW



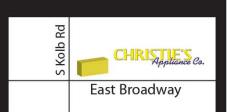
4.8 cu.ft. Front Load Washer with 16-hr Fresh Spin™ Option мнw6630HW

7.3 cu.ft. Electric Dryer with Quick Dry Cycle

Selling & Servicing Major Appliances in Tucson Since 1956

CHRISTIE'S Appliance Co.

7255 E. Broadway at S. Kolb • (520) 296-7218





The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

HUGE!

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES

CHRISAPPLIANCE Co. COlumbria Columbia Day Sale OCTOBER 3rd – 16th SAVE 15–50% ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!"

Whirlpool

PREMIUM STAINLESS STEEL KITCHEN SUITE!

25 cu.ft. French Door Refrigerator with Exterior Ice & Water Dispenser WRF55SSDFZ

1.9 cu.ft. Steam Microwave with Sensor Cooking WMH32519HZ

5.3 cu.ft. Electric
Range with Frozen
Bake™ Technology
WFE525S0HZ

Stainless Steel Tub Dishwasher with 1-Hour Wash Cycle WDT750SAHZ





\$2499



12 MONTHS SPECIAL FINANCING!

Whirlpool

STAINLESS STEEL KITCHEN SUITE

MAYTAG*

FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHZ



1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls WMH31017HS





5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFE51080HS - Gas add \$111

Stainless Steel
Dishwasher with
1-Hour Wash Cycle
WDF540PADM



25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ



1.7 cu.ft. Compact Overthe-Range Microwave with Flush Hidden Vent MMV1174FZ





5.3 cu.ft. Electric Range
with Precision Cooking™

System
MER6600FZ
MGR6600FZ - Gas add \$1111

Stain
Dishv

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB49498HZ

KitchenAid' RECEIVE **UP TO**

BY MAIL WITH PURCHASE OF

SELECT KITCHENAID® BRAND

APPLIANCES'

Valid September 26 - December 31, 2019

KitchenAid[®]

STAINLESS STEEL KITCHEN SUITE

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA



SAVE \$1997 ON THE PACKAGE!

Artwork Version: 01LM4396WP ColumbusDay

22.7 cu.ft. Counter-Depth Side-by-Side Refrigerator with Exterior Ice & Water KBSC503ESS

2.0 cu.ft. Over-the-Range Microwave with Sensor Functions KMHETONEER

6.4 cu.ft. Electric Range with Even-Heat™ True Convection KEEGENNEGE

46 DBA Dishwasher with ProWash™ Cvcle KDFE104HPS

AMANA each

Selling & Servicing Major Appliances in Tucson Since 1956





4.7 cu.ft. Top Load Washer with Deep Fill Option NTW4516FW

7.0 cu.ft. Electric Dryer with Steam-**Enhanced Cycles** NED4655EW



SAVE \$400 ON THE PAIR!

4.8 cu.ft. Front Load Washer with 16-hr Fresh Spin™ Option MHW6630HW

7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED6630HW





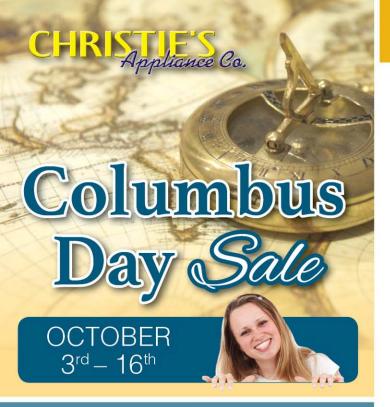
LOAD & GO™ XL DISPENSER

5.0 cu.ft. Front Load Washer with Load & Go™ XL Dispenser and 12-Hour FanFresh® Option WFW8620HC

7.4 cu.ft. Electric Dryer with Steam Cycles and Wrinkle Shield™ Plus Option WED8620HC

*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ^Applies only to refurbished, reconditioned, damaged or scratch & dent products, Limited Warranty, See associate for details, ®/™ © 2019, All rights reserved, HUB Pre-Approval XXXXXX. 01LM4396WP_ColumbusDay cheitert @2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.









MAYTAG*

KitchenAid[®]

SAVE 15% - 50%

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!

Whirlpool

PREMIUM STAINLESS STEEL KITCHEN SUITE!

MSRP \$4246

\$2499











25 cu.ft. French Door Refrigerator with Exterior Ice & Water Dispenser WRF555SDFZ

5.3 cu.ft. Electric Range with Frozen Bake™ Technology WFE525S0HZ

1.9 cu.ft. Steam Microwave with Sensor Cooking WMH32519HZ

Stainless Steel Tub Dishwasher with 1-Hour Wash Cycle wdt750sAHZ

MAYTAG[®]

Whirlpool

\$799 each



SHOWN WITH OPTIONAL PEDESTALS

4.8 cu.ft. Front Load Washer with 16-hr Fresh Spin™ Option мнw6630нw 7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED6630HW \$999 ead



5.0 cu.ft. Front Load Washer with Load & Go™ XL Dispenser WFW8620HC

7.4 cu.ft. Electric Dryer with Steam Cycles WED8620HC



"See store for complete details of all offers, financing and rebates. Visit maytag.com for warranly details. "Applies only to refurbished, reconditioned, damaged or scratch & dent products. Limited Warranty. See associate for details. ®/™ © 2019. All rights reserved. HUB Pre-Approval XXXXXX. 01JP4398WP_ColumbusDay cheltert ©2019 Invitgorate Media, LLC. All Rights Reserved. 800-770-5219.

KitchenAid°

\$1600



BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES' Valid September 26 - December 31, 2019

12 MONTHS SPECIAL FINANCING!

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

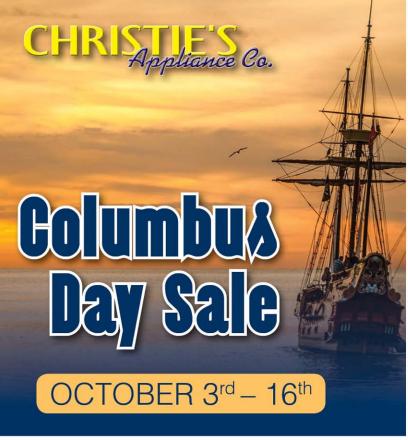
OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01JP4398WP_ColumbusDay

-Alternate Jumbo Card-



SAVE 15% - 50%

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!



MAYTAG[®]

Whirlpool[®]

\$799 each



SHOWN WITH OPTIONAL PEDESTALS

4.8 cu.ft. Front Load Washer with 16-hr Fresh Spin™ Option мнw6630нw 7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED6630HW \$999 ea



5.0 cu.ft. Front Load Washer with Load & Go™ XL Dispenser WFW8620HC

7.4 cu.ft. Electric Dryer with Steam Cycles WED8620HC



"See store for complete details of all offers, financing and rebates. Visit maytag com for warranty details. 'Applies only to refurbished, reconditioned, damaged or scratch & dent products. Limited Warranty. See associate for details. '®/™ © 2019. All rights reserved. HUB Pre-Approval XXXXXX, JP4405WP_ ColumbusDay cheltert ©2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

KitchenAid°

\$1600



BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES' Valid September 26 - December 31, 2019

12 MONTHS SPECIAL FINANCING!*

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nalson 115 Mississippi Qua Crystat City, MO 63019

Artwork Version: JP4405WP_ColumbusDay

MODEL LIST: MONSTER MAILER

*Some models may not appear on smaller mailers

Prices are set at lowest co-opable prices. If you replace any of these models with models set at regular MAP, those can be priced 10% less.

Brand KitchenAid Kitchen Package			_MSRP_	\$5996	SALE PRICE _	\$3999
Brand	Model #	KRSC503ESS	_MSRP_		SALE PRICE _	
Brand	Model #	KMHS120ESS	_ MSRP_		SALE PRICE _	
Brand	Model #	KFEG500ESS			SALE PRICE _	
Brand	Model #	KDFE104HPS	_MSRP_		SALE PRICE _	
Brand Whirlpool Kitche	n Package		_MSRP_	\$4246	SALE PRICE _	\$2499
Brand	Model #	WRF555SDFZ	_MSRP_		SALE PRICE _	
Brand	Model #	WMH32519HZ	_MSRP_		SALE PRICE _	
Brand	Model #	WFE525S0HZ			SALE PRICE _	
Brand	Model #	WDT750SAHZ	_MSRP_		SALE PRICE _	
Brand Whirlpool Kitche	n Package		_MSRP_	\$3196	SALE PRICE _	\$2199
Brand	Model #	WRS325SDHZ	_MSRP_		SALE PRICE _	
Brand	Model #	WMH31017HS	_MSRP_		SALE PRICE _	
Brand	Model #	el # WFE510S0HS or W		1S	SALE PRICE _	
Brand	Model #	WDF540PADM	_ MSRP_		SALE PRICE _	
Brand <u>Maytag Kitchen I</u>	Package		_MSRP_	\$4246	SALE PRICE _	\$2999
Brand	Model #	MFI2570FEZ	_MSRP_		SALE PRICE _	
Brand	Model #	MMV1174FZ	_MSRP_		SALE PRICE _	
Brand	Model #	MER6600FZ or MGF	R6600FZ		SALE PRICE _	
Brand	Model #	MDB4949SHZ	_MSRP_		SALE PRICE _	
Brand Whirlpool	Model #	WFW8620HC	_ MSRP_	\$1299	SALE PRICE _	\$999
Brand Whirlpool	Model #	WED8620HC	_MSRP_	\$1299	SALE PRICE _	\$999
Brand Amana	Model #	NTW4516FW	_MSRP_	\$499	SALE PRICE _	\$399
Brand Amana	Model # _	NED4655EW	_MSRP_	\$499	SALE PRICE _	\$399
Brand Maytag	Model #	MHW6630HW	_MSRP_	\$999	SALE PRICE _	\$799
Brand Maytag	Model #	MED6630HW	_ MSRP_	\$999	SALE PRICE _	\$799



Monster Mailer • Legal Limit Max • Jumbo Postcard

Order Form

Email orders to: **ORDER@InvigorateMedia.com** or Fax orders to: **636-794-3223**

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus

Busir	ness Name:			Contact Name:							
Address:			City:		State: _	State: Zip:					
Phon	e:	Cell:		Em	ail:						
Buyir	ng Group:		Wh	irlpool Rep:							
Whirlpool Dealers - Want us to file your HUB co-op paperwork on your behalf? YES!											
Are you Whirlpool Exclusive? TYES! HUB Log-in Username: Password:											
Tue you willingoo. Exclusive. 🖃 125. 1100 Eog III Oseritaine 1 assword											
Step 1	Sale Dates Indicate your sal	Please List Artwork Version Number Artwork Version in white address panel, ie Version: LL2041WP; 01MM954X)									
			Inc	dicate number here:							
	Do you want "	Scratch Off" Promo?	☐ Yes ☐	No (Scra t	tch Off Promo: Add 3	cents per mai	ler)				
Step	Quantity Single F	Family Homes: Select O	Jumbo Postcard Pricing:								
3	Monster Mailer	□ 1. 5,000 - \$2,443 □ 2	2. 10,000 - \$4, ⁻	139 l	1 . 1,000 - \$799	2. 2,000 -	\$1,399				
	Legal Limit MAX	! □ 1. 5,000 - \$2,543 □ 2	2. 10,000 - \$4,0	339 l	3. 3,000 - \$1,799	4. 4,000 -	\$2,099				
		- ADD- MONOTED OO O+ -	l-		5. 5,000 - \$2,293	G. 10,000	- \$3,839				
		s, ADD: MONSTER - 39.9¢ ea 41.9¢ each • JUMBO POST		ach (on quantiti	es over 5.000)						
Step 4	Financing offer ter	cial Offers: All offers are rms - # of Months ie. 6, 12, 1 ffers here:	8;	With Paym	ents? YES or NO; Mi	nimum Purcha	-				
Step	Signature (REOU	IDED).			(Vour order will not b	a processed wit	hout a signatural				
5		onsibility for, nor may payment be con	tingent upon, availal	ility of featured	_ (Your order will not be merchandise. Invigorate Media	•	_				
(lamage to printed materials	owing to acts of God, strikes, shipping subject to change without notice.		•	_		•				
Step 6	Select ONE: □1.	. Zip Codes - Complete I	Below O	? □ 2. L	_et us run a radius a	around your s	tore				
Call us for free consultation on selecting your mailing list											
1.		2.	3.		4.	5.					
6.		7.	8.		9.	10.					
Pricing Includes: \$50,000* Household Median Income											
• Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 9" • Single Family Home Postage											
Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢ Add'I SCFs: Add \$100											

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ ______Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # **CHANGE PRICE TO:** \$ and/or **CHANGE SAVE TO:** \$ 6. **DELETE:** Brand ______ Model #_____ **REPLACE WITH:** Brand _____ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ ____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ ______ Model #______ REPLACE WITH: Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

From: coop@whirlpoolhub.com [mailto:coop@whirlpoolhub.com]

Sent: Thursday, August 29, 2019 4:08 PM To: steven_menkhus@invigoratemedia.com

Subject: Whirlpool Corporation Advertising Compliance Review Approved

000INVIGPA

Your Reference Comments: 01LM4396WP_ColumbusDay

The advertising you submitted for a Compliance Review has been approved. When submitting your claim for Co-Op reimbursement, please reference the Advertising Compliance Review Request Number below:

Compliance Review Request Number: 229673

For details, please visit The HUB at whirlpoolhub.com

Please be aware that any changes to the advertising content or dates will void this Advertising Compliance Review approval.

If you have questions about the policy and/or interpretation with regards to your advertisements, please contact us. While dealer alone shall determine advertising and selling prices, Co-Op funds are subject to compliance with the policy.

Thank you for your support of Whirlpool Corporation and its portfolio of brands.

Have Questions? Call your Concierge at 1-855-458-5446 (Option 3) or email us at coop@ whirlpoolhub.com.