

Up to 85% CO-OP + FREE CO-OP FILING! MARKETING PLAYBOOK ASSET APPROVED

4th Of July Savings!

85% CO-OP Whirlpool Exclusive dealers & 70% CO-OP Multi-Manufacturer dealers

Targeted Direct Mail is #1 Most Effective Method for Driving Immediate Sales. #1 R.O.I.

- Models in Ad are on PROMO MAPs, any normal MAP models can be Reduced 10% and remain co-op compliant
- We will re-approve any changes with HUB to avoid surprises
- We will file your HUB claim for 85% or 70% if checked on order form

Event Dates June 20 - July 10

Begin Event June 20 Order by May 29

Begin Event June 27 Order by June 5

Mailer Choices

- **1.** The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only **39.9 Cents.**
- 2. The Legal Limit MAX Postcard 11"x 14" The Largest Piece of Mail Allowed by Law! Only 41.9 Cents
- 3. The Jumbo Card 6" x 9" Only 36.9 Cents.

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug_nelson@invigoratemedia.com Cell 636-578-8130

Arrives in the mailbox as 6" x 10.5"
Opens to



— 10.5 INCHES WIDE -



295% BIGGER Than our Jumbo Postcard!

As low as

19 9 Includes
Postage

17 INCHES TALI

RECEIVE UP TO \$ 1600 BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES' Valid Jan. 1 - July 10, 2019

KitchenAid[®]

STAINLESS STEEL KITCHEN SUITE

\$3799

SAVE \$2197 ON THE PACKAGE!



22.7 cu.ft. Counter-Depth Side-by-Side Refrigerator with Exterior Ice & Water 2.0 cu.ft. Over-the-Range Microwave with Sensor Functions 6.4 cu.ft. Electric Range with Even-Heat™ True Convection KFGG500ESS KFGG500ESS - Gas Add \$100

46 DBA
Dishwasher with
ProWash™ Cycle
KDFE104HPS

4th of July Savings Event JUNE 20th – JULY 10th

Scratch & Win

• \$10,000 Shopping Spree

KitchenAid® Stand Mixer

• $^{\$}25 - ^{\$}50$ Additional Instant Savings

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01MM4326WP_July4th

MAYTAG[®]

FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN

25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ

1.7 cu.ft. Compact Over-the-Range Microwave with Flush Hidden Vent MMV1174FZ

5.3 cu.ft. Electric
Range with Precision
Cooking™ System
MER6600FZ
MGR6600FZ - Gas add \$100

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ





25 cu.ft. Side-by-Side Refrigerator with

Frameless Glass Shelves WRS325SDHZ

5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFE505W0HS WFG510S0HS - Gas

1.7 cu.ft. Microwave **Hood Combination** with

Electronic Touch Controls WMH31017HS

Stainless Steel Dishwasher with 1-Hour Wash Cycle WDF520PADM



25 cu.ft. French Door Refrigerator with Exterior Ice & Water Dispenser WRF555SDHV

5.0 cu.ft. Gas Range with Frozen Bake™ Technology WFG525S0HV

1.9 cu.ft. Steam Microwave with Sensor Cooking

SAVE \$1897 ON THE PACKAGE!

Stainless Steel Tub Dishwasher with 1-Hour Wash Cycle WDT750SAHV

WMH32519HV

12 MONTHS SPECIAL FINANCING!

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!

Whirlpool

each



LOAD & GO™ XL DISPENSER

5.0 cu.ft. Front Load Washer with Load & Go™ XL Dispenser and 12-Hour FanFresh® Option

7.4 cu.ft. Electric Dryer with Steam Cycles and Wrinkle Shield™ Plus Option WED8620HC



We Sell It & Service It

buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

BUY FROM A LOCALLY OWNED BUSINESS!

MAYTAG[®]

MAYTAG[®] each

each



3.8 cu.ft. Top Load Washer with Deep Fill Option MVWC465HW

7.0 cu.ft. Electric Dryer with Wrinkle Control Option MEDC465HW



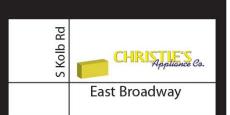
4.5 cu.ft. Front **Load Washer** with 12-hr Fresh Spin™ Option MHW5630HW

7.3 cu.ft. Electric Dryer with Quick Dry Cycle

Selling & Servicing Major Appliances in Tucson Since 1956

gapliance Co.

7255 E. Broadway at S. Kolb • (520) 296-7218



See sours over countered seales on all others, financing and rebales. Visit mayfag corn for warranty details. "Applies only to refurbished, reconfillioned, damaged or scratch & derit products. Limited Warranty. See associate for details." "Employees of retailer, mail-house, associate son and adaptive, as well as their family members of the same household are not eligible. Restrictions apply. No purchase necessary. Odds of winning \$10,000 Shopping Spree 1,350,000, KitchamArdtill Stand Mover 3,000, Additional Discounts on minimum purchase of \$499 and above. \$25 XXXXXXXXX (SS) XXXXXXXXX (aligned from the same household are not eligible. Restrictions applied from all piece will be a support of the mail piece. Participant must be 19 years of age or older, a legal U.S. Critizen, have a varied U.S. Driver's License and be a recipient of the mail piece via U.S. Mail. Winning numbers are predefined. Winning numbers will not be disclosed over the telephone. Only valid during event dates and hours. VOID WHERE PROHIBITED BY LAW (@/** @2019, All rights reserved, HUB Pre-Approval XXXXXXXXX (1) and the support of the mail piece will not be disclosed over the telephone. Only valid during event dates and hours. VOID WHERE PROHIBITED BY LAW (@/** @2019, All rights reserved, HUB Pre-Approval XXXXXXXXX (1) and the support of the mail piece.



The Legal Limit MAX! Postcard

Anything bigger would be criminal.







14 INCHES WIDE

The piece of mail the **US Postal Service** will allow!

255% BIGGER Than our Jumbo Postcard!

INCHES



MAYTAG°

FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN

25 cu.ft. French Door Refrigerator with PowerCold® Feature

1.7 cu.ft. Compact Over-the-Range Microwave with Flush Hidden Vent

5.3 cu.ft. Electric
Range with Precision
Cooking™ System
MER6600FZ
MGR6600FZ - Gas add \$100

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ



12 MONTHS SPECIAL FINANCING!

Whirlpool

STAINLESS STEEL KITCHEN SUITE

Whirlpool

BLACK STAINLESS STEEL KITCHEN SUITE



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHZ

1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls WMH31017HS

\$1999



5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFE505W0HS WFG510S0HS - Gas

Stainless Steel
Dishwasher with
1-Hour Wash Cycle
WDF520PADM



25 cu.ft. French Door Refrigerator with Exterior Ice & Water Dispenser WRF555SDHV

1.9 cu.ft. Steam Microwave with Sensor Cooking WMH32519HV \$2799



5.0 cu.ft. Gas Range with Frozen Bake™ Technology wFG525S0HV

Stainless Steel Tub Dishwasher with 1-Hour Wash Cycle wdt7508AHV

KitchenAid' CELEBRATING A CENTURY **RECEIVE UP TO** 1600

BY MAIL WITH PURCHASE OF

SELECT KITCHENAID® BRAND

APPLIANCES'

Valid Jan. 1 - July 10, 2019

KitchenAid[®]

STAINLESS STEEL KITCHEN SUITE

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

22.7 cu.ft. Counter-Depth Side-by-Side Refrigerator with Exterior Ice & Water

2.0 cu.ft. Over-the-Range Microwave with Sensor Functions VMUC120EGG

SAVE 36%

> 6.4 cu.ft. Electric Range with Even-Heat™ True Convection KFEG500ESS KFGG500ESS - Gas Add \$100

46 DBA Dishwasher with ProWash™ Cycle KDFE104HPS

SAVE \$2197 ON THE PACKAGE!

Artwork Version: 01LM4325WP July4th

MAYTAG*

each

KRSC503ESS

MAYTAG* \$6 each





3.8 cu.ft. Top Load Washer with Deep Fill Option MVWC465HW

7.0 cu.ft. Electric Dryer with Wrinkle Control Option MEDC465HW



SHOWN WITH OPTIONAL PEDESTALS

SAVE \$400 ON THE PAIR! MED5630HW

7.3 cu.ft. Electric Dryer with Quick Dry Cycle

4.5 cu.ft. Front

with 12-hr Fresh

Load Washer

Spin™ Option

MHW5630HW



SAVE UP **50%** ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!*

Selling & Servicing Major Appliances in Tucson Since 1956







LOAD & GO" XL DISPENSER

5.0 cu.ft. Front Load Washer with Load & Go™ XL Dispenser and 12-Hour FanFresh® Option WFW8620HC

7.4 cu.ft. Electric Dryer with Steam Cycles and Wrinkle Shield™ Plus Option WED8620HC

*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details, ^Applies only to refurbished, reconditioned, damaged or scratch & dent products, Limited Warranty, See associate for details, ®/™ © 2019, All rights reserved, HUB Pre-Approval XXXXXX. 01LM4325WP_July4th cheitert @2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.





Whirlpool

STAINLESS STEEL KITCHEN SUITE

MSRP 3146 \$1999



\$1147 ON THE PACKAGE!

25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHZ 1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls WMH31017HS 5.3 cu.ft. Electric
Range with FlexHeat™
Dual Radiant Element
WFE505W0HS
WFG510S0HS - Gas

Stainless Steel
Dishwasher with
1-Hour Wash Cycle
WDF520PADM

SAVE UP TO 50% ON CLOSEOUTS, SCRATCH-N-DENTS, ON CLOSEOUTS, SCRATCH-N-DENTS, ON CLOSEOUTS, SCRATCH-N-DENTS,

MAYTAG[®]

Whirlpool

\$699 each



4.5 cu.ft. Front Load Washer with 12-hr Fresh Spin™ Option 7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED5630HW \$999 each



5.0 cu.ft. Front Load Washer with Load & Go™ XL Dispenser wFw8620HC 7.4 cu.ft. Electric Dryer with Wrinkle Shield™ Plus Option



"See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. "Applies only to refurbished, reconditioned, damaged or scratch & dent products. Limited Warranty, See associate for details. ®/™ @ 2019. All rights reserved. HUB Pre-Approval XXXXXX. 01JP4327WP_July4th cheltert ©2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.



RECEIVE UP TO

\$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid Jan. 1 - July 10, 2019

12 MONTHS SPECIAL FINANCING!*

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01JP4327WP_July4th

-Alternate Jumbo Card-

CHRISTIE'S Appliance Co.

4TH OF JULY

SALE

JUNE 20TH - JULY 10TH

SAVE TO 50%

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!

HUGE SAVINGS

ON ALL KITCHEN & LAUNDRY MODELS!



AMANA

Whirlpoo

MAYTAG

KitchenAid

MAYTAG[®]

Whirlpool





4.5 cu.ft. Front Load Washer with 12-hr Fresh Spin™ Option MHW5630HW 7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED5630HW \$999 each



5.0 cu.ft. Front Load Washer with Load & Go™ XL Dispenser wFw8620HC 7.4 cu.ft. Electric Dryer with Wrinkle Shield™ Plus Option



"See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. "Applies only to refurbished, reconditioned, damaged or scratch & dent products. Limited Warranty. See associate for details. @/\text{/m} @ 2019. All rights reserved. HUB Pre-Approval XXXXXXX, JP4334WP_July4th cheltert @ 2019 invigorate Media, LLC. All Rights Reserved. 800-770-5219.



RECEIVE UP TO

\$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid Jan. 1 - July 10, 2019

12 MONTHS SPECIAL FINANCING!*

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: JP4334WP_July4th

MODEL LIST: MONSTER MAILER

*Some models may not appear on smaller mailers

Prices are set at lowest co-opable prices. If you replace any of these models with models set at regular MAP, those can be priced 10% less.

Brand KitchenAid Kitchen Package			MSRP	\$5996	SALE PRICE _	\$3799
Brand	Model #	KRSC503ESS	MSRP_		SALE PRICE _	
Brand	Model #	KMHS120ESS	MSRP_		SALE PRICE _	
Brand	Model #	KFEG500ESS	MSRP		SALE PRICE _	
Brand	Model #	KDFE104HPS	MSRP_		SALE PRICE _	
Brand Maytag Kitcher	n Package		MSRP	\$4246	SALE PRICE _	\$2799
Brand	Model #	MFI2570FEZ	MSRP		SALE PRICE _	
Brand	Model #	MMV1174FZ	MSRP		SALE PRICE _	
Brand	Model #	MER6600FZ	MSRP		SALE PRICE _	
Brand	Model #	MDB4949SHZ	MSRP		SALE PRICE _	
Brand Whirlpool Kitcl	hen Package		MSRP	\$3146	SALE PRICE _	\$1999
Brand	Model #	WRS325SDHZ	MSRP		SALE PRICE _	
Brand	Model #	WMH31017HS	MSRP		SALE PRICE _	
Brand	Model #	WFE505W0HS	MSRP		SALE PRICE _	
Brand	Model #	WDF520PADM	MSRP		SALE PRICE _	
Brand Whirlpool Kitcl	hen Package		MSRP	\$4696	SALE PRICE _	\$2799
Brand	Model #	WRF555SDHV	MSRP_		SALE PRICE _	
Brand	Model #	WMH32519HV	MSRP		SALE PRICE _	
Brand	Model #	WFG525S0HV	MSRP		SALE PRICE _	
Brand	Model #	WDT750SAHV	MSRP_		SALE PRICE _	
Brand Whirlpool	Model #	WFW8620HC	MSRP	\$1299	SALE PRICE _	\$999
Brand Whirlpool	Model #	WED8620HC	MSRP	\$1299	SALE PRICE _	\$999
Brand Maytag	Model #	MVWC465HW	MSRP_	\$699	SALE PRICE _	\$469
Brand Maytag	Model #	MEDC465HW	MSRP	\$699	SALE PRICE _	\$469
Brand Maytag	Model #	MHW5630HW	MSRP	\$899	SALE PRICE _	\$699
Brand Maytag	Model #	MED5630HW	MSRP	\$899	SALE PRICE _	\$699



Monster Mailer • Legal Limit Max • Jumbo Postcard

Order Form

Email orders to: ORDER@InvigorateMedia.com

or Fax orders to: **636-794-3223**Sales: **1-800-770-5219** Doug Nelson or Bill Menkhus

Busi	ness Name:		C	ontact Name:						
			City:		State: Zi					
Pho	ne:	Cell:		Email:						
Buyi	ing Group:		Whirlp	ool Rep:						
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	-	•			Pacc	sword:				
7110	you willipoor Excit	.5170.								
Step 1	Sale Dates Indicate your sa	-	Art	ease List Artwor work Version in white addre /ersion: LL2041WP; 01MMS	ss panel,	sion Number				
		Indicate number here:								
	Do you want	"Scratch Off" Pro	omo? 🛘 Yes 🗖 No	(Scratch Off Promo:	Add 3 c	cents per mailer)				
Step	Quantity Single	Family Homes: Sel	ect One	Jumbo Posto	Jumbo Postcard Pricing:					
3	Monster Mailer	1 . 5,000 - \$2,44	3 🗖 2. 10,000 - \$4,139	1. 1,000 - \$	799	2 . 2,000 - \$1,399				
	Legal Limit MAX	X! 1 . 5,000 - \$2,54	3 🗖 2. 10,000 - \$4,339	3. 3,000 - \$	1,799	4. 4,000 - \$2,099				
		wa ARR- MONOTER OF	2.04	5 . 5,000 - \$	2,293	6. 10,000 - \$3,839				
		r s, ADD: MONSTER - 39 - 41.9¢ each ● JUMBO	9.9¢ each POSTCARD - 36.9¢ each	(on quantities over 5,000)						
Step 4			_	•		ncing, Rebates, Free Delivery,etc.				
	_			•		nimum Purchase: \$				
	List your special	offers here:								
	- <u></u>									
Step 5	damage to printed materia	sponsibility for, nor may paymer	shipping failures, timeliness of pos	of featured merchandise. Invigo	rate Media s	e processed without a signature) shall not be responsible for nondelivery or ol. Direct mail costs are based on US postal				
Step 6	Select ONE: ☐1	. Zip Codes - Comp	olete Below OR	☐ 2. Let us run a ra	adius a	round your store				
	Call us	for free consu	ultation on sele	cting your ma	iling	list				
1.		2.	3.	4.		5.				
6.		7.	8.	9.		10.				
Prio	cing Includes	s: \$50,000 ⁺ Hou	sehold Median I	ncome						
• Sin	gle Family Home Mailing	List Monster 10.	5" x 17" • Legal Limit Max! 11"	x 14" • Jumbo Postcard 6" x 9)"	• Single Family Home Postage				
		d: Targeted Homeowner Income eowner Income List OR Dealer's	List OR Dealer's Customer List: Ado Customer List: Add 7¢	15¢		Add'l SCFs: Add \$100				

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ ______Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # **CHANGE PRICE TO:** \$ and/or **CHANGE SAVE TO:** \$ 6. **DELETE:** Brand ______ Model #_____ **REPLACE WITH:** Brand _____ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ ____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ ______ Model #______ REPLACE WITH: Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

From: <coop@whirlpoolhub.com> Date: Wed, May 8, 2019 at 11:39 AM

Subject: Whirlpool Corporation Advertising Compliance Review Approved

To: <steven_menkhus@invigoratemedia.com>

000INVIGPA

Your Reference Comments: 01LM4325WP - July 4th

The advertising you submitted for a Compliance Review has been approved. When submitting your claim for Co-Op reimbursement, please reference the Advertising Compliance Review Request Number below:

Compliance Review Request Number: 217891

For details, please visit The HUB at whirlpoolhub.com

Please be aware that any changes to the advertising content or dates will void this Advertising Compliance Review approval.

If you have questions about the policy and/or interpretation with regards to your advertisements, please contact us. While dealer alone shall determine advertising and selling prices, Co-Op funds are subject to compliance with the policy.

Thank you for your support of Whirlpool Corporation and its portfolio of brands.

Have Questions? Call your Concierge at 1-855-458-5446 (Option 3) or email us at coop@whirlpoolhub.com.