

Up to 85% CO-OP + FREE CO-OP FILING! MARKETING PLAYBOOK ASSET APPROVED

MEMORIAL DAY Savings!

85% CO-OP Whirlpool Exclusive dealers & 70% CO-OP Multi-Manufacturer dealers

Targeted Direct Mail is #1 Most Effective Method for Driving Immediate Sales. #1 R.O.I.

- Option Reduce prices up to 10% and remain co-op compliant
- We will re-approve any changes with HUB to avoid any surprises
- We will file your HUB claim for 85% or 70% if checked on order form

Event Dates May 16 – June 5
Begin Event May 16 Order by April 25
Begin Event May 23 Order by May 2

Mailer Choices

- 1. The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only 39.9 Cents.
- 2. The Legal Limit MAX Postcard 11"x 14" The Largest Piece of Mail Allowed by Law! Only 41.9 Cents.
- 3. The Jumbo Card 6" x 9" Only 36.9 Cents.
- 4. Private Sale Letter & Envelope 8 ½" x11" Only 39.9

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug nelson@invigoratemedia.com Cell 636-578-8130

Arrives in the mailbox as 6" × 10.5"
Opens to



— 10.5 INCHES **WIDE** —



295% BIGGER Than our Jumbo Postcard!

As low as

19 9 Includes
Postage

17 INCHES TALL



RECEIVE UP TO

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid Jan. 1 - July 10, 2019

KitchenAid®



22.7 cu.ft. Counter-Depth Side-by-Side Refrigerator with Exterior Ice & Water

\$4243

STAINLESS STEEL

KITCHEN SUITE



6.4 cu.ft. Flectric 2.0 cu.ft. Over-the-Range Microwave Range with Even-Heat™ True Convection with Sensor Functions



46 DRA Dishwasher with ProWash™ Cycle





- \$10,000 Shopping Spree
- KitchenAid® Stand Mixer
- \$25 \$50 Additional Instant Savings

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX **OR CURRENT RESIDENT**

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

115 Mississippi Que CRystat City, MO 63019

Artwork Version: 03MM4307WP_MemorialDay

thru ${\sf JUNE}~{\sf 5}^{\sf th}$

MAYTAG[®]

FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN



25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ

1.7 cu.ft. Compact Over-

the-Range Microwave

with Flush Hidden Vent

MMV1174FZ

ON THE PACKAGE AFTER **SAVINGS & \$400 REBATE**

MSRP \$4466

5.3 cu.ft. Electric

Range with Precision Cooking[™] System MER6600FZ MGR6600FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ



DEPENDABILITY LASTS. THESE DEALS WON'T.

MAYTAG[®]

UP TO

VIA PREPAID CARD BY MAIL WHEN YOU PURCHASE SELECT MAYTAG® APPLIANCES.

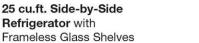
MAY 2 - JUNE 5, 2019





MSRP *3366 **2332**





wrs325sDHZ

5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element

WFE505W0HS WFG505M0BS - Gas add \$111 1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls WMH31017HS

Stainless Steel
Dishwasher with
1-Hour Wash Cycle
WDF520PADM





\$2999

FINGERPRINT

MSRP \$4816

SAVE \$1718
ON THE PACKAGE!

25 cu.ft. French Door Refrigerator with Exterior Ice & Water Dispenser WRF555SDHV

5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFES25SOHV 1.9 cu.ft. Steam Microwave with Sensor Cooking WMH32519HV

Stainless Steel Tub Dishwasher with 1-Hour Wash Cycle WDT750SAHV

12 MONTHS SPECIAL FINANCING!*

SAVE UP TO 50%

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!





We Sell It & Service It

BUYING POWER – We are a member of a \$19 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

BUY FROM A LOCALLY OWNED BUSINESS!

AMANA

\$443 each

Whirlpool

\$777 each



3.5 cu.ft. Top Load Washer with Dual Action Agitator NTW4516FW

6.5 cu.ft. Electric Dryer with Wrinkle Prevent Option NED4655EW



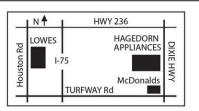
NEW!

4.5 cu.ft. Front Load Washer with Load & Go™ Dispenser wFW5620HW

7.4 cu.ft.
Electric Dryer
with Wrinkle
Shield™ Option
wed5620HW



4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060



www.hagedornappliance.com

Does CASS viva

"See store for complete details on all offees, financing and rebates. Visit maytap, com for warranty details. "Applies only to refurbished, reconditioned, damaged or scratch 8. dient products. Limited Warranty. See associate for details: "Employees of retailer, mail-house, associate sponsor and ad agency as well as their family members of the same household are not eligible. Restrictions apply, No purchase necessary, Odds of winning \$10,000 Shopping Spree 1:250,000, KitchenAid® Stand Mixer 3:XXXXXXXX Additional Discounts on minimum purchase of \$499 and above. \$25 XXXXXXXX \$30 XXXXXXX Additional Discounts on minimum purchase of \$499 and above. \$25 XXXXXXXX \$30 XXXXXXX Additional Discounts on minimum purchase of \$499 and above. \$25 XXXXXXXX \$30 XXXXXXX Additional Discounts on minimum purchase or foreign and adjust of the same household are not eligible. Restrictions apply in the same household are not eligible. The same hous

The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES



MAYTAG[®]

FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN

25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ

1.7 cu.ft. Compact Over-the-Range Microwave with Flush Hidden Vent

5.3 cu.ft. Electric Range with Precision Cooking™ System MER6600FZ MGR6600FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ





SAVE \$1567

ON THE PACKAGE AFTER

SAVINGS & \$400 REBATE

UP \$700 REBATE VIA PREPAID CARD BY MAIL WHEN YOU PURCHASE SELECT MAY 12 - JUNE 5, 2019

Whirlpool

STAINLESS STEEL KITCHEN SUITE

Whirlpool

BLACK STAINLESS STEEL KITCHEN SUITE

10 YEAR



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHZ



1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls wmh31017HS





5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFE505W0HS WFG505M0BS - Gas add \$111

Stainless Steel
Dishwasher with
1-Hour Wash Cycle
WDF520PADM



25 cu.ft. French Door Refrigerator with Exterior Ice & Water Dispenser WRF555SDHV



1.9 cu.ft. Steam Microwave with Sensor Cooking WMH32519HV





5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFES2590HV

Stainless Steel Tub Dishwasher with 1-Hour Wash Cycle WDT750SAHV SELECT KITCHENAID® BRAND

APPLIANCES'

Valid Jan. 1 - July 10, 2019

KitchenAid[®]

STAINLESS STEEL KITCHEN SUITE

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

YEAR

4243 \$4243



ON THE PACKAGE AFTER SAVINGS & \$200 REBATE

22.7 cu.ft. Counter-Depth Side-by-Side Refrigerator with Exterior Ice & Water KBSC503ESS

2.0 cu.ft. Over-the-Range Microwave with Sensor Functions VMUC120EGG

6.4 cu.ft. Electric Range with Even-Heat™ True Convection KEEGENNEGE

46 DBA Dishwasher with ProWash™ Cycle KDFE104HPS

Artwork Version: 03LM4306WP MemorialDay

AMANA \$1 each



3.5 cu.ft. Top **Load Washer** with Dual Action Agitator NTW4516FW

6.5 cu.ft. **Electric Dryer** with Wrinkle Prevent Option NED4655EW



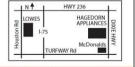
NEW!

4.5 cu.ft. Front **Load Washer** with Load & Go™ Dispenser WFW5620HW

7.4 cu.ft. **Electric Dryer** with Wrinkle Shield™ Option WED5620HW



4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060



www.hagedornappliance.com

ON CLOSEOUTS. SCRATCH-N-DENTS **ONE-OF-A-KINDS** & MORE!^





*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ^Applies only to refurbished, reconditioned, damaged or scratch & dent products. Limited Warranty. See associate for details, ®/™ © 2019. All rights reserved, HUB Pre-Approval XXXXXX. 03LM4306WP_MemorialDay cheitert @2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.





SAVE 15–45%

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!







KitchenAid

MAYTAG[®]

FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN

MSRF



Door Refrigerator

with PowerCold®

Feature

MFI2570FEZ





SAVE \$1567

ON THE PACKAGE **AFTER SAVINGS &** \$400 REBATE

5.3 cu.ft. Electric Range with Precision Cooking™ System MER6600FZ MGR6600FZ - Gas add \$111



VIA PREPAID CARD BY MAIL WHEN YOU PURCHASE SELECT MAYTAG® APPLIANCES* MAY 2 - JUNE 5, 2019

*700 REBATE

MMV1174FZ

1.7 cu.ft. Compact

Over-the-Range

Microwave with

Flush Hidden Vent

MAYTAG[®]

MSRP \$999

each



4.5 cu.ft. Front 7.4 cu.ft. **Load Washer** with Load & Go™ Dispenser WFW5620HW

Electric Dryer with Wrinkle Shield™ Option WED5620HW

MSRP \$999



4.5 cu.ft. Front **Load Washer** with Extra Power and 12-hr Fresh Hold® Option MHW5630HW

7.3 cu.ft. Electric **Dryer** with Extra Power and Quick Dry Cycle MFD5630HW

SINCE 1941

4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060



"See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. "Applies only to refurbished, reconditioned, damaged or scratch & dent products. Limited Warranty. See associate for details. "60" @ 2019. All rights reserved. HUB Pre-Approval XXXXXX. 03JP4308WP_MemorialDay chellert @2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

en-Arid CELEBRATING A CENTURY THAT'S
THE MARK OF A MAKER

RECEIVE UP TO

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® **BRAND APPLIANCES**

Valid Jan. 1 - July 10, 2019

12 MONTHS SPECIAL FINANCING!*

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE **MEDIA**

Artwork Version: 03JP4308WP MemorialDay





CHRISTIE'S Appliance Co.

7255 E. Broadway Blvd. Tucson, AZ 85710

775-782-5099

MAYTAG°

KitchenAid[®]

THURSDAY MAY 23rd •

Artwork Version: LE4312WP

8AM-8PM

Dear Friends & Family,

Take good care of this letter! It entitles you to take part in our Private Sale at **Christie's Appliance** on **Thursday, May 23rd, from 8am–8pm**.

For 1 Day ONLY you will have an opportunity to take advantage of our BEST DEALS of the Year! Receive our Lowest Prices of the Year on all brands including Maytag®, Whirlpool®, KitchenAid® & Amana®. Now is the time to save on every Laundry & Kitchen Appliance. For example...in addition to our Years Lowest Prices, Receive up up to a \$700 Rebate on select Maytag® appliances and up to a \$1,600 Rebate on select KitchenAid® appliances!

Save 15-40% on select closeout and discontinued merchandise.

This **PRIVATE SALE** is for Letter Holders ONLY and will NOT be advertised anywhere else. Discounted prices will only be available during these hours. Bring a friend and register for a chance to win a brand new KitchenAid® Stand Mixer.

As always, we are there to serve you after the sale.

Hope to see you then!

Dealer Staff



Preferred Friends ADMISSION TICKET

Register for your chance to WIN a KitchenAid® Stand Mixer!

Name: ______Address:

Phone:

Please present this ticket for admission. One KitchenAid® Stand Mixer to be given away during the sale. Valid Thursday, May 23, 2019 ONLY.



12 MONTHS SPECIAL FINANCING AVAILABLE!*

Preferred Family

ADMISSION TICKET

Register for your chance to WIN a KitchenAid® Stand Mixer!

Name:

Address:

Phone:

E-mail:

Please present this ticket for admission. One KitchenAid® Stand Mixer to be given away during the sale. Valid Thursday, May 23, 2019 ONLY.

MODEL LIST: MONSTER MAILER

*Some models may not appear on smaller mailers

Prices are set at MAP or Current Promo MAP. If you would like to advertise at 10% less than MAP (the lowest Co-Opable price), please check HERE... \square 10% Off

Brand _	KitchenAid Kitchen Package			MSRP	\$6346	SALE PRICE _	\$4243
Brand _		Model #	KRSC503ESS	MSRP		SALE PRICE _	
Brand _		_ Model # _	KMHS120ESS	MSRP		SALE PRICE _	
Brand _		Model #	KFEG500ESS	MSRP		SALE PRICE _	
Brand		Model #	KDFE104HPS	MSRP		SALE PRICE _	
Brand	Maytag Kitcher	n Package		MSRP	\$4466	SALE PRICE _	\$2899
Brand _		Model #	MFI2570FEZ	MSRP		SALE PRICE _	
Brand _		Model #	MMV1174FZ	MSRP		SALE PRICE _	
Brand _		Model #	MER6600FZ	MSRP		SALE PRICE _	
Brand _		Model #	MDB4949SHZ	MSRP		SALE PRICE _	
Brand _	Whirlpool Kitch	nen Package		MSRP	\$3366	SALE PRICE _	\$2332
Brand _		Model #	WRS325SDHZ	MSRP		SALE PRICE _	
Brand _		Model #	WMH31017HS	MSRP		SALE PRICE _	
Brand _		Model #	WFE505W0HS	MSRP		SALE PRICE _	
Brand _		Model #	WDF520PADM	MSRP		SALE PRICE _	
Brand _	Whirlpool Kitch	nen Package		MSRP	\$4816	SALE PRICE _	\$2999
Brand _		Model #	WRF555SDHV	MSRP		SALE PRICE _	
Brand _		Model #	WMH32519HV	MSRP		SALE PRICE _	
Brand _		Model #	WFE525S0HV	MSRP		SALE PRICE _	
Brand _		Model #	WDT750SAHV	MSRP		SALE PRICE _	
Brand _	Maytag	Model #	MHW5630HW	MSRP	\$999	SALE PRICE _	\$777
Brand _	Maytag	Model #	MED5630HW	MSRP	\$999	SALE PRICE _	\$777
Brand _	Amana	Model #	NTW4516FW	MSRP	\$599	SALE PRICE _	\$443
Brand _	Amana	Model #	NED4655EW	MSRP	\$599	SALE PRICE _	\$443
Brand _	Whirlpool	Model #	WFW5620HW	MSRP	\$999	SALE PRICE _	\$777
Brand _	Whirlpool	_ Model # _	WED5620HW	MSRP	\$999	SALE PRICE _	\$777



Monster Mailer • Legal Limit Max • Jumbo Postcard • Letter

Order Form

 $Email\ orders\ to: \textbf{ORDER@InvigorateMedia.com}$

or Fax orders to: **636-794-3223**

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus

Busine	ess Name:		Contact Name:						
Address:			City:		State: Zip:				
Phone:		Cell:	Cell: Email:						
Buying Group: Whirlpool Dealers - Want us to file your HUB co-op paperwork on your behalf?: The YES!							☐ YES!		
Whirlp	oool Rep:	HU	HUB Log-in Username:			Password:			
Step 1	Sale Dates Indicate your sale	e dates here:	2	Artwork Version in white	ase List Artwork Version Number k Version in white address panel, sion: LL2041WP; 01MM954X)				
	Indicate number here:								
	Do you want "Scratch Off" Promo? Yes No (Scratch Off Promo: Add 3 cents per mailer)								
Step	Quantity Single F	amily Homes: Select C	ne	Jumbo Postcard Pricing:					
3	Monster Mailer	□ 1. 5,000 - \$2,443 □	2. 10,000 - \$4,13	39 🗖 1. 1,00	00 - \$799	2 . 2,000 - \$1,399			
	Legal Limit MAX!	□ 1. 5,000 - \$2,543 □	2. 10,000 - \$4,33	3. 3,00	0 - \$1,799	4. 4,000 - \$2,099			
	Letter (8.5"x11")	□ 1. 5,000 - \$2,443 □	2. 10,000 - \$4,1	5. 5,00	00 - \$2,293	6. 10,000 - \$3,839			
Additional Mailers, ADD: MONSTER - 39.9¢ each ● LEGAL LIMIT MAX - 41.9¢ each JUMBO POSTCARD - 36.9¢ each (on quantities over 5,000) ● LETTER - 39.9¢ each									
4		cial Offers: All offers are	_	-	-	-	•		
		inancing offer terms - # of Months ie. 6, 12, 18; With Payments? YES or NO; Minimum Purchase: \$;							
	List your special of	st your special offers here:							
Step 5	Signature (REQUI	RED):		(Your ord	der will not be	e processed without a sig	gnature)		
Invigorate Media has no responsibility for, nor may payment be contingent upon, availability of featured merchandise. Invigorate Media shall not be responsible for nondelivery or damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal rates as of May 2018 and are subject to change without notice.									
Step 5	Select ONE: □1.	Zip Codes - Complete	Below OR	2. Let us rui	n a radius a	round your store			
Call us for free consultation on selecting your mailing list									
1.		2.	3.	4.		5.			
6.		7.	8.	9.		10.			
Pricing Includes: \$50,000* Household Median Income									
• Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 9" • Letter 8.5" x 11" • Single Family Home Postage									
Monster Mailer/Jumbo Postcard/Letter: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢ Add'I SCFs: Add \$100									

Business Name:	Citv:	State:
DUSITIESS INATTIE.	City.	Siale.



List your model changes below

Fax 2nd page with your Order Form

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ _____ Model #_____ REPLACE WITH: Brand _____ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 6. **DELETE:** Brand ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$____ ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$