

### Up to 85% CO-OP + FREE CO-OP FILING! MARKETING PLAYBOOK ASSET APPROVED

### Whirlpool April Spring Fling!

85% CO-OP Whirlpool Exclusive dealers & 70% CO-OP Multi-Manufacturer dealers

Targeted Direct Mail is #1 Most Effective Method for Driving Immediate Sales. #1 R.O.I.

- Option Reduce prices up to 10% and remain co-op compliant
- We will re-approve any changes with HUB to avoid any surprises
- We will file your HUB claim for 85% or 70% if checked on order form

Event Dates April 4- 17
Begin Event April 4 Order by March 20
Begin Event April 11 Order by March 27

#### **Mailer Choices**

- 1. The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17" Only 39.9 Cents.
- 2. The Legal Limit MAX Postcard 11"x 14" The Largest Piece of Mail Allowed by Law! Only 41.9 Cents
- 3. The Jumbo Card 6" x 9" Only 36.9 Cents. From \$799 all Inclusive

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill\_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug\_nelson@invigoratemedia.com Cell 636-578-8130

Proven by Monsterous Results Arrives in the mailbox as 6" × 10.5"
Opens to 10.5" × 17"



— 10.5 INCHES WIDE —



295% BIGGER Than our Jumbo Postcard!

As low as

19 9 Includes
Postage

17 INCHES **TALI** 





### 4-PIECE STAINLESS STEEL KITCHEN SUITE



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves



1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls



5.3 cu.ft. Electric Range
with FlexHeat™ Dual
Radiant Element
UNEFFORMORE
WEFFORMORE
Dis

Stainless Steel
Dishwasher with
1-Hour Wash Cycle
WDF520PADM



Dealer Name Street Address City, State ZIP

### Scratch & Win

• \$10,000 Shopping Spree

KitchenAid® Stand Mixer

• \$25 – \$50 Additional Instant Savings

purchases \$499 and ur

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01MM4280WP\_AprilSpringFling

### MAYTAG®

### FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN

25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ

**1.7 cu.ft. Compact Overthe-Range Microwave** with Flush Hidden Vent MMV1174FZ

**5.3 cu.ft. Electric Range** with Precision Cooking™ System

MER6600FZ MGR6600FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ







\$3332





### NEW! FRONT LOAD LAUNDRY PAIR

\$888

msrp \$1099

**4.5 cu.ft. Closet-Depth Front Load Washer**with Load & Go™ XL
Dispenser

WFW6620HW

7.4 cu.ft. Electric Dryer with Steam Cycles
WED6620HW

## 12 MONTHS SPECIAL FINANCING

### **SAVE 15-45%**

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!^



## MAYTAG® FRONT LOAD LAUNDRY PAIR

\$1099 each

**4.8 cu.ft. Front Load Washer** with Extra Power and 16-hr Fresh Hold® Option MHW6630HC

7.3 cu.ft. Electric Dryer with Extra Power and Quick Dry Cycle MED6630HC

MAYTAG° \$1221 eac

Whirlpool

\$532

MSRP \$699



6.0 cu.ft. Top Load Washer with PowerWash® Agitator

9.2 cu.ft. Extra-Large Capacity Electric Dryer with Extra Moisture Sensor



3.8 cu.ft. Top Load Washer with Soaking Cycles wtw4855HW

7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Option WED4850HW



# We Sell It & Service It BUYING POWER - We are a member of a

BUYING POWER – We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

BUY FROM A LOCALLY OWNED BUSINESS!

"See store for complete details on all offers, financing and rebates. Visit maying corn for warranty details. "Applies only to returbished, reconditioned, damaged or scratch & derit products. Limited Warranty, See associate for details." "Employees of retailer, mail-house, associate sponsors and an agency as well as their family members of the same household are not eligible. Restrictions apply, No purchase necessary, Odds of winning \$10,000 Shopping Syree 1350,000; KitchesAlde® Stand Mixer 25XXXXX 40ditional Discounts on minimum purchase of \$499's and above \$25 \times \$25 \times \t

### The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES



### NEW! FRONT LOAD LAUNDRY PAIR



MSRP \$1099 each

4.5 cu.ft. Closet-Depth Front Load Washer with Load & Go™ XL Dispenser WFW6620HW

7.4 cu.ft. Electric Dryer with Steam Cycles WED6620HW

12 MONTHS SPECIAL FINANCING SAVE 15-45% ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!

**MAYTAG**°

FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN Whirlpool

**4-PIECE STAINLESS STEEL** KITCHEN SUITE







System

MGR6600FZ - Gas add \$111

MSRP \$4466 332



Stainless Steel Tub 5.3 cu.ft. Electric Range with Precision Cooking™ Dishwasher with PowerBlast® Cycle MDB4949SHZ



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHZ



1.7 cu.ft. Microwave **Hood Combination** with Electronic Touch Controls WMH31017HS



5.3 cu.ft. Electric Range with FlexHeat™ Dual **Radiant Element** WFE505W0HS

Stainless Steel Dishwasher with 1-Hour Wash Cycle WDF520PADM

### **MAYTAG**<sup>®</sup>

#### FRONT LOAD **LAUNDRY PAIR**

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA



\$1099 each

4.8 cu.ft. Front Load Washer with Extra Power and 16-hr Fresh Hold® Option MHW6630HC

7.3 cu.ft. Electric Dryer with Extra Power and Quick Dry Cycle MED6630HC

Artwork Version: 01LM4279WP AprilSpringFling



Whirlpool





3.8 cu.ft. Top Load Washer with Soaking Cycles WTW4855HW

7.0 cu.ft. **Electric Dryer** with Wrinkle Shield™ Option WED4850HW



### We Sell It & Service It

BUYING POWER - We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale

**BUY FROM A LOCALLY OWNED BUSINESS!** 





7255 E. Broadway at S. Kolb • (520) 296-7218



CELEBRATING A CENTURY

**RECEIVE UP TO** 

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES Valid Jan. 1 - July 10, 2019

\*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ^Applies only to refurbished, reconditioned, damaged or scratch & dent products, Limited Warranty, See associate for details, @/™ © 2019, All rights reserved, HUB Pre-Approval XXXXXX, 01LM4279WP\_AprilSpringFling cheitert @2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

6.0 cu.ft. Top Load Washer

Agitator

with PowerWash®





#### 4-PIECE STAINLESS STEEL KITCHEN SUITE

\$2690

MSRP \$3366







25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WBS325SDHZ

5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFE505W0HS

1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls WMH31017HS

Stainless Steel Dishwasher with 1-Hour Wash Cycle WDF520PADM

### SAVE 15-45% ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!

AMANA W





(KitchenAid

#### **MAYTAG<sup>®</sup>**

\$532

MSRP \$699

\$1099 each



3.8 cu.ft. Top Load Washer with Soaking Cycles wTW4855HW 7.0 cu.ft.
Electric Dryer
with Wrinkle
Shield™ Option
WED4850HW



4.8 cu.ft. Front Load Washer with Extra Power and 16-hr Fresh Hold® Option 7.3 cu.ft. Electric Dryer with Extra Power and Quick Dry Cycle MED6630HC



"See store for complete details of all offers, financing and rebates. Visit maytag com for warranty details. "Applies only to refurbished, reconditioned, damaged or scratch & dent products. Limited Warranty. See associate for details. (6)<sup>Mo.</sup> 2019. All rights reserved. HUB Pre-Approval XXXXXXX. 01JP4281WP\_APRISpringFining chiefet (20219 Invigorate Media, LLC. All Rights Reserved. 800-770-581).



RECEIVE UP TO

\$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid Jan. 1 - July 10, 2019

#### 12 MONTHS SPECIAL FINANCING!

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX
OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01JP4281WP\_AprilSpringFling

# -Alternate Jumbo Card-

CHRISTIE'S Appliance Co.

## HUGE SAVINGS

ON ALL KITCHEN & **LAUNDRY MODELS!** 

AMANA

Whirlpool MAYTAG KitchenAid

Spring April 4th - 17th

**SAVE 15-45%** ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!



#### **MAYTAG<sup>®</sup>**

\$532

MSRP \$699

\$1099 each



3.8 cu.ft. Top Load Washer with Soaking Cycles wTW4855HW 7.0 cu.ft.
Electric Dryer
with Wrinkle
Shield™ Option
WED4850HW



4.8 cu.ft. Front Load Washer with Extra Power and 16-hr Fresh Hold® Option 7.3 cu.ft. Electric Dryer with Extra Power and Quick Dry Cycle MED6630HC



"See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. 'Applies only to refurbished, reconditioned, damaged or scratch & dent products. Limitled Warranty. See associate for details. ⊗ M™ © 2019. All rights reserved. HUB Pre-Approval XXXXXX. JP4288WP\_AprilSpringFing chelter © 2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.



RECEIVE UP TO

\$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid Jan. 1 - July 10, 2019

#### 12 MONTHS SPECIAL FINANCING!

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: JP4288WP\_AprilSpringFling

### **MODEL LIST: MONSTER MAILER**

\*Some models may not appear on smaller mailers

# Prices are set at MAP or Current Promo MAP. If you would like to advertise at 10% less than MAP (the lowest Co-Opable price), please check HERE... $\square$ 10% Off

Brand Whirlpool Kitch	en Package		MSRP	\$3366	SALE PRICE _	\$2690
Brand	_ Model # _	WRS325SDHZ	MSRP		SALE PRICE _	
Brand	_ Model # _	WMH31017HS	MSRP		SALE PRICE _	
Brand	_ Model # _	WFE505W0HS	MSRP		SALE PRICE _	
Brand	_ Model # _	WDF520PADM	MSRP		SALE PRICE _	
Brand Maytag Kitchen	Package		MSRP	\$4466	SALE PRICE _	\$3332
Brand	_ Model # _	MFI2570FEZ	MSRP		SALE PRICE _	
Brand	_ Model # _	MMV1174FZ	MSRP		SALE PRICE _	
Brand	_ Model # _	MER6600FZ	MSRP		SALE PRICE _	
Brand	_ Model # _	MDB4949SHZ	MSRP		SALE PRICE _	
Brand Whirlpool	_ Model # _	WFW6620HW	MSRP	\$1099	SALE PRICE _	\$888
Brand Whirlpool	_ Model # _	WED6620HW	MSRP	\$1099	SALE PRICE _	\$888
Brand Maytag	_ Model # _	MHW6630HC	MSRP	\$1199	SALE PRICE _	\$1099
Brand Maytag	_ Model # _	MED6630HC	MSRP	\$1199	SALE PRICE _	\$1099
Brand Maytag	_ Model # _	MVWB965HC	MSRP	\$1499	SALE PRICE _	\$1221
Brand Maytag	_ Model # _	MEDB955FC	MSRP	\$1499	SALE PRICE _	\$1221
Brand Whirlpool	_ Model # _	WTW4855HW	MSRP	\$699	SALE PRICE _	\$532
Brand Whirlpool	_ Model # _	WED4850HW	MSRP	\$699	SALE PRICE _	\$532
Brand	_ Model # _		MSRP		SALE PRICE _	
Brand	_ Model # _		MSRP		SALE PRICE _	
Brand	_ Model # _		MSRP		SALE PRICE _	
Brand	_ Model # _		MSRP		SALE PRICE _	
Brand	_ Model # _		MSRP		SALE PRICE _	



### Monster Mailer • Legal Limit Max • Jumbo Postcard

### **Order Form**

Email orders to: **ORDER@InvigorateMedia.com** or Fax orders to: **636-794-3223** 

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus

Busir	ness Name:		Contact Name:						
					State: Zip:				
Phon	e:	Cell: _		Em	naii:				
Buyir	ng Group:		Whirlpool Dealers - \	Want us to fil	le your HUB co-op pape	rwork on your behalf?: TYES!			
Whirlpool Rep: <b>HUB Log-in U</b>		HUB Log-in Usern	ame:	Password:					
Step	Sale Dates		Step	Please	List Artwork Ver	sion Number			
Artwork					rk Version in white address panel, sion: LL2041WP; 01MM954X)				
	•	Indicate number here:							
	Do you want "	Scratch Off" P	Promo? □ Yes □	No (Scra	tch Off Promo: Add 3	cents per mailer)			
Step	Quantity Single F	Family Homes: <b>S</b>	elect One		Jumbo Postcard Pr	icing:			
3	Monster Mailer	<b>1</b> . 5,000 - \$2,4	443 <b>🗖 2.</b> 10,000 - \$4,	139	<b>1</b> . 1,000 - \$799	<b>2</b> . 2,000 - \$1,399			
	Legal Limit MAX	! 🗖 1. 5,000 - \$2,	543 <b>🗖 2.</b> 10,000 - \$4,6	339	<b>3.</b> 3,000 - \$1,799	<b>4.</b> 4,000 - \$2,099			
	Additional Mailers	ADD. MONOTED	20.0¢ aaab		<b>5.</b> 5,000 - \$2,293	<b>6.</b> 10,000 - \$3,839			
	Additional Mailers, ADD: MONSTER - 39.9¢ each  LEGAL LIMIT MAX - 41.9¢ each • JUMBO POSTCARD - 36.9¢ each (on quantities over 5,000)								
Step 4	Financing offer ter	ms - # of Months i	e. 6, 12, 18;	With Paym	nents? YES or NO; Min	ancing, Rebates, Free Delivery,etc. nimum Purchase: \$			
Step	Signature (REQUI	IRED):			(Your order will not be	e processed without a signature)			
Invigorate Media has no responsibility for, nor may payment be contingent upon, availability of featured merchandise. Invigorate Media shall not be responsible for nondelivery or damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal rates as of May 2018 and are subject to change without notice.									
Step 6	Select ONE: □1.	Zip Codes - Cor	mplete Below <b>O</b>	<b>R</b> □ 2. l	_et us run a radius a	around your store			
Call us for free consultation on selecting your mailing list									
1.		2.	3.		4.	5.			
6.		7.	8.		9.	10.			
Pricing Includes: \$50,000° Household Median Income									
• Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 9" • Single Family Home Postage									
Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢  Add'I SCFs: Add \$100									

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ \_\_\_\_\_\_Model #\_\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # **CHANGE PRICE TO:** \$ and/or **CHANGE SAVE TO:** \$ 6. **DELETE:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ \_\_\_\_\_\_ Model #\_\_\_\_\_\_ REPLACE WITH: Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ 10. **DELETE:** Brand CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

From: <coop@whirlpoolhub.com> Date: Fri, Mar 8, 2019 at 3:40 PM

Subject: Whirlpool Corporation Advertising Compliance Review Approved

To: <steven\_menkhus@invigoratemedia.com>

#### 000INVIGPA

Your Reference Comments: 01LM4279WP\_AprilSpringFling

The advertising you submitted for a Compliance Review has been approved. When submitting your claim for Co-Op reimbursement, please reference the Advertising Compliance Review Request Number below:

Compliance Review Request Number: 214199

For details, please visit The HUB at whirlpoolhub.com

Please be aware that any changes to the advertising content or dates will void this Advertising Compliance Review approval.

If you have questions about the policy and/or interpretation with regards to your advertisements, please contact us. While dealer alone shall determine advertising and selling prices, Co-Op funds are subject to compliance with the policy.

Thank you for your support of Whirlpool Corporation and its portfolio of brands.

Have Questions? Call your Concierge at 1-855-458-5446 (Option 3) or email us at coop@ whirlpoolhub.com.