

### Up to 85% CO-OP + FREE CO-OP FILING! MARKETING PLAYBOOK ASSET APPROVED

## Whirlpool April Spring Fling!

85% CO-OP Whirlpool Exclusive dealers & 70% CO-OP Multi-Manufacturer dealers

Targeted Direct Mail is #1 Most Effective Method for Driving Immediate Sales. #1 R.O.I.

- Option Reduce prices up to 10% and remain co-op compliant
- We will re-approve any changes with HUB to avoid any surprises
- We will file your HUB claim for 85% or 70% if checked on order form

Event Dates April 4- 17
Begin Event April 4 Order by March 20
Begin Event April 11 Order by March 27

#### **Mailer Choices**

- 1. The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17" Only 39.9 Cents.
- 2. The Legal Limit MAX Postcard 11"x 14" The Largest Piece of Mail Allowed by Law! Only 41.9 Cents
- 3. The Jumbo Card 6" x 9" Only 36.9 Cents. From \$799 all Inclusive

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill\_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug\_nelson@invigoratemedia.com Cell 636-578-8130

Proven by Monsterous Results Arrives in the mailbox as 6" x 10.5"
Opens to 10.5" x 17"



- 10.5 INCHES WIDE -



295% BIGGER Than our Jumbo Postcard!

As low as

1996 Includes
Postage



## 4-PIECE STAINLESS STEEL KITCHEN SUITE



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHZ



1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls WMH31017HS



5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element

Scratch & W

Stainless Steel
Dishwasher with
1-Hour Wash Cycle
WDF520PADM



Dealer Name Street Address City, State ZIP • \$10,000 Shopping Spree
• KitchenAid® Stand Mixer

• \$25 – \$50 Additional Instant Savings

on purchases \$499 ar

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 03MM4283WP\_AprilSpringFling

## Aprii 4" – 17

## MAYTAG®

## FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN

25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ

**1.7 cu.ft. Compact Overthe-Range Microwave** with Flush Hidden Vent MMV1174FZ

**5.3 cu.ft. Electric Range** with Precision Cooking™ System
MER6600FZ

MER6600FZ MGR6600FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ







\$3332





## **EW!** FRONT LOAD LAUNDRY PAIR

MSRP \$1099 each

4.5 cu.ft. Closet-Depth **Front Load Washer** with Load & Go™ XL Dispenser

WFW6620HW

7.4 cu.ft. Electric Dryer with Steam Cycles WED6620HW

MONTHS SPECIAL FINANCING\*

### **SAVE 15-45%**

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!



**MAYIAG**<sup>®</sup> FRONT LOAD LAUNDRY PAIR

4.8 cu.ft. Front Load Washer with Extra Power and 16-hr Fresh Hold® Option MHW6630HC

7.3 cu.ft. Electric Dryer with Extra Power and Quick Dry Cycle MED6630HC

**MAYTAG**<sup>®</sup>

221

Whirlpool



6.0 cu.ft. Top Load Washer with PowerWash® Agitator MVWB965HC

9.2 cu.ft. Extra-Large Capacity **Electric Dryer** with Extra Moisture Sensor MEDB955EC



3.8 cu.ft. Top **Load Washer** with Soaking Cycles WTW4855HW

7.0 cu.ft. **Electric Dryer** with Wrinkle Shield™ Option WED4850HW



HAGEDORN APPLIANCES ₩Y McDonalds TURFWAY Rd

HWY 236

N↑

LOWES

www.hagedornappliance.com

**BUYING POWER** – We are a member of a \$19 Billion buying organization. The majority improvement store prices. Don't sacrifice quality service before or after the sale.

We Sell It &

Service It

**BUY FROM A LOCALLY OWNED BUSINESS!** 

4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060 

## The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

HUGE!

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES



## NEW! FRONT LOAD LAUNDRY PAIR



MSRP \$1099 each

4.5 cu.ft. Closet-Depth Front Load Washer with Load & Go™ XL Dispenser WFW6620HW

7.4 cu.ft. Electric Dryer with Steam Cycles WED6620HW

12 MONTHS SPECIAL FINANCING SAVE 15-45% ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!

**MAYTAG**°

FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN

MSRP \$4466

332

**SAVE \$1134** 

ON THE PACKAGE!

Whirlpool

**4-PIECE STAINLESS STEEL** KITCHEN SUITE



25 cu.ft. French Door Refrigerator with PowerCold® Feature with Flush Hidden Vent MFI2570FEZ MMV1174FZ



5.3 cu.ft. Electric Range with Precision Cooking™ System MGR6600FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHZ



1.7 cu.ft. Microwave **Hood Combination** with Electronic Touch Controls WMH31017HS



5.3 cu.ft. Electric Range with FlexHeat™ Dual **Radiant Element** WFE505W0HS

Stainless Steel Dishwasher with 1-Hour Wash Cycle WDF520PADM

SAVE \$676 ON THE PACKAGE!

#### FRONT LOAD **LAUNDRY PAIR**

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA



\$1099 each

4.8 cu.ft. Front Load Washer with Extra Power and 16-hr Fresh Hold® Option MHW6630HC

7.3 cu.ft. Electric Dryer with Extra Power and Quick Dry Cycle MED6630HC

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Whirlpool



3.8 cu.ft. Top Load Washer with Soaking Cycles WTW4855HW

7.0 cu.ft. **Electric Dryer** with Wrinkle Shield™ Option WED4850HW

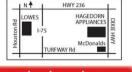


#### We Sell It & Service It

BUYING POWER - We are a member of a \$19 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale

**BUY FROM A LOCALLY OWNED BUSINESS!** 





4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060

www.hagedornappliance.com



\*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ^Applies only to refurbished, reconditioned, damaged or scratch & dent products, Limited Warranty, See associate for details, @/™ © 2019, All rights reserved, HUB Pre-Approval XXXXXX, 03LM4282WP\_AprilSpringFling cheitert @2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

6.0 cu.ft. Top Load Washer

Agitator

MWB965HC

with PowerWash®

9.2 cu.ft. Extra-

Large Capacity





#### 4-PIECE STAINLESS STEEL KITCHEN SUITE

\$2690

MSRP \$3366







25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves

**5.3 cu.ft. Electric Range** with FlexHeat™ Dual Radiant Element WFE505W0HS

1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls WMH31017HS

Stainless Steel Dishwasher with 1-Hour Wash Cycle WDF520PADM

## **SAVE 15–45%**

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!^







(KitchenAid )

#### **MAYTAG**<sup>®</sup>

\$532

MSRP \$699

\$1099 each



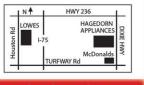
3.8 cu.ft. Top Load Washer with Soaking Cycles wTW4855HW 7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Option WED4850HW



4.8 cu.ft. Front Load Washer with Extra Power and 16-hr Fresh Hold® Option 7.3 cu.ft. Electric Dryer with Extra Power and Quick Dry Cycle MED6630HC



4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060



www.hagedornappliance.com

"See store for complete details of all offers, financing and rebates. Visit maytag com for warranty details. "Applies only to refurbished, reconditioned, damaged or scratch & dent products. Limited Warranty. See associate for details. @/M @ 2019. All rights reserved. HUB Pre-Approval XXXXXX. 03JP4284WP\_Aprilop chiefet @2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.



RECEIVE UP TO

\$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid Jan. 1 - July 10, 2019

#### 12 MONTHS SPECIAL FINANCING!

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

)oug N≤lson 15 Mississippi Qu≤ Crystat City, MO 63019

Artwork Version: 03JP4284WP\_AprilSpringFling

# -Alternate Jumbo Card-

CHRISTIE'S Appliance Co.

## HUGE SAVINGS

ON ALL KITCHEN & **LAUNDRY MODELS!** 

AMANA

Whirlpool MAYTAG KitchenAid

Spring April 4th - 17th

**SAVE 15-45%** ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!



#### **MAYTAG<sup>®</sup>**

\$532

MSRP \$699

\$1099 each



3.8 cu.ft. Top Load Washer with Soaking Cycles wTW4855HW 7.0 cu.ft.
Electric Dryer
with Wrinkle
Shield™ Option
WED4850HW



4.8 cu.ft. Front Load Washer with Extra Power and 16-hr Fresh Hold® Option 7.3 cu.ft. Electric Dryer with Extra Power and Quick Dry Cycle MED6630HC



"See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. 'Applies only to refurbished, reconditioned, damaged or scratch & dent products. Limitled Warranty. See associate for details. ⊗ M™ © 2019. All rights reserved. HUB Pre-Approval XXXXXX. JP4288WP\_AprilSpringFing chelter © 2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.



RECEIVE UP TO

\$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid Jan. 1 - July 10, 2019

#### 12 MONTHS SPECIAL FINANCING!

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: JP4288WP\_AprilSpringFling

### **MODEL LIST: MONSTER MAILER**

\*Some models may not appear on smaller mailers

# Prices are set at MAP or Current Promo MAP. If you would like to advertise at 10% less than MAP (the lowest Co-Opable price), please check HERE... $\square$ 10% Off

Brand Whirlpool Kitchen Package				\$3366	SALE PRICE _	\$2690
Brand	_ Model # _	WRS325SDHZ	MSRP		SALE PRICE _	
Brand	_ Model # _	WMH31017HS	MSRP		SALE PRICE _	
Brand	_ Model # _	WFE505W0HS	MSRP		SALE PRICE _	
Brand	_ Model # _	WDF520PADM	MSRP		SALE PRICE _	
Brand Maytag Kitchen	Package		MSRP	\$4466	SALE PRICE _	\$3332
Brand	_ Model # _	MFI2570FEZ	MSRP		SALE PRICE _	
Brand	_ Model # _	MMV1174FZ	MSRP		SALE PRICE _	
Brand	_ Model # _	MER6600FZ	MSRP		SALE PRICE _	
Brand	_ Model # _	MDB4949SHZ	MSRP		SALE PRICE _	
Brand Whirlpool	_ Model # _	WFW6620HW	MSRP	\$1099	SALE PRICE _	\$888
Brand Whirlpool	_ Model # _	WED6620HW	MSRP	\$1099	SALE PRICE _	\$888
Brand Maytag	_ Model # _	MHW6630HC	MSRP	\$1199	SALE PRICE _	\$1099
Brand Maytag	_ Model # _	MED6630HC	MSRP	\$1199	SALE PRICE _	\$1099
Brand Maytag	_ Model # _	MVWB965HC	MSRP	\$1499	SALE PRICE _	\$1221
Brand Maytag	_ Model # _	MEDB955FC	MSRP	\$1499	SALE PRICE _	\$1221
Brand Whirlpool	_ Model # _	WTW4855HW	MSRP	\$699	SALE PRICE _	\$532
Brand Whirlpool	_ Model # _	WED4850HW	MSRP	\$699	SALE PRICE _	\$532
Brand	_ Model # _		MSRP		SALE PRICE _	
Brand	_ Model # _		MSRP		SALE PRICE _	
Brand	_ Model # _		MSRP		SALE PRICE _	
Brand	_ Model # _		MSRP		SALE PRICE _	
Brand	_ Model # _		MSRP		SALE PRICE _	



## Monster Mailer • Legal Limit Max • Jumbo Postcard Order Form

## Email orders to: **ORDER@InvigorateMedia.com** or Fax orders to: **636-794-3223**

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus

D	NI			to at Nicoro					
Business Name:			Con	tact Name:	Name:				
Address:		City:	State: _	Zip:					
Phone: Cell:				Email:					
Buyir	ng Group:		Whirlpool Dealers - Want u	ıs to file your HUB co-op pape	rwork on your behalf?: 🔲 YES!				
Whirlpool Rep: HUB Log-		HUB Log-in Username:	Password:						
Step	Sale Dates		Step Ple	ase List Artwork Ver	sion Number				
1	<u>Sion Number</u>								
	manuale year car	sale dates here: ie Version: LL2041WP; 01MM954X)  Indicate number here:							
	Do you want "	Scratch Off" Pro	omo?   Yes   No	(Scratch Off Promo: Add 3	cents per mailer)				
Step	Quantity Single F	uantity Single Family Homes: Select One			Jumbo Postcard Pricing:				
3	, ,		3 <b>2.</b> 10,000 - \$4,139	<b>1.</b> 1,000 - \$799					
	Legal Limit MAX	! <b>1.</b> 5,000 - \$2,54	3 <b>🗖 2.</b> 10,000 - \$4,339	<b>3.</b> 3,000 - \$1,799	<b>4.</b> 4,000 - \$2,099				
	A -1-1-1 1 BB1	- ADD MONOTED O	0.0	<b>5.</b> 5,000 - \$2,293	<b>6</b> . 10,000 - \$3,839				
		s, ADD: MONSTER - 39 41.9¢ each • JUMBO	9.9¢ each ) POSTCARD - 36.9¢ each (or	n quantities over 5,000)					
			,						
Step 4	Financing & Spe	cial Offers: All offe	rs are solely the retaile	<b>er's responsibility.</b> ie. Fin	ancing, Rebates, Free Delivery,etc.				
	_				nimum Purchase: \$				
	List your special offers here:								
Step	Signature (REQU	IRED):		(Your order will not b	e processed without a signature)				
Invigorate Media has no responsibility for, nor may payment be contingent upon, availability of featured merchandise. Invigorate Media shall not be responsible for nondelivery or damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal									
		subject to change without no		nice of any other causes beyond its cont	roi. Direct maii costs are based on us postai				
Step	Select ONE: □1.	Zip Codes - Com	olete Below <b>OR</b> [	☐ 2. Let us run a radius a	around your store				
Call us for free consultation on selecting your mailing list									
1.		2.	3.	4.	5.				
6.		7.	8.	9.	10.				
Pricing Includes: \$50,000* Household Median Income									
• Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 9" • Single Family Home Postage									
Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢  Add'l SCFs: Add \$100									
Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢									

#### List your model changes below Fax 2nd page with your Order Form

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ \_\_\_\_\_\_Model #\_\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # **CHANGE PRICE TO:** \$ and/or **CHANGE SAVE TO:** \$ 6. **DELETE:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ \_\_\_\_\_\_ Model #\_\_\_\_\_\_ REPLACE WITH: Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ 10. **DELETE:** Brand CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$