

## Up to 85% CO-OP + FREE CO-OP FILING! MARKETING PLAYBOOK ASSET APPROVED

### **Presidents' Day Savings Event!**

85% CO-OP Whirlpool Exclusive dealers & 70% CO-OP Multi-Manufacturer dealers

Targeted Direct Mail is #1 Most Effective Method for Driving Immediate Sales. #1 R.O.I.

- Option Reduce prices up to 10% and remain co-op compliant
- We will re-approve any changes with HUB to avoid any surprises
- We will file your HUB claim for 85% or 70% if checked on order form

#### Dates February 7 - 27

Start February 7 - Order by January 18 Start February 14 - Order by January 25

#### **Mailer Choices**

- 1. The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only 38.9 Cents.
- 2. The Legal Limit MAX Postcard 11"x 14" The Largest Piece of Mail Allowed by Law! Only 40.9 Cents.
- 3. The Jumbo Card 6" x 9" Only 35.9 Cents. From \$799 all Inclusive
- 4. Private Sale Letter & Envelope 8 ½" x 11" Letter & Envelope Only 38.9 cents

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

#### Contact 800-770-5219

Bill Menkhus bill\_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug\_nelson@invigoratemedia.com Cell 636-578-8130

Arrives in the mailbox as 6" x 10.5" Opens to 10.5" x 17"



#### — 10.5 INCHES **WIDE** —



295% BIGGER Than our Jumbo Postcard!



17 INCHES TALL

## **KitchenAid**° **RECEIVE UP TO** BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES Valid Jan. 1 - July 10, 2019 CELEBRATING A CENTURY -

#### KitchenAid<sup>®</sup>

#### STAINLESS STEEL CHEN SUITE







20 cu.ft. Counter-**Depth French Door** Refrigerator with Interior Dispense

2.0 cu.ft. 1000-Watt Microwave with 7 Sensor Functions

6.4 cu.ft. Electric Range with Even-Heat True Convection

24" Stainless Steel Dishwasher with ProWash™ Cycle





FEBRUARY 7TH - 27

## **Scratch & Win**

store to see if you're our grand prize winner!



- \$10,000 Shopping Spree
- KitchenAid® Stand Mixer
- \$25 \$50 Additional Instant Savings

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX **OR CURRENT RESIDENT** 



Artwork Version: 03MM4234WP\_PresidentsDay

### Whirlpool

## FINGERPRINT RESISTANT SUNSET BRONZE KITCHEN





With subtle metallic undertones that reflect natural light, this brushed satin finish gives your kitchen a soft, warm glow.

ON THE PACKAGE

21 cu.ft. Counter Depth Sideby-Side Refrigerator with Frameless Glass Shelves WRSA71CIHN

1.9 cu.ft. Smart Over-the-Range Microwave with Scan-to-Cook Technology WMHA9019HN

6.4 cu.ft. Smart Electric Range with Yummly® **Guided Cooking** WEEA25H0HN

Contemporary Smart Dishwasher with Third Level Rack WDTA75SAHN





25 cu.ft. French Door

Refrigerator with

MFR6600F7

Gas Range Extra

PowerCold® Feature

5.3 cu.ft. Electric Range with

Precision Cooking™ System



\$3332





Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ





SAVE \$1004 ON THE PACKAGE!

25 cu.ft. Side-by-Side
Refrigerator with

Frameless Glass Shelves WRS325SDHZ

5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFE505W0HS 1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls WMH31017HS

Stainless Steel
Dishwasher with
1-Hour Wash Cycle
WDF520PADM

## 12 MONTHS SPECIAL FINANCING!\*



## **SAVE UP TO 50%**

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!

## **We Sell It & Service It**

**BUYING POWER** – We are a member of a \$19 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

**BUY FROM A LOCALLY OWNED BUSINESS!** 

Whirlpool

\$998 pair price

**MAYTAG**<sup>®</sup>

\$777

each



3.9 cu.ft. Top Load Washer with Soaking Cycles wtw4850HW

7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Option WED4850HW



**4.5 cu.ft. Front Load Washer** with 12 Hour
Fresh Hold® Option

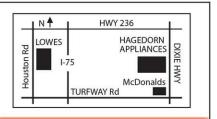
MHW5630HW

7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED5630HW

SHOWN WITH OPTIONAL



4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060



www.hagedornappliance.com



"See store for complete details on all offers, linancing and rebates. Visit maytag com for warrarty details. "Applies only to refurbished, reconditioned, damaged or scratch & dent products. Limited Warranty. See associate for details. "Employees of refailer, mail-house, associate sponsor and adapting spread adapting spread and approy as well as their family members of the same household are not eligible. Restrictions apply, No purchase necessary. Odds of winning \$10,000 Shopping Sprea 1:550,000, KitchenAdd9 Stand Miber 3:0X,CXXXX Additional Discourts on minimum purchase of \$499 and above. \$25 XXXXXXXX \$40,000 Stand Miber 3:0X,CXXXX \$40,000 Stand Miber 3:0X,CXXXX \$40,000 Stand Miber 3:0X,CXXXX \$40,000 Stand Miber 3:0X,CXXXX \$40,000 Stand Miber 3:0X,CXXX \$40,000 Stand Miber 3:0X,CXXXX \$40,000 Stand Miber 3:0X,CXXXX \$40,000 Stand Miber 3:0X,CXXX \$40,000 Stand Miber 3:0X,CXX \$40,000 Stand Miber 3:0X,CX

## The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

HUGE!

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES

# SINCE 1941 FEBRUARY 7TH - 27TH

#### 12 MONTHS SPECIAL FINANCING!

10 YEAR

#### **MAYTAG**°

**FINGERPRINT RESISTANT** STAINLESS STEEL KITCHEN

MSRP \$4466

3332

**SAVE \$1134** 

ON THE PACKAGE!



25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ

1.7 cu.ft. Compact Overthe-Range Microwave with Flush Hidden Vent MMV1174FZ

5.3 cu.ft. Electric Range with Precision Cooking™ System MER6600FZ Gas Range Extra

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ

#### FINGERPRINT RESISTANT SUNSET BRONZE KITCHEN

With subtle metallic undertones that reflect



21 cu.ft. Counter Depth Side-by-Side Refrigerator with Frameless Glass Shelves WRSA71CIHN



with Scan-to-Cook Technology WMHA9019HN



1.9 cu.ft. Smart Overthe-Range Microwave





6.4 cu.ft. Smart Electric Range with Yummly® **Guided Cooking** WEEA25H0HN

Contemporary Smart Dishwasher with Third Level Rack WDTA75SAHN

#### Whirlpool

#### STAINLESS STEEL KITCHEN SUITE



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDH7



1.7 cu.ft. Microwave **Hood Combination** with Electronic Touch Controls WMH31017HS





5.3 cu.ft. Electric Range with FlexHeat™ Dual **Radiant Element** WFE505W0HS

Stainless Steel Dishwasher with 1-Hour Wash Cycle WDF520PADM



OF SELECT KITCHENAID®

BRAND APPLIANCES

Valid Jan. 1 - July 10, 2019





Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S. POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nalson 115 Mississippi Qua Crystat City, MO 6301

Artwork Version: 03LM4233WP\_PresidentsDay

Whirlpool

\$998 pair price

MAYTAG\*

Microwave with 7

Sensor Functions

<sup>\$</sup>777

Range with Even-Heat"

True Convection

each

Dishwasher with

ProWash™ Cycle

KDEE104HPS



**SAVE UP TO 50%** 

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!



3.9 cu.ft. Top Load Washer with Soaking Cycles wtw4850HW

**Depth French Door** 

Refrigerator with

Interior Dispense

7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Option



4.5 cu.ft. Front Load Washer with 12 Hour Fresh Hold® Option MHW5630HW

7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED5630HW

SHOWN WITH OPTIONAL PEDESTALS



BU LOWES HAGEDORN PRINCES APPLIANCES TUREWAY RM MCDonalds

www.hagedornappliance.com

\*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. 'Applies only to refurbished, reconditioned, damaged or scratch & dent products. Limited Warranty. See associate for details. ⊗/™ © 2019. All rights reserved. HUB Pre-Approval XXXXXXX.03LM4233WP\_PresidentsDay cheitert ©2019 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

### We Sell It & Service It

**BUYING POWER** – We are a member of a \$19 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

**BUY FROM A LOCALLY OWNED BUSINESS!** 



CHRISTIE'S
Appliance Co.

## Presidents





FEBRUARY 7<sup>TH</sup> – 27<sup>TH</sup>



**SAVE UP TO 50%** 

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!

## HUGE SAVINGS

ON ALL KITCHEN & LAUNDRY MODELS!











#### **MAYTAG**<sup>®</sup>

pair price



3.9 cu.ft. Top **Load Washer** with Soaking Cycles WTW4850HW

7.0 cu.ft. Electric Drver with Wrinkle Shield™ Option WED4850HW

\$777 each



SHOWN WITH OPTIONAL PEDESTALS

4.5 cu.ft. Front Load Washer with 12 Hour Fresh Hold® Option MHW5630HW

7.3 cu.ft. **Electric Dryer** with Quick Dry Cycle MED5630HW



KitchenAid CELEBRATING A CENTURY THAT'S
THE MARK OF A MAKER

RECEIVE **UP TO** 

\$1600

BY MAIL WITH **PURCHASE OF** SELECT KITCHENAID® BRAND APPLIANCES'

Valid Jan. 1 - July 10, 2019

#### 12 MONTHS SPECIAL FINANCING!

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA



# Presidents\* Day

Private Sale

MONDAY, FEBRUARY 18<sup>TH</sup> 1PM – 8PM



3938 Vogel Rd. Arnold, MO 63010

(636) 282-1700

**Artwork Version: LE4240WP** 

AMANA

Whirlpool

**MAYTAG**°

**KitchenAid** 

Dear Friends & Family,

You are invited to our annual Presidents' Day Private Sale!

## 7 Hours Only! Monday, February 18th from 1PM to 8PM

Take advantage of our BEST DEALS of the Year on all brands including Amana®, Whirlpool®, Maytag® & KitchenAid®! Now is the time to save on every Laundry & Kitchen Appliance. In addition to our Year's Lowest Prices, receive rebates on qualified appliance models throughout the store.

This **PRIVATE SALE** is for Letter Holders ONLY and will NOT be advertised anywhere else. Bring a friend and **enter our in-store drawing to win a brand new KitchenAid® Stand Mixer!** 

#### 12 Months Special Financing Available!\*

Make plans to attend. As always, we are here to serve you after the sale.

Hope to see you then!

## KitchenAid In-Store Drawing for a KitchenAid® Stand Mixer! See sales associate for details.

### Dealer Staff

	<i>P</i> -0_						
•	Preferred Friends ADMISSION TICKET						
	Register for your chance to WIN						
	a KitchenAid® Stand Mixer!						
	Name:						
	Address:						
	Phone:						
	E-mail:						
	Please present this ticket for admission. One KitchenAid® Stand Mixer to be given away during the sale. Valid Monday, February 18, 2019 ONLY.						

# Preferred Family Register for your chance to WIN a KitchenAid® Stand Mixer! Name: Address: Phone:

## 12 MONTHS SPECIAL FINANCING\*

SAVE BIG ON CLOSEOUTS!

FREE DELIVERY & HAUL AWAY

\*See store for complete details on all claims, offers, financing & rebates. 9/\* © 2019. All rights reserved. LE4240WP\_PresidentsDay cheitert © 2019 Invigorate Media. 1-800-770-5219.

### **MODEL LIST: MONSTER MAILER**

February 7 – 27 Presidents' Day

\*Some models may not appear on smaller mailers

## Prices are set at MAP or Current Promo MAP. If you would like to advertise at 10% less than MAP (the lowest Co-Opable price), please check HERE... $\square$ 10% Off

Brand _	KitchenAid Kitch	en Package		_MSRP	\$6496	_ SALE PRICE	\$5440
Brand _		Model #	KRFC300ESS	_MSRP		_ SALE PRICE	
Brand _		Model #	KMHS120ESS	_MSRP		_ SALE PRICE	
Brand _		Model #	KSEG700ESS	_MSRP		_ SALE PRICE	
Brand _		Model #	KDFE104HPS	_MSRP		SALE PRICE	
Brand _	Whirlpool Kitche	n Package		_MSRP	\$6266	_ SALE PRICE	\$4443
Brand _		Model #	WRSA71CIHN	_MSRP		SALE PRICE	
Brand _		Model #	WMHA9019HN	MSRP_		SALE PRICE	
Brand _		Model #	WEEA25H0HN	MSRP_		SALE PRICE	
Brand _		Model #	WDTA75SAHN	MSRP_		SALE PRICE _	
Brand _	Maytag Kitchen	Package		_MSRP	\$4466	SALE PRICE	\$3332
Brand _		Model #	MFI2570FEZ	MSRP_		SALE PRICE _	
Brand _		Model #	MMV1174FZ	_MSRP		SALE PRICE	
Brand _		Model #	MER6600FZ	_MSRP		SALE PRICE	
Brand _		Model #	MDB4949SHZ	_MSRP		_ SALE PRICE	
Brand _	Whirlpool Kitche	n Package		_MSRP	\$3336	_ SALE PRICE	\$2332
Brand _		Model #	WRS325SDHZ	_MSRP		_ SALE PRICE	
Brand _		Model #	WMH31017HS	_MSRP		_ SALE PRICE	
Brand _		Model #	WFE505W0HS	_MSRP		_ SALE PRICE	
Brand _		Model #	WDF520PADM	_MSRP		_ SALE PRICE	
Brand _	Whirlpool	Model #	WTW4850HW	_MSRP	\$1398	SALE PRICE	\$998 pair price
Brand _	Whirlpool	Model #	WED4850HW	_MSRP		SALE PRICE _	
Brand _	Maytag	Model #	MHW5630HW	_MSRP	\$999	SALE PRICE	\$777
Brand _	Maytag	Model #	MED5630HW	_MSRP	\$999	_ SALE PRICE	\$777



#### Monster Mailer • Legal Limit Max • Jumbo Postcard • Letter

### **Order Form**

 $Email\ orders\ to: \textbf{ORDER@InvigorateMedia.com}$ 

or Fax orders to: **636-794-3223** 

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus

Busin	ess Name:		Contact Name:					
Address:			City:		State: _	Zip:		
Phon	e:	Cell:		Em	ail:			
Buyin	g Group:	Whii	<b>Ipool Dealers</b> - W	ant us to fil	e your HUB co-op pape	erwork on your behalf?:	YES!	
,			-			ssword:		
VVIIIII	роогнер		- D Log III Oscilla		1 43			
Step 1	Sale Dates Indicate your sale	e dates here:	2	Artwork Vers	List Artwork Ver ion in white address panel, 2041WP; 01MM954X)			
			Ind	icate nu	mber here:			
	Do you want "Scratch Off" Promo? ☐ Yes ☐ No (Scratch Off Promo: Add 3 cents per mailer)							
Step	Quantity Single F	amily Homes: <b>Select (</b>	One	<u>,</u>	Jumbo Postcard Pr	ricing:		
3	Monster Mailer	<b>□</b> 1. 5,000 - \$2,393 <b>□</b>	<b>2.</b> 10,000 - \$4,03	39 <b>I</b>	<b>1.</b> 1,000 - \$799	<b>2</b> . 2,000 - \$1,399		
	Legal Limit MAX!	<b>□</b> 1. 5,000 - \$2,493 <b>□</b>	<b>2.</b> 10,000 - \$4,23	39 <b>I</b>	<b>3.</b> 3,000 - \$1,799	<b>4.</b> 4,000 - \$2,099		
	Letter (8.5"x11")	<b>□</b> 1. 5,000 - \$2,393 <b>□</b>	<b>2.</b> 10,000 - \$4,03	39 <b>I</b>	<b>5.</b> 5,000 - \$2,243	<b>6.</b> 10,000 - \$3,739		
		ADD: MONSTER - 38.9¢ 6 35.9¢ each (on quantities over 9						
Step 4	Financing offer term		18; V	Vith Paym	ents? YES or NO; Mi	ancing, Rebates, Free Deliver	-	
d	amage to printed materials o	nsibility for, nor may payment be co		ity of featured	merchandise. Invigorate Media	e processed without a sign a shall not be responsible for nondeli trol. Direct mail costs are based on US	very or	
Step 6	Select ONE: □1.	Zip Codes - Complete	Below <b>OR</b>	□ 2. L	et us run a radius a	around your store		
Call us for free consultation on selecting your mailing list								
1.		2.	3.		4.	5.		
6.		7.	8.		9.	10.		
Pricing Includes: \$50,000* Household Median Income								
• Single Family Home Mailing List   Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 9" • Letter 8.5" x 11"   • Single Family Home Postage								
Monster Mailer/Jumbo Postcard/Letter: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢  Add'I SCFs: Add \$100								

Business Name:	Citv:	State:
DUSITIESS INATTIE.	City.	Siale.



#### List your model changes below

#### Fax 2nd page with your Order Form

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model #\_\_\_\_\_ REPLACE WITH: Brand \_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ 6. **DELETE:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_ \_\_\_\_\_\_ Model #\_\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ 10. **DELETE:** Brand CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$