

Up to 85% CO-OP + FREE CO-OP FILING! MARKETING PLAYBOOK ASSET APPROVED

FINAL CALL TO ACTION - DON'T LOSE YOUR 2018 CO-OP! Whirlpool Winter Clearance!

85% CO-OP Whirlpool Exclusive dealers & 70% CO-OP Multi-Manufacturer dealers

Targeted Direct Mail is #1 Most Effective Method for Driving Immediate Sales. #1 R.O.I.

You could reduce prices up to 10% and remain co-op compliant

We will HUB re-approve changes to assure your co-op credit

Dates January 24 – February 6

Start January 24 - Order by January 7

Start January 31 - Order by January 14

Mailer Choices

- 1. The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only 38.9 Cents.
- 2. The Legal Limit MAX Postcard 11"x 14" The Largest Piece of Mail Allowed by Law! Only 40.9 Cents.
- 3. The Jumbo Card 6" x 9" Only 35.9 Cents. From \$799 all Inclusive

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug_nelson@invigoratemedia.com Cell 636-578-8130

Arrives in the mailbox as 6" X 10.5"
Opens to 17"



- 10.5 INCHES WIDE -



295% BIGGER

Than our Jumbo Postcard! As low as

18 9 Includes
Postage

17 INCHES TALL .



BLACK STAINLESS STEEL KITCHEN SUITE

25 cu.ft. Side-by-Side Refrigerator with

Frameless Glass Shelves WRS325SDHV

1.9 cu.ft. Steam Microwave with CleanRelease® Non-Stick Interior

5.3 cu.ft. Electric Range with FrozenBake™ Technology WFE525S0HV

Top Control
Dishwasher with
1-Hour Wash Cycle
WDT730PAHV













\$799 SAVE \$50





Match your number in our store to see if you're our grand prize winner!



- \$10,000 Shopping Spree
- KitchenAid® Stand Mixer
- \$25 \$50 Additional Instant Savings

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01MM4207WP_WinterClearance

SAVE UP TO 50%

ONCLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS

MAYTAG°

4 PIECE STAINLESS STEEL PACKAGE





25 cu.ft. French Door Refrigerator with PowerCold® Feature



1.7 cu.ft. Compact Overthe-Range Microwave
with Flush Hidden Vent
MMV1174FZ

MRR6600FZ
MGR6600FZ
MGR600FZ - Gas add \$111



Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ

Whirlpool"

GREAT DEALS ON WHIRLPOOL STAINLESS STEEL REFRIGERATORS



18 cu.ft. Top Freezer Refrigerator with Electronic Temperature Controls WRT318FZDM



25 cu.ft. Side-by-Side Refrigerator with Exterior Ice & Water WRS325SDHZ



25 cu.ft. French Door Refrigerator with Tap Touch Controls WRX735SDHZ

RECEIVE UP TO \$1600 BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES' Valid Jan. 1 - July 10, 2019 CELEBRATING A CENTURY THAT'S THE MARK OF A MAKER

12 MONTHS SPECIAL FINANCING!*



We Sell It $\mathscr A$ Service It

BUYING POWER – We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

BUY FROM A LOCALLY OWNED BUSINESS!

MAYTAG[®]



\$699 each



4.7 cu.ft. Top Load Washer with Deep Fill Option & PowerWash® Cycle MVWB765FW

7.4 cu.ft.
Electric Dryer
with
Intellidry®
Sensor
MEDB765FW

Whirlpool

\$554 each

MAYTAG°

\$899

each



4.3 cu.ft. Top Load Washer with Quick Wash Cycle wtw5000DW

7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Plus WED5000DW



4.5 cu.ft. Front Load Washer with 12 Hour Fresh Hold® Option MHW5630HW

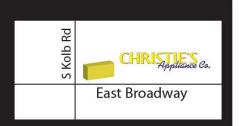
7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED5630HW

SHOWN WITH OPTIONAL PEDESTALS

Selling & Servicing Major Appliances in Tucson Since 1956



7255 E. Broadway at S. Kolb • (520) 296-7218





The Legal Limit MAX! Postcard

Anything bigger would be criminal.







14 INCHES WIDE

HUGE!

The piece of mail the **US Postal Service** will allow!

255% BIGGER Than our Jumbo Postcard!

INCHES



MAYTAG[®]

4 PIECE STAINLESS STEEL PACKAGE











25 cu.ft. French Doo Refrigerator with PowerCold® Feature

1.7 cu.ft. Compact Overthe-Range Microwave with Flush Hidden Vent

5.3 cu.ft. Electric Range with Precision Cooking" System MER6600FZ MGR6600FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ

SAVE UP TO 50% ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!

Whiripool GREAT DEALS ON WHIRLPOOL STAINLESS STEEL REFRIGERATORS

Whirlpool

BLACK STAINLESS STEEL KITCHEN SUITE



18 cu.ft. Top Freezer Refrigerator with Electronic Temperature Controls



25 cu.ft. Side-by-Side Refrigerator with Exterior Ice & Water



25 cu.ft. French Door Refrigerator with Tap Touch Controls WRX73SSDHZ



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHV





1.9 cu.ft. Steam Microwave with CleanRelease® Non-Stick Interior WMH32519HV





5.3 cu.ft. Electric Range with FrozenBake™ Technology WFES2S90HV



FINGERPRINT

Top Control
Dishwasher with
1-Hour Wash Cycle
WDT730PAHV

MAYTAG°



MSRP \$999 each

4.7 cu.ft. Top Load Washer with Deep Fill Option & PowerWash® Cycle MVWB765FW SAVE \$600 ON THE PAIR!

7.4 cu.ft. Electric Dryer with Intellidry® Sensor MEDB765EW

We Sell It

Service It

BUYING POWER - We are

BUY FROM A LOCALLY OWNED BUSINESS!

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

Artwork Version: 01LM4206WP WinterClearance

12 MONTHS SPECIAL FINANCING!

Whirlpool

MAYTAG^{*}

each



4.3 cu.ft. Top Load Washer with Quick Wash Cycle WTW5000DW

7.0 cu.ft. Electric Drver with Wrinkle Shield™ Plus WED5000DW



4.5 cu.ft. Front Load Washer with 12 Hour Fresh Hold® Option MHW5630HW

7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED5630HW

SHOWN WITH OPTIONAL

Selling & Servicing Major Appliances in Tucson Since 1956





*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ^Applies only to refurbished, reconditioned, damaged or scratch & dent products, Limited Warranty, See associate for details, @/™ © 2018, All rights reserved, HUB Pre-Approval XXXXXX, 01LM4206WP_WinterClearance cheitert @2018 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.





SAVE UP TO 50%



BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES'

Valid Jan. 1 - July 10, 2019







January 24th – February 6th









MAYTAG[®]

4 PIECE STAINLESS STEEL PACKAGE







3332

SAVE \$1134 ON THE PACKAGE!



25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ 1.7 cu.ft. Compact Over-the-Range Microwave with Flush Hidden Vent MMV1174FZ 5.3 cu.ft. Electric
Range with Precision
Cooking™ System
MER6600FZ
MGR6600FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ

SAVE UP TO 50%

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!

Whirlpool*

MAYTAG[®]

\$554

MSRP \$849

each

\$899 each



4.3 cu.ft. Top Load Washer with Quick Wash Cycle wtw5000DW 7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Plus WED5000DW



4.5 cu.ft. Front Load Washer with 12 Hour Fresh Hold® Option MHW5630HW 7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED5630HW



CELEBRATING A CENTURY

THAT'S
THE MARK
OF A MAKER

RECEIVE UP TO

\$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid Jan. 1 - July 10, 2019

12 MONTHS SPECIAL FINANCING!

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

-Alternate Jumbo Card-





SAVE UP TO 50%

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!

MAYTAG[®]

MSRP \$849

MSRP \$999 each



SAVE \$200 ON THE PAIR!

SHOWN WITH OPTIONAL PEDESTALS

4.3 cu.ft. Top Load Washer with Quick Wash Cycle WTW5000DW

7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Plus WED5000DW

4.5 cu.ft. Front Load Washer with 12 Hour Fresh Hold® Option MHW5630HW

7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED5630HW



Kitchen Aid CELEBRATING A CENTURY Dealer Name

RECEIVE **UP TO** ^{\$}1600

BY MAIL WITH **PURCHASE OF** SELECT KITCHENAID® **BRAND APPLIANCES**

Valid Jan. 1 - July 10, 2019

12 MONTHS SPECIAL FINANCING!

THAT'S THE MARK OF A MAKER

Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

Artwork Version: JP4215WP Winter Clearance

MODEL LIST: MONSTER MAILER

January 24 – February 6 Winter Clearance

*Some models may not appear on smaller mailers

Prices are set at MAP or Current Promo MAP. If you would like to advertise at 10% less than MAP (the lowest Co-Opable price), please check HERE... \square 10% Off

Brand Whirlpool Kitchen Package					_ SALE PRICE	
Brand	Model #	WRS325SDHV	MSRP_	\$1699	SALE PRICE	\$1599
Brand	Model #	WMH32519HV	MSRP_	\$469	SALE PRICE	\$449
Brand	Model #	WFE525S0HV	MSRP	\$999	SALE PRICE	\$949
Brand	_ Model # _	WDT730PAHV	MSRP	\$849	SALE PRICE	\$799
Brand Maytag Kitcher	n Package		MSRP_	\$4446	SALE PRICE	\$3332
Brand	Model #	MFI2570FEZ	MSRP_		SALE PRICE	
Brand	Model #	MMV1174FZ	MSRP_		SALE PRICE	
Brand	Model #	MER6600FZ	MSRP_		SALE PRICE	
Brand	Model #	MDB4949SHZ	MSRP_		SALE PRICE _	
Brand Whirlpool	Model #	WRT318FZDM	MSRP_	\$929	SALE PRICE	\$829
Brand Whirlpool	Model #	WRS325SDHZ	MSRP_	\$1599	SALE PRICE	\$1499
Brand Whirlpool	Model #	WRX735SDHZ	MSRP_	\$2599	SALE PRICE	\$2499
Brand Maytag	Model #	MVWB765FW	MSRP_	\$999	SALE PRICE	\$699
Brand Maytag	Model #	MEDB765FW	MSRP	\$999	SALE PRICE	\$699
Brand Whirlpool	Model #	WTW5000DW	MSRP	\$849	SALE PRICE	\$554
Brand Whirlpool	Model #	WED5000DW	MSRP	\$849	SALE PRICE	\$554
Brand Maytag	Model #	MHW5630HW	MSRP	\$999	SALE PRICE	\$899
Brand Maytag	Model #	MED5630HW	MSRP	\$999	SALE PRICE	\$899



Monster Mailer • Legal Limit Max • Jumbo Postcard

Order Form

Email orders to: **ORDER@InvigorateMedia.com** or Fax orders to: **636-794-3223**

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus

<u> </u>	N.			N					
Business Name:			Con	tact Name:	t Name:				
Address:		City:	State: _	Zip:					
Phone: Cell:				Email:					
Buyir	ng Group:		Whirlpool Dealers - Want u	s to file your HUB co-op pape	rwork on your behalf?: TYES!				
		HUB Log-in Username: _	Password:						
Step	Sale Dates		Step Plea	ase List Artwork Ver	sion Number				
Artwork Version in white address panel,									
	a.ca.c year car	ie Version: LL2041WP; 01MM954X) Indicate number here:							
	Do wow wont "	you want "Scratch Off" Promo?							
	Do you want	Scratch On Pr	omo: La tes La No	Scratch on Fromo. Aud S	cents per maner)				
Step	Quantity Single I	Family Homes: Se	lect One	Jumbo Postcard Pr	Jumbo Postcard Pricing:				
3	Monster Mailer	1 . 5,000 - \$2,39	93 2. 10,000 - \$4,039	1 . 1,000 - \$799	2. 2,000 - \$1,399				
	Legal Limit MAX	! 1 . 5,000 - \$2,49	93 🗖 2 . 10,000 - \$4,239	3 . 3,000 - \$1,799	4. 4,000 - \$2,099				
	Additional Mailers	s, add: Monster - 3	ls On pach	5. 5,000 - \$2,243	6. 10,000 - \$3,739				
			O POSTCARD - 35.9¢ each (on	quantities over 5,000)					
Step 4			<u>-</u>	•	ancing, Rebates, Free Delivery,etc.				
	_				nimum Purchase: \$				
	List your special offers here:								
Step	Signature (REQU	IRED):		(Your order will not be	e processed without a signature)				
					shall not be responsible for nondelivery or				
		subject to change without no		nce or any other causes beyond its cont	rol. Direct mail costs are based on US postal				
Step	Select ONE: □1.	Zip Codes - Com	plete Below OR [☐ 2. Let us run a radius a	around your store				
Call us for free consultation on selecting your mailing list									
1.		2.		4.	5.				
6.		7.	8.	9.	10.				
Pricing Includes: \$50,000+ Household Median Income									
• Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 9" • Single Family Home Postage									
Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Add'I SCFs: Add \$100									
Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢									

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ ______Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # **CHANGE PRICE TO:** \$ and/or **CHANGE SAVE TO:** \$ 6. **DELETE:** Brand ______ Model #_____ **REPLACE WITH:** Brand _____ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ ____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ ______ Model #______ REPLACE WITH: Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

From: <coop@whirlpoolhub.com> Date: Thu, Dec 27, 2018 at 11:26 AM

Subject: Whirlpool Corporation Advertising Compliance Review Approved

To: <steven_menkhus@invigoratemedia.com>

000INVIGPA

Your Reference Comments: NNOTE: Ends 2.6.19

The advertising you submitted for a Compliance Review has been approved. When submitting your claim for Co-Op reimbursement, please reference the Advertising Compliance Review Request Number below:

Compliance Review Request Number: 208935

For details, please visit The HUB at whirlpoolhub.com

Please be aware that any changes to the advertising content or dates will void this Advertising Compliance Review approval.

If you have questions about the policy and/or interpretation with regards to your advertisements, please contact us. While dealer alone shall determine advertising and selling prices, Co-Op funds are subject to compliance with the policy.

Thank you for your support of Whirlpool Corporation and its portfolio of brands.

Have Questions? Call your Concierge at 1-855-458-5446 (Option 3) or email us at coop@ whirlpoolhub.com.