

Up to 85% CO-OP + FREE CO-OP FILING! MARKETING PLAYBOOK ASSET APPROVED

DON'T LOSE YOUR 2018 CO-OP!

Whirlpool Winter Clearance!

85% CO-OP Whirlpool Exclusive dealers & 70% CO-OP Multi-Manufacturer dealers

Targeted Direct Mail is #1 Most Effective Method for Driving Immediate Sales. #1 R.O.I.

You could reduce prices up to 10% and remain co-op compliant.

We will HUB re-approve changes to assure your co-op credit

Dates January 10 - 23

Start January 10 - Order by December 21

Start January 16 - Order by December 27

Mailer Choices

- 1. The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only 38.9 Cents.
- **2. The Legal Limit MAX Postcard** 11"x 14" The Largest Piece of Mail Allowed by Law! Only **40.9 Cents.**
- 3. The Jumbo Card $6" \times 9"$ Only 35.9 Cents. From \$799 all Inclusive

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug_nelson@invigoratemedia.com Cell 636-578-8130

Proven by Monsterous Results Arrives in the mailbox as
6" X 10.5"
Opens to
-10.5" X 17"



— 10.5 INCHES **WIDE** —



295% BIGGER

Than our Jumbo Postcard!

As low as

Includes Postage

17 INCHES **TALL**



BLACK STAINLESS STEEL KITCHEN SUITE

25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHV

1.9 cu.ft. Steam Microwave with CleanRelease® Non-Stick Interior WMH32519HV

5.3 cu.ft. Electric Range with FrozenBake™ Technology WFE525S0HV

Top Control Dishwasher with 1-Hour Wash Cycle WDT730PAHV







MSRP \$4016 3217







Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX **OR CURRENT RESIDENT**

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

115 Mississippi Quz Crystat City, MO 63019

Artwork Version: 01MM4207WP_WinterClearance

ON CLOSEOUTS,

SCRATCH-N-DENTS,

MAYTAG°

4 PIECE STAINLESS STEEL PACKAGE





25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ



1.7 cu.ft. Compact Overthe-Range Microwave with Flush Hidden Vent System



5.3 cu.ft. Electric Range with Precision Cooking MER6600FZ MGR6600FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ

Whirlpool

GREAT DEALS ON WHIRLPOOL STAINLESS STEEL REFRIGERATORS



18 cu.ft. Top Freezer Refrigerator with Electronic Temperature Controls



25 cu.ft. Side-by-Side Refrigerator with Exterior Ice & Water wrssyssohz



25 cu.ft. French Door Refrigerator with Tap Touch Controls WRX/35SDHZ



12 MONTHS SPECIAL FINANCING!*



We Sell It $\mathscr A$ Service It

BUYING POWER – We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

BUY FROM A LOCALLY OWNED BUSINESS!

MAYTAG°



\$810 each



5.2 cu.ft. Top Load Washer with Deep Fill Option & PowerWash® Cycle MVWB865GW

8.8 cu.ft. Extra-Large Capacity Electric Dryer with Advanced Moisture Sensing MEDB835DW

Whirlpool

\$554 each

MAYTAG°

\$777 each



3.8 cu.ft. Top Load Washer with Quick Wash Cycle wtw4950HW

7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Option WED4950HW



4.5 cu.ft. Front Load Washer with 12 Hour Fresh Hold® Option мнw5630нw

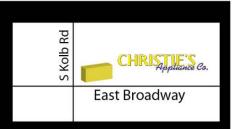
7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED5630HW

SHOWN WITH OPTIONAL PEDESTALS

Selling & Servicing Major Appliances in Tucson Since 1956



7255 E. Broadway at S. Kolb • (520) 296-7218





See store for complete details on all offers, financing and rebates. Visit maytag com for warranty details. "Applies only to refurbished, reconditioned, damaged or scratch & dent products. Limited Warranty. See associate for details: "Employees of retails: "Employees of reta

The Legal Limit MAX! Postcard

Anything bigger would be criminal.







14 INCHES WIDE

HUGE!

The piece of mail the **US Postal Service** will allow!

255% BIGGER Than our Jumbo Postcard!

INCHES



MAYTAG*

4 PIECE STAINLESS STEEL PACKAGE









25 cu.ft. French Doo Refrigerator with PowerCold® Feature

1.7 cu.ft. Compact Overthe-Range Microwave with Flush Hidden Vent MMV1174FZ

5.3 cu.ft. Electric Range with Precision Cooking™ System MER6600FZ MGR6600FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ

SAVE UP TO 50% ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MOREL*

Whiripool GREAT DEALS ON WHIRLPOOL STAINLESS STEEL REFRIGERATORS

Whirlpool

BLACK STAINLESS STEEL KITCHEN SUITE



18 cu.ft. Top Freezer Refrigerator with Electronic Temperature Controls



25 cu.ft. Side-by-Side Refrigerator with Exterior Ice & Water WB825SBHZ



25 cu.ft. French Door Refrigerator with Tap Touch Controls WRX735SDHZ



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHV



1.9 cu.ft. Steam Microwave with CleanRelease® Non-Stick Interior www.s2519HV





5.3 cu.ft. Electric Range with FrozenBake™ Technology WFES2580HV

Top Control
Dishwasher with
1-Hour Wash Cycle
WDT730PAHV

MAYTAG°





SAVE \$578 ON THE PAIR! 8.8 cu.ft. Extra-Large Capacity Electric Dryer with Advanced Moisture Sensing

We Sell It

Service It

BUYING POWER - We are

BUY FROM A LOCALLY OWNED BUSINESS!

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

Artwork Version: 01LM4206WP WinterClearance

12 MONTHS SPECIAL FINANCING!

Whirlpool

MAYTAG

MEDB835DW

SAVE \$390 ON THE Option WED4950HW

3.8 cu.ft. Top Load Washer with Quick Wash Cycle WTW4950HW

7.0 cu.ft. Electric Drver with Wrinkle Shield™



SAVE \$444 ON THE PAIR!

4.5 cu.ft. Front Load Washer with 12 Hour Fresh Hold® Option MHW5630HW

7.3 cu.ft. Electric **Dryer** with Quick Dry Cycle MED5630HW

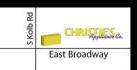
SHOWN WITH OPTIONAL

SAVE UP TO 50% RECEIVE UP TO

Selling & Servicing Major Appliances in Tucson Since 1956



7255 E. Broadway at S. Kolb • (520) 296-7218





Valid Jan. 1 - July 10, 2019 **PLUS SAVE UP TO**

THAT'S THE MARK OF A MAKER

CELEBRATING A CENTURY

on installation of a qualifying KitchenAid® dishwasher, Offer valid January 10 - 23, 2019.

OF SELECT KITCHENAID®

BRAND APPLIANCES

*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ^Applies only to refurbished, reconditioned, damaged or scratch & dent products, Limited Warranty, See associate for details, ®/™ © 2018, All rights reserved, HUB Pre-Approval XXXXXX, 01LM4206WP_WinterClearance cheitert @2018 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.



CHRISTIE'S Appliance Co.



January 10th – January 23rd









MAYTAG[®]

4 PIECE STAINLESS STEEL PACKAGE







SAVE \$1134 ON THE PACKAGE!



25 cu.ft. French Door Refrigerator with PowerCold® Feature 1.7 cu.ft. Compact Over-the-Range Microwave with Flush Hidden Vent

MMV1174FZ

5.3 cu.ft. Electric Range with Precision Cooking™ System MER6600FZ MGR6600FZ - Gas add \$111 Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ

SAVE UP TO 50%

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!

MAYTAG[®]





SAVE \$444 ON THE SHOWN WITH OPTIONAL PEDESTALS

3.8 cu.ft. Top Load Washer with Quick Wash Cycle WTW4950HW

7.0 cu.ft. Electric **Drver** with Wrinkle Shield™ Option WED4950HW

4.5 cu.ft. Front Load Washer with 12 Hour Fresh Hold® Option MHW5630HW

7.3 cu.ft. Electric Dryer with Quick Dry Cycle MED5630HW

Selling & Servicing Major Appliances in Tucson Since 1956 Wilmot East Broadway 6355 E. Broadway at Wilmot • (520) 296-7218

CELEBRATING A CENTURY — THE MARK

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid Jan. 1 - July 10, 2019

PLUS SAVE UP TO

on installation of a qualifying KitchenAid® dishwasher. Offer valid January 10 - 23, 2019.

12 MONTHS SPECIAL FINANCING!

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

Artwork Version: 01JP4208WP Winter Clearance

-Alternate Jumbo Card-





SAVE UP TO 50%

ON CLOSEOUTS, SCRATCH-N-DENTS, ONE-OF-A-KINDS & MORE!

Whirlpool

MAYTAG[®]

\$554

MSRP \$749

\$777

MSRP \$999

SAVE \$390 ON THE PAIR!

SAVE \$444 ON THE PAIR!

SHOWN WITH OPTIONAL PEDESTALS

3.8 cu.ft. Top Load Washer with Quick Wash Cycle wtw4950HW 7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Option WED4950HW 4.5 cu.ft. Front Load Washer with 12 Hour Fresh Hold® Option 7.3 cu.ft. Electric
Dryer with Quick
Dry Cycle
MED5630HW



CELEBRATING
A CENTURY

12 MONTHS S

PECEIVE UP TO \$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid Jan. 1 - July 10, 2019

12 MONTHS SPECIAL FINANCING!

THAT'S THE MARK OF A MAKER

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Ave Crystat City, MO 63019

Artwork Version: JP4215WP_Winter Clearance

MODEL LIST: MONSTER MAILER

January 10 – 23 Winter Clearance

*Some models may not appear on smaller mailers

Prices are set at MAP or Current Promo MAP. If you would like to advertise at 10% less than MAP (the lowest Co-Opable price), please check HERE... \square 10% Off

Brand Whirlpool Kitc	hen Package		MSRP	\$4016	SALE PRICE	\$3217
Brand	Model #	WRS325SDHV	MSRP		SALE PRICE	
Brand	Model #	WMH32519HV	MSRP		SALE PRICE	
Brand	Model #	WFE525S0HV	MSRP		SALE PRICE	
Brand	Model #	WDT730PAHV	MSRP		SALE PRICE	
Brand Maytag Kitche	n Package		MSRP	\$4446	SALE PRICE	\$3332
Brand	Model #	MFI2570FEZ	MSRP		SALE PRICE _	
Brand	Model #	MMV1174FZ	MSRP		SALE PRICE	
Brand	Model #	MER6600FZ	MSRP		SALE PRICE	
Brand	Model #	MDB4949SHZ	MSRP		SALE PRICE	
Brand Whirlpool	Model #	WRT318FZDM	MSRP	\$929	SALE PRICE	\$777
Brand Whirlpool	Model #	WRS325SDHZ	MSRP	\$1599	SALE PRICE	\$1332
Brand Whirlpool	Model #	WRX735SDHZ	MSRP	\$2599	SALE PRICE	\$2199
Brand Maytag	Model #	MVWB865GW	MSRP	\$1099	SALE PRICE	\$810
Brand Maytag	Model #	MEDB835DW	MSRP	\$1099	SALE PRICE	\$810
Brand Whirlpool	Model #	WTW4950HW	MSRP	\$749	SALE PRICE	\$554
Brand Whirlpool	Model #	WED4950HW	MSRP	\$749	SALE PRICE	\$554
Brand Maytag	Model #	MHW5630HW	MSRP	\$999	SALE PRICE	\$777
Brand Maytag	Model #	MED5630HW	MSRP	\$999	SALE PRICE	\$777



Monster Mailer • Legal Limit Max • Jumbo Postcard

Order Form

Email orders to: **ORDER@InvigorateMedia.com** or Fax orders to: **636-794-3223**

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus

<u> </u>	N.			N					
Business Name:			Con	tact Name:	: Name:				
Addr	ess:		City:	State: _	Zip:				
Phone: Cell:				Email:					
Buyir	ng Group:		Whirlpool Dealers - Want u	s to file your HUB co-op pape	rwork on your behalf?: TYES!				
		HUB Log-in Username: _	Password:						
Step	Sale Dates		Step Plea	ase List Artwork Ver	sion Number				
Indicate your sale dates here: Step 2 Please List Artwork Version Number Artwork Version in white address panel, ie Version: LL2041WP; 01MM954X)									
	a.ca.c year car	Indicate number here:							
	Do wow wont "	vou want "Scratch Off" Promo? ☐ Yes ☐ No (Scratch Off Promo: Add 3 cents per mailer)							
	Do you want	Scratch On Pr	omo: La tes La No	Scratch on Fromo. Aud S	cents per maner)				
Step	Quantity Single I	Family Homes: Se	lect One	Jumbo Postcard Pr	Jumbo Postcard Pricing:				
3	Monster Mailer	1 . 5,000 - \$2,39	93 2. 10,000 - \$4,039	1 . 1,000 - \$799	2. 2,000 - \$1,399				
	Legal Limit MAX	! 1 . 5,000 - \$2,49	93 🗖 2 . 10,000 - \$4,239	3 . 3,000 - \$1,799	4. 4,000 - \$2,099				
	Additional Mailers	s, add: Monster - 3	ls On pach	5. 5,000 - \$2,243	6. 10,000 - \$3,739				
			O POSTCARD - 35.9¢ each (on	quantities over 5,000)					
Step 4			<u>-</u>	•	ancing, Rebates, Free Delivery,etc.				
	_				nimum Purchase: \$				
	List your special offers here:								
Step	Signature (REQU	IRED):		(Your order will not be	e processed without a signature)				
					shall not be responsible for nondelivery or				
damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal rates as of May 2015 and are subject to change without notice.									
Step	Select ONE: □1.	Zip Codes - Com	plete Below OR [☐ 2. Let us run a radius a	around your store				
Call us for free consultation on selecting your mailing list									
1.	2.		3.	4.	5.				
6.		7.	8.	9.	10.				
Pricing Includes: \$50,000+ Household Median Income									
• Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 9" • Single Family Home Postage									
Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Add'I SCFs: Add \$100									
Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢									

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ ______Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # **CHANGE PRICE TO:** \$ and/or **CHANGE SAVE TO:** \$ 6. **DELETE:** Brand ______ Model #_____ **REPLACE WITH:** Brand _____ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ ____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ ______ Model #______ REPLACE WITH: Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

From: <coop@whirlpoolhub.com> Date: Fri, Dec 7, 2018 at 11:55 AM

Subject: Whirlpool Corporation Advertising Compliance Review Approved

To: <steven menkhus@invigoratemedia.com>

000INVIGPA

Your Reference Comments: 01LM4206WP_WinterClearance

The advertising you submitted for a Compliance Review has been approved. When submitting your claim for Co-Op reimbursement, please reference the Advertising Compliance Review Request Number below:

Compliance Review Request Number: 207201

For details, please visit The HUB at whirlpoolhub.com

Please be aware that any changes to the advertising content or dates will void this Advertising Compliance Review approval.

If you have questions about the policy and/or interpretation with regards to your advertisements, please contact us. While dealer alone shall determine advertising and selling prices, Co-Op funds are subject to compliance with the policy.

Thank you for your support of Whirlpool Corporation and its portfolio of brands.

Have Questions? Call your Concierge at 1-855-458-5446 (Option 3) or email us at coop@ whirlpoolhub.com.