

Pre-Approved Advertising! + FREE ACB FILING

Winter Clearance!

GE + GE PROFILE + GE CAFÉ

Targeted Direct Mail #1 for Driving Immediate Store Traffic & Sales. #1 in R.O.I.

- Make any art changes models/brands/prices.
- We will re-approve any changes with ACB to avoid any surprises.
- We will file you ACB for you & if checked on order form.

Dates: January 10 – 23

Start January 10 - Order by December 21

Start January 16 - Order by December 27

Mailer Choices

- 1. The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only 38.9 Cents.
- **2. The Legal Limit MAX Postcard** 11"x 14" The Largest Piece of Mail Allowed by Law! Only **40.9 Cents.**
- **3.** The Jumbo Card $6" \times 9"$ Only 35.9 Cents. From \$799 all Inclusive

<u>All orders Include</u> Art with Changes, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to dealer's local post office for in-home delivery. Option - use your customer list, - we will "clean" it for free. Extra Postage applies.

Add the "Scratch Off" Promotion - 3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) \$250 VISA Gift Card (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional dollar savings, Mounted Prize Board & extra mailers for walk in traffic.

800-770-5219

Bill Menkhus bill_menkhus@invigoratemedia.com (cell 636-524-1240)
Doug Nelson doug_nelson@invigoratemedia.com (cell 636-578-8130)

Arrives in the mailbox as
6" X 10.5"
Opens to



— 10.5 INCHES **WIDE** -



295% BIGGER Than our Jumbo Postcard!

As low as

38.9 Includes
Postage

17 INCHES TALI



STAINLESS STEEL KITCHEN SUITE

20.8 CU. FT. TOP-FREEZER REFRIGERATOR

- LED Interior Lighting
- Gallon Door Storage

30" FREE-STANDING ELECTRIC RANGE

- 5.0 cu. ft. Oven Capacity
- Removable Full-Width

Storage Drawer

1.6 CU. FT. OVER-THE-RANGE SENSOR MICROWAVE OVEN

- · Convenience Cooking Controls
- Auto & Time Defrost

DISHWASHER WITH FRONT CONTROLS

- 4 Bottle Wash Jets
- Piranha Hard Food

Disposer GDF630PSMSS









930-





SAVE TO 26% INSTANTLY on select INDIVIDUAL APPLIANCES

*See store for details.

Scratch

Match your number in our store to see if you're a winner!

• \$10,000 Shopping Spree

• \$250 Visa® Gift Card

• \$25-\$50 Additional Instant Discounts

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

115 Mississippi Qu≥ Crystat City, MO 63019

Artwork Version: 01MM4222GE_WinterClearance



GE APPLIANCES

BLACK STAINLESS STEEL KITCHEN SUITE











27.8 CU. FT. FRENCH DOOR REFRIGERATOR • Door In Door

• Advanced Water Filtration GFD28GBLTS

1.9 CU. FT. **OVER-THE-RANGE MICROWAVE OVEN**

- Sensor Cooking Controls
- Melt Feature JVM7195BLTS



30" FREE-STANDING ELECTRIC **CONVECTION RANGE**

- · Fast Preheat
- 12"/9" Dual Element JB750BJTS

STAINLESS STEEL INTERIOR **DISHWASHER**

- Hidden Controls
- Third Rack GDT695SBLTS





\$588

® PROFILE™



\$554

SAVE UP TO



4.2 CU.FT. STAINLESS STEEL BASKET WASHER

- Dual-Action Agitator
- Deep Rinse

7.2 CU.FT. ALUMINIZED ALLOY DRUM ELECTRIC DRYER

- Auto Dry
- 4 Heat Selections GTD42EASJWW





\$588



4.2 CU.FT. STAINLESS STEEL BASKET WASHER

- \bullet Deep Fill
- Auto Soak
 GTW485ASJWS

7.2 CU.FT. ALUMINIZED ALLOY DRUM ELECTRIC DRYER

- HE Sensor Dry
- Extended Tumble
 GTD45EASJWS



SAVE BIG

GE & GE PROFILE WALL OVENS & COOKTOPS!

EVEN ON SPECIAL ORDERS!



Now 2 Great Locations!

WYOMING STORE

2410 28th Street Southwest • Wyoming, MI 49519 • **(616) 532-3626**HOURS: M, W, F 9am-8pm • TU & TH 9am-5:30pm • SAT 9am-3pm

KENTWOOD STORE

3850 29th Street Southeast • Kentwood, MI 49508 • **(616) 532-4131 HOURS: M, TU, W, F** 9am-5pm • **TH** 9am-8pm • **SAT** 9am-3pm

*See store for complete details on all offers, financing and rebates.

**Employees of retailer, mell-house, associate sponsors and ad agency as well as their family members of the same household are not eligible. Restrictions apply. No purchase necessary. Odds of winning \$10,000 Shopping Speel *1350,000, \$250 Visage Gift Card 3XX,XXX, Additional Discounts on minimum purchase of \$499 and above, Excluding GE Cate and GE Profile Appliances: \$25 XXXX,XXX, \$30 XXXX,XXX, \$50 XXXX,XXX, Mail piece must be presented to a representative of our store to participate in all offers of this mail piece. Participant must be 18 years of age or older, a legal US. Citizen, heye a valid U.S. Driver's License and be a recipient of the mail piece wis U.S. Mail. Winning numbers are predetermined. LLC. All Rights Reserved. 800-770-5219.

The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

HUGE!

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES





SAVE TO 26% INSTANTLY on select INDIVIDUAL APPLIANCES

*See store for details.



Made in



STAINLESS STEEL KITCHEN SUITE GE APPLIANCES









- · Sensor Cooking Controls
- STAINLESS. STEEL INTERIOR DISHWASHER
- · Hidden Controls · Third Rack GDT695SBLTS

20.8 CU. FT. **TOP-FREEZER** REFRIGERATOR • LED Interior Lighting

· Gallon Door Storage GTS21FSKSS

1.6 CU. FT. OVER-THE-RANGE SENSOR MICROWAVE OVEN

- · Convenience Cooking Controls
- Auto & Time Defrost JVM3160RFSS

30" FREE-STANDING **ELECTRIC RANGE**

- 5.0 cu. ft. Oven Capacity · Removable Full-Width
- Storage Drawer JBS360RMSS

DISHWASHER WITH FRONT CONTROLS

• 4 Bottle Wash Jets • Piranha Hard Food Disposer GDF630PSMSS

Earn up to \$1500*

with purchase of select, customizable Café appliance suites.

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

Artwork Version: 01LM4221GE WinterClearance





4.2 CU.FT. STAINLESS STEEL BASKET WASHER

- Dual-Action Agitator
- Deep Rinse GTW460ASJWW

7.2 CU.FT. ALUMINIZED ALLOY DRUM ELECTRIC DRYER

- · Auto Dry
- · 4 Heat Selections GTD42EASJWW





4.2 CU.FT. STAINLESS STEEL BASKET WASHER

- Deep Fill
- · Auto Soak GTW48545.IWS

7.2 CU.FT. ALUMINIZED ALLOY DRUM ELECTRIC DRYER

- HE Sensor Dry
- Extended Tumble
- GTD45FAS IWS



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KENTWOOD STORE

3850 29th Street Southeast • Kentwood, MI 49508 • (616) 532-4131 HOURS: M, TU, W, F 9am-5pm • TH 9am-8pm • SAT 9am-3pm

*GE Brands are limited to 10% savings, See store for complete details of all offers, financing and rebates, @/TM © 2018. All rights reserved. 01LM4221GE. WinterClearance cheitert ©2018 Invigorate Media, LLC. All Rights Reserved, 800-770-5219.



& COOKTOPS!

EVEN ON

SPECIAL

ORDERS!





\$1200 ON SELECT APPLIANCE PACKAGES





STAINLESS STEEL KITCHEN SUITE





\$2199







20.8 CU. FT. **TOP-FREEZER** REFRIGERATOR

GTS21FSKSS

1.6 CU. FT. OVER-THE-RANGE SENSOR **MICROWAVE OVEN**

JVM3160RFSS

30" FREE-STANDING **ELECTRIC** RANGE

JBS360RMSS

GDF630PSMSS

CONTROLS

DISHWASHER

WITH FRONT

SAVE TO 26% INSTANTLY

on select INDIVIDUAL APPLIANCES

*See store for details.





\$588

4.2 CU.FT. STAINLESS STEEL BASKET WASHER

GTW460ASJWW

\$**554**

7.2 CU.FT. ALUMINIZED ALLOY DRUM ELECTRIC DRYER

GTD42EASJWW



GE APPLIANCES

\$610

4.2 CU.FT. STAINLESS STEEL BASKET WASHER

GTW485ASJWS

\$588

7.2 CU.FT. ALUMINIZED ALLOY DRUM ELECTRIC DRYER

GTD45EASJWS





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Remodel Reward

Earn up to \$1500*

with purchase of select, customizable Café appliance suites.

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01JP4223GE Winter Clearance

MODEL LIST: MONSTER MAILER

*Some models may not appear on smaller mailers

January 10 – 23 Winter Clearance

Brand _	GE	_ Model # _	Kitchen	_ REG	\$2536	SALE _	\$2199	_SAVE _	\$337
Brand _		_ Model # _	GTS21FSKSS	_ REG		SALE _		_SAVE _	
Brand _		_ Model # _	JBS360RMSS	_ REG		SALE _		_SAVE _	
Brand _		_ Model # _	JVM3160RFSS	_ REG		SALE _		_SAVE _	
Brand _		_ Model # _	GDF630PSMSS	_ REG		SALE _		_SAVE _	
Brand _	GE	_ Model # _	Kitchen	_ REG	\$3100	SALE _	\$2399	_SAVE _	\$701
Brand _		_ Model # _	GFD28GBLTS	_ REG		SALE _		_SAVE _	
Brand _		_ Model # _	JVM7195BLTS	_ REG		SALE _		_SAVE _	
Brand _		_ Model # _	JB750BJTS	_ REG		SALE _		_SAVE _	
Brand _		_ Model # _	GDT695SBLTS	_ REG		SALE _		_SAVE _	
Brand _	GE	_ Model # _	GTW460ASJWW	_ REG	\$729	SALE _	\$588	_SAVE _	\$141
Brand _	GE	_ Model # _	GTD42EASJWW	_ REG	\$699	SALE _	\$554	_SAVE _	\$145
Brand _	GE	_ Model # _	GTW485ASJWS	_ REG	\$779	SALE _	\$610	_SAVE _	\$169
Brand _	GE	_ Model # _	GTD45EASLWS	_ REG	\$749	SALE _	\$588	_SAVE _	\$161
Brand _		_ Model # _		_ REG		SALE _		_SAVE _	
Brand _		_ Model # _		_ REG		SALE _		_SAVE _	
Brand _		_ Model # _		_ REG		SALE _		_SAVE _	
Brand _		_ Model # _		_ REG		SALE _		_SAVE _	
Brand _		_ Model # _		_ REG		SALE _		_SAVE _	
Brand _		_ Model # _		_ REG		SALE _		_SAVE _	
Brand _		_ Model # _		_ REG		SALE _		_SAVE _	
Brand _		_ Model # _		_ REG		SALE _		_SAVE _	
Brand _		_ Model # _		_ REG		SALE _		_SAVE _	



Monster Mailer • Legal Limit Max • Jumbo Postcard Order Form

Email orders to: **ORDER@InvigorateMedia.com** or Fax orders to: **636-794-3223**

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus

D. C. v. N. v.	Control Nove									
Business Name:										
Address: City:	State: Zip:									
Phone: Cell:	Email:									
Buying Group Affiliation: GE	Rep Name:									
GE Dealers - Want us to file your ACB co-op paperwork on your behalf?: TYES! GE Customer Number:										
Step Sale Dates Step 2	Please List Artwork Version Number									
Indicate your sale dates here:	artwork Version in white address panel, e Version: LL2041WP; 01MM954X)									
Ir	dicate number here:									
Do you want "Scratch Off" Promo? ☐ Yes ☐ No										
Quantity Single Family Homes: Select One	Price with Scratch Off Package:									
Monster Mailer □ 1. 5,000 - \$2,393 □ 2. 10,000 - \$4,	039 1 . 5,000 - \$2,543 2 . 10,000 - \$4,339									
Legal Limit MAX! 1.5,000 - \$2,493 2.10,000 - \$4,	239 1. 5,000 - \$2,643 2. 10,000 - \$4,539									
Jumbo Postcard 1 . 5,000 - \$2,243 2 . 10,000 - \$3,	739 1 1. 5,000 - \$2,393 2 10,000 - \$4,039									
Additional Mailers, Add: MONSTER - 38.9¢ each • LEGAL LI	MIT MAX - 40.9¢ each • JUMBO POSTCARD - 35.9¢ each									
Step Financing & Special Offers: All offers are solely the	wetsilen's recognitibility in Financing Debates Free Delivery etc.									
4	retailer's responsibility. ie. Financing, Rebates, Free Delivery, etc. With Payments? YES or NO: Minimum Purchase: \$									
Financing offer terms - # of Months ie. 6, 12, 18; With Payments? YES or NO; Minimum Purchase: \$ List your special offers here:										
Step Cignoture (PEOLUPED):	(Value and ar will not be presented without a signature)									
Signature (REQUIRED): (Your order will not be processed without a signature) Invigorate Media has no responsibility for, nor may payment be contingent upon, availability of featured merchandise. Invigorate Media shall not be responsible for nondelivery or										
damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal rates as of May 2015 and are subject to change without notice.										
Step Select ONE: 1. Zip Codes - Complete Below OR 2. Let us run a radius around your store										
Call us for free consultation on s										
1. 2. 3.	4. 5.									
6. 7.	9. 10.									
Pricing Includes: \$50,000+ Household Median Income										
• Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 9" • Single Family Home Postage Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢										
Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢ Add'I SCFs: Add \$100										

Business Name:	Citv:	State:
DUSITIESS INATTIE.	City.	Siale.



List your model changes below

Fax 2nd page with your Order Form

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ _____ Model #_____ REPLACE WITH: Brand _____ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 6. **DELETE:** Brand ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$____ ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

From: <geappliances@acbcoop.com> Date: Thu, Dec 13, 2018 at 1:50 PM Subject: Prior Approval Notification

To: <steven_menkhus@invigoratemedia.com>

This letter is to notify you that your prior approval has been approved.

The details and status of the prior approval are below.

Prior Approval #: 3MT76-00024933

Customer: GERRIT'S APPLIANCE, INC. (3MT76)

Media: Tabloids, Direct Mail and Other Printed Material

Status: Approved*

Approved Date: 12/13/2018 Start Date: 01/10/2019 End Date: 01/23/2019

Audit Description(s): Approved for content only.;

ACB Comment:

Prior approvals only validate that the ad content meets co-op requirements. Prior approval does not guarantee claim payment if claim submission procedures and documentation do not meet coop requirements.

If you have any questions concerning this prior approval, please contact us at 866-569-0209.

Thank you.