



Pre-Approved Advertising!

Contact Invigorate Media 800-770-5219

## January Clearance Event!

### Frigidaire + Gallery + PRO + Electrolux

**Targeted Direct Mail is #1 in R.O.I. 1<sup>st</sup> for Driving Immediate Store Traffic & Sales**

**Make any art changes - models/brands/prices - you & your field manager decide!**

**Promotion Dates**      **January 10 - 23**  
**Start:**                      **January 10 - Order by December 21**  
**Start:**                      **January 16 - Order by December 27**

**Choose from Two Sizes & Prices**

- 1. The Legal Limit MAX Postcard - 11" x 14" The Largest Piece of Mail Allowed by Law!  
Only 40.9 Cents.**
- 2. Monster Mailer Tri-fold – High Gloss stock - Arrives 6" x 10.5" & Opens to 10.5" x 17"  
38.9 Cents.**

**All orders Include** Art with Changes, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to dealer's local post office for in-home delivery.  
**Option - use your customer list, - we will "clean" it for free. Extra Postage applies.**

**Add the "Scratch Off" Promotion to either mailer/3 Cents extra.** – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) \$250 VISA Gift Cards (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

**800-770-5219**

Bill Menkhus    bill\_menkhus@invigoratemedias.com (cell 636-524-1240)  
Doug Nelson    doug\_nelson@invigoratemedias.com (cell 636-578-8130)

# The Legal Limit **MAX!** Postcard

Anything bigger would be criminal.

14 INCHES **WIDE**  
**HUGE!**



**Gerrit's APPLIANCE**

**January Clearance Event**

JANUARY 10<sup>TH</sup> - JANUARY 23<sup>RD</sup>

**FRIGIDAIRE**

**\$2,126**

**4-PIECE PACKAGE**  
STAINLESS STEEL  
MSRP \$3,276 | **SAVE \$1,150**

25.5 Cu. Ft. Side-by-Side Refrigerator  
30" Electric Range  
30" Electric Dishwasher  
1.4 Cu. Ft. Over-the-Range Microwave

**FRIGIDAIRE**

**\$3,076**

**4-PIECE PACKAGE**  
STAINLESS STEEL  
MSRP \$4,976 | **SAVE \$1,900**

24 Cu. Ft. French Door Refrigerator  
30" Self-Cleaning Front Control Electric Range  
30" Electric Dishwasher  
1.4 Cu. Ft. Over-the-Range Microwave

**FRIGIDAIRE GALLERY**

**\$3,846**

**4-PIECE PACKAGE**  
BLACK STAINLESS STEEL  
MSRP \$6,416 | **SAVE 40%**

25.5 Cu. Ft. French Door Refrigerator  
30" Self-Cleaning Front Control Electric Range  
30" Electric Dishwasher  
1.4 Cu. Ft. Over-the-Range Microwave



**GET UP TO \$400**

with the purchase of a Frigidaire Professional or Gallery refrigerator and all Premier cookware or add-in rebate for a selected Frigidaire Card®

**BUY NOW**

**FRIGIDAIRE PROFESSIONAL**

**FRIGIDAIRE GALLERY**

**\$3,176**

**4-PIECE PACKAGE**  
MSRP \$5,376 | **SAVE 40%**

26.9 Cu. Ft. French Door Refrigerator  
30" Convection Frontloading Electric Range  
30" Electric Dishwasher  
24" Built-in Dishwasher  
1.7 Cu. Ft. Over-the-Range Microwave

**Scratch & Win!**

Match your number in our store to see if you're our grand prize winner!

- \$10,000 Shopping Spree
- \$250 Visa® Gift Card
- \$25 - \$50 Additional Instant Savings

**Electrolux**

There's clean, and then there's Electrolux clean.

For a free Electrolux gift card, please provide the serial number of your Electrolux appliance.

**SAVE \$800**

on select Electrolux appliances

11 INCHES **TALL**

The **LARGEST** piece of mail the US Postal Service will allow!

As low as  
**40.9¢**  
Includes Postage

**255% BIGGER** Than our Jumbo Postcard!

FAMILY OWNED & OPERATED SINCE 1948

**Gerrit's**  
**APPLIANCE**

# January Clearance Event

**JANUARY 10<sup>TH</sup> - JANUARY 23<sup>RD</sup>**

**FRIGIDAIRE**

## \$2,126

**4-PIECE PACKAGE  
STAINLESS STEEL**

MSRP \$3,276 | **SAVE \$1,150**



**25.5 Cu. Ft. Side-by-Side Refrigerator**  
FFSS2615TS

**30" Electric Range**  
FFEF3054TS  
Extra Charge for gas

**1.6 Cu. Ft. Over-the-Range Microwave**  
FFMV1645TS

**24" Built-In Dishwasher**  
FFCD2418US

**FRIGIDAIRE**

## \$3,076

**4-PIECE PACKAGE  
STAINLESS STEEL**

MSRP \$4,976 | **SAVE \$1,900**



**26.8 Cu. Ft. French Door Refrigerator**  
FFHB2750TS

**30" Self-Cleaning Front Control Freestanding Electric Range**  
FFEH3054US  
Extra Charge for gas

**1.6 Cu. Ft. Over-the-Range Microwave**  
FFMV1645TS

**24" Built-In Dishwasher**  
FFCD2418US

**FRIGIDAIRE  
GALLERY**

**Smudge-Proof™ Stainless Steel**  
Resists fingerprints and cleans easily.

## \$3,846

**4-PIECE PACKAGE  
BLACK STAINLESS STEEL**

MSRP \$6,416 | **SAVE 40%**



**21.7 Cu. Ft. French Door Refrigerator**  
FGHD21368TD

**30" Convection Range**  
FGEF3059TD  
Extra Charge for gas

**1.7 Cu. Ft. Over-the-Range Microwave**  
FGMV176NTD

**24" Built-In Dishwasher**  
FGID2479SD





# The Monster Mailer Tri-Fold

Proven by  
Monstrous Results

Arrives in the  
mailbox as  
**6" x 10.5"**  
Opens to  
**10.5" x 17"**



10.5 INCHES WIDE

17 INCHES TALL

**FRIGIDAIRE**

**\$2,126**  
4-PIECE PACKAGE  
STAINLESS STEEL  
MSRP \$3,276 | SAVE \$1,150

24" Cu. Ft. Side-by-Side Refrigerator FFSD24T5  
30" Electric Range FFE204T5  
1.6 Cu. Ft. Over-the-Range Microwave FFM204T5  
24" Built-In Dishwasher FFCD24T5

**FRIGIDAIRE GALLERY**

**\$3,846**  
4-PIECE PACKAGE  
BLACK STAINLESS STEEL  
MSRP \$5,416 | SAVE \$1,570

21.7 Cu. Ft. French Door Refrigerator FG21SD70  
30" Connection Range FGR30SD70  
1.7 Cu. Ft. Over-the-Range Microwave FFM17SD70  
24" Built-In Dishwasher FFCD24T5

**Gerri's APPLIANCE**

**January Clearance Event**

**JANUARY 10<sup>TH</sup> thru JANUARY 23<sup>RD</sup>**

**FRIGIDAIRE**

**\$3,076**  
4-PIECE PACKAGE  
STAINLESS STEEL  
MSRP \$4,976 | SAVE \$1,900

26.8 Cu. Ft. French Door Refrigerator FF26SD70  
30" Self-Cleaning Front Control Freestanding Electric Range FFE30SD70  
1.6 Cu. Ft. Over-the-Range Microwave FFM16SD70  
24" Built-In Dishwasher FFCD24T5

**295% BIGGER** Than our Jumbo Postcard!

As low as  
**38.9¢** Includes Postage



FRIGIDAIRE



**\$2,126**

**4-PIECE PACKAGE  
STAINLESS STEEL**

MSRP \$3,276 | **SAVE \$1,150**

25.5 Cu. Ft. Side-by-Side Refrigerator  
FFSS2615TS

30" Electric Range  
FFEF3054TS  
Extra Charge for gas

1.6 Cu. Ft. Over-the-Range Microwave  
FFMV1645TS

24" Built-In Dishwasher  
FFCD2418US



FRIGIDAIRE  
GALLERY

Smudge-Proof™  
Stainless Steel  
Resists fingerprints and cleans easily.



**\$3,846**

**4-PIECE PACKAGE  
BLACK STAINLESS STEEL**

MSRP \$6,416 | **SAVE 40%**

21.7 Cu. Ft. French Door Refrigerator  
FGHD2368TD

30" Convection Range  
FGEF3059TD  
Extra Charge for gas

1.7 Cu. Ft. Over-the-Range Microwave  
FGMV176NTD

24" Built-In Dishwasher  
FGID2479SD

**Scratch & Win**

<sup>1</sup> Match your number in our store to see if you're our grand prize winner!



- \$10,000 Shopping Spree
- \$250 Visa® Gift Card
- \$25 – \$50 Additional Instant Savings  
on purchases \$499 and up (excluding Electrolux Brand Appliances)

# January Clearance Event

**JANUARY 10<sup>TH</sup> thru  
JANUARY 23<sup>RD</sup>**

Dealer Name  
Street Address  
City, State ZIP

**POSTMASTER: Please Deliver X/XX, X/XX, X/XX  
OR CURRENT RESIDENT**

PRESORT STANDARD  
U.S. POSTAGE  
**PAID**  
INVIGORATE  
MEDIA

*Doug Nelson  
115 Mississippi Ave  
Crystall City, MO 63019*

**Artwork Version: 01MM4218FG\_January Clearance**

FRIGIDAIRE



**\$3,076**

**4-PIECE PACKAGE  
STAINLESS STEEL**

MSRP \$4,976 | **SAVE \$1,900**

26.8 Cu. Ft. French Door Refrigerator  
FFHB2750TS

1.6 Cu. Ft. Over-the-Range Microwave  
FFMV1645TS

30" Self-Cleaning Front Control Freestanding Electric Range  
FFEH3054US  
Extra Charge for gas

24" Built-In Dishwasher  
FFCD2418US





JANUARY 3 - FEBRUARY 6, 2019

**GET UP TO \$400**

with the purchase of a Frigidaire Professional  
All Refrigerator and All Freezer pair via online  
or mail-in rebate for a prepaid MasterCard card\*

**BUY NOW**

\*Rebate is a prepaid MasterCard® Card up to \$400. See in-store sales associate for qualifying models and details. At participating retailers.

**FRIGIDAIRE**  
PROFESSIONAL.



**FRIGIDAIRE**  
GALLERY.

**\$3,176**

**4-PIECE PACKAGE**  
MSRP \$5,376 | **SAVE 40%**

**26.8 Cu. Ft. French  
Door Refrigerator**  
FGHB2868TF

**24" Built-In  
Dishwasher**  
FGID2466QF

**30" Convection  
Freestanding  
Electric Range**  
FGEF3036TF  
Extra Charge for gas

**1.7 Cu. Ft. Over-the-  
Range Microwave**  
FGMV176NTF

**Smudge-Proof™  
Stainless Steel**  
Resists fingerprints and cleans easily.



 **Electrolux**

There's clean, and then  
there's Electrolux clean.

Exclusive **SmartBoost®** technology provides the  
most effective stain removal.\*



JANUARY 10 - 23, 2019

NOW \$1,898 WAS \$2,698

**SAVE  
\$800**

FOR THE PAIR AFTER \$100 REBATE¹

Featuring the industry's  
FIRST dispenser designed  
to accept detergent packs.

EFLS627UTT / EFME627UTT  
Shown on optional pedestals EPWD257UTT sold separately

\*AHAM HLW-2013 tested against leading competitors with suggested retail pricing of \$899.  
¹No other or mail-in rebate. Rebate is a prepaid MasterCard® Card. Allow up to 8 weeks for delivery of MasterCard Card. Cards are issued by Citibank, N.A. pursuant to a license from MasterCard International and managed by Citi® Prepaid Services. Cards will not have cash access and can be used anywhere MasterCard debit cards are accepted. MasterCard is a registered trademark of MasterCard International Incorporated. The MasterCard Card expires 6 months after issuance.

**12  
MONTHS  
SPECIAL  
FINANCING!\***

**HURRY IN  
FOR THESE  
GREAT  
OFFERS**



**Now 2 Great Locations!**

**WYOMING STORE**

2410 28th Street Southwest • Wyoming, MI 49519 • **(616) 532-3626**  
**HOURS: M, W, F 9am-8pm • TU & TH 9am-5:30pm • SAT 9am-3pm**

**KENTWOOD STORE**

3850 29th Street Southeast • Kentwood, MI 49508 • **(616) 532-4131**  
**HOURS: M, TU, W, F 9am-5pm • TH 9am-8pm • SAT 9am-3pm**

**[www.gerritsappliances.com](http://www.gerritsappliances.com)**

See sales associate for complete details on all offers, promotions & financing. Not all merchandise available in all locations, available upon special order. \*Via mail-in rebate. Rebate is a Prepaid MasterCard® Card. See in store sales associate for details. At participating retailers. Allow up to 8 weeks for delivery of MasterCard Card. Cards are issued by Citibank, N.A. pursuant to a license from MasterCard International and managed by Citi® Prepaid Services. Cards will not have cash access and can be used anywhere MasterCard debit cards are accepted. MasterCard is a registered trademark of MasterCard International Incorporated. The MasterCard Card expires 6 months after issuance. ¹Employees of retailer, mail-house, associate sponsors and ad agency as well as their family members of the same household are not eligible. Restrictions apply. No purchase necessary. Odds of winning \$10,000 Shopping Spree 1:350,000; Visa® Gift Card 3:XX,XXX; Additional Discounts on minimum purchase of \$499 and above: \$25 XX-XX,XXX; \$30 XX-XX,XXX; \$50 XX-XX,XXX. Mail piece must be presented to a representative of our store to participate in all offers of this mail piece. Participant must be 18 years of age or older, a legal U.S. Citizen, have a valid U.S. Driver's License and be a recipient of the mail piece via U.S. Mail. Winning numbers are predetermined. Winning numbers will not be disclosed over the telephone. Only valid during event dates and hours. VOID WHERE PROHIBITED BY LAW. 01MM4218FG\_January Clearance tkelley © 2018 Invigorate Media. All Rights Reserved. 800-770-5219.

# MODEL LIST : LEGAL MAX

*\*Some models may not appear on smaller mailers*

January 10th - January 23rd  
JANUARY CLEARANCE EVENT

<b>Brand</b>	FRIGIDAIRE PACKAGE	<b>Model #</b>		<b>MSRP</b>	\$3276	<b>SALE PRICE</b>	\$2126
<b>Brand</b>		<b>Model #</b>	FFSS2615TS	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>	FFEF3054TS	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>	FFMV1645TS	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>	FFCD2418US	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>	FRIGIDAIRE	<b>Model #</b>		<b>MSRP</b>	\$4976	<b>SALE PRICE</b>	\$3076
<b>Brand</b>		<b>Model #</b>	FFHB2750TS	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>	FFEH3054US	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>	FFMV1645TS	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>	FFCD2418US	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>	FRIGIDAIRE GALLERY	<b>Model #</b>		<b>MSRP</b>	\$6416	<b>SALE PRICE</b>	\$3846
<b>Brand</b>		<b>Model #</b>	FGHD2368TD	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>	FGEF3059TD	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>	FGMV176NTD	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>	FGID2479SD	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>	FRIGIDAIRE GALLERY	<b>Model #</b>		<b>MSRP</b>	\$5376	<b>SALE PRICE</b>	\$3176
<b>Brand</b>		<b>Model #</b>	FGHB2868TF	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>	FGEF3036TF	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>	FGID2466QF	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>	FGMV176NTF	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>	ELECTROLUX LAUNDRY PAIR	<b>Model #</b>	EFLS627UTT	<b>MSRP</b>	\$2698	<b>SALE PRICE</b>	\$1898
<b>Brand</b>		<b>Model #</b>	EFME627UTT	<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>		<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>		<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>		<b>MSRP</b>		<b>SALE PRICE</b>	
<b>Brand</b>		<b>Model #</b>		<b>MSRP</b>		<b>SALE PRICE</b>	





**Monster Mailer • Legal Limit Max**

# Order Form

Email orders to: **ORDER@InvigorateMedia.com**

or Fax orders to: **636-794-3223**

Sales: **1-800-770-5219** Doug Nelson or Bill Menkhus

Business Name: \_\_\_\_\_ Contact Name: \_\_\_\_\_  
 Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Cell: \_\_\_\_\_ Email: \_\_\_\_\_  
 Buying Group Affiliation: \_\_\_\_\_ Frigidaire Rep Name: \_\_\_\_\_

**Step 1**

## Sale Dates

Indicate your sale dates here:

\_\_\_\_\_

**Step 2**

## Please List Artwork Version Number

Artwork Version in white address panel,  
 ie Version: LL2041WP; 01MM954X)

Indicate number here: \_\_\_\_\_

**Do you want Scratch Off Promo?** ☐ Yes ☐ No

**Step 3**

Quantity Single Family Homes: **Select One**

Price with Scratch Off Package:

Monster Mailer ☐ 1. 5,000 - \$2,393 ☐ 2. 10,000 - \$4,039 ☐ 1. 5,000 - \$2,543 ☐ 2. 10,000 - \$4,339

Legal Limit MAX! ☐ 1. 5,000 - \$2,493 ☐ 2. 10,000 - \$4,239 ☐ 1. 5,000 - \$2,593 ☐ 2. 10,000 - \$4,539

**Additional Mailers, Add:** MONSTER - 38.9¢ each • LEGAL LIMIT MAX - 40.9¢ each

**Step 4**

**Financing & Special Offers:** **All offers are solely the retailer's responsibility.** ie. Financing, Rebates, Free Delivery, etc.

Financing offer terms - # of Months ie. 6, 12, 18 \_\_\_\_\_; With Payments? YES or NO; Minimum Purchase: \$ \_\_\_\_\_;

List your special offers here: \_\_\_\_\_

**Step 5**

**Signature (REQUIRED):** \_\_\_\_\_ (Your order will not be processed without a signature)

Invigorate Media has no responsibility for, nor may payment be contingent upon, availability of featured merchandise. Invigorate Media shall not be responsible for nondelivery or damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal rates as of May 2015 and are subject to change without notice.

**Step 6**

Select ONE: ☐ 1. Zip Codes - Complete Below **OR** ☐ 2. Let us run a radius around your store

**Call us for free consultation on selecting your mailing list**

1.	2.	3.	4.	5.
6.	7.	8.	9.	10.

**Pricing Includes: \$50,000+ Household Median Income**

• Single Family Home Mailing List	Monster 10.5" x 17" • Legal Limit Max! 11" x 14"	• Single Family Home Postage
Monster Mailer: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢		Add'l SCFs: Add \$100

Business Name: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_

Step  
8

List your model changes below

***Fax 2nd page with your Order Form***

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected

1. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
2. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
3. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
4. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
5. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
6. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
7. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
8. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
9. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
10. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
11. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
12. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_
13. **DELETE:** Brand \_\_\_\_\_ Model # \_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_ Model # \_\_\_\_\_  
**CHANGE PRICE TO:** \$ \_\_\_\_\_ and/or **CHANGE SAVE TO:** \$ \_\_\_\_\_