

## 85% CO-OP + FREE CO-OP FILING! MARKETING PLAYBOOK ASSET APPROVED

### Whirlpool YEAR END BLOW-OUT!

85% CO-OP Whirlpool Exclusive dealers & 70% CO-OP Multi-Manufacturer dealers

Targeted Direct Mail is #1 Most Effective Method for Driving Immediate Sales. #1 R.O.I.

You could reduce pries up to 10% and remain co-op compliant.

We will HUB re-approve changes to assure your co-op credit

Dates December 27 - January 9
Order by December 7

#### **Mailer Choices**

- **1.** The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only 37.9 Cents.
- **2. The Legal Limit MAX Postcard** 11"x 14" The Largest Piece of Mail Allowed by Law! Only **39.9 Cents.**
- 3. The Jumbo Card  $6" \times 11"$  Only 35.9 Cents. From \$749 all Inclusive

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

#### Contact 800-770-5219

Bill Menkhus bill\_menkhus@invigoratemedia.com Cell 636-524-1240 doug nelson@invigoratemedia.com Cell 636-578-8130

Proven by Monsterous Results Arrives in the mailbox as 6" x 10.5"
Opens to 10.5" x 17"



— 10.5 INCHES WIDE -



295% BIGGER Than our Jumbo Postcard!

**37** 

9 Includes Postage

As low as



# BLACK STAINLESS STEEL KITCHEN SUITE

25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHV

1.9 cu.ft. Steam Microwave with CleanRelease® Non-Stick Interior wmH32519HV

5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element wFE55080HV

Top Control
Dishwasher with
1-Hour Wash Cycle
WDT730PAHV







\$3359







Match your number in our store to see if you're our grand prize winner!



- \$10,000 Shopping Spree
- KitchenAid® Stand Mixer
- \$25 \$50 Additional Instant Savings

оп purchases \$499 an

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 03MM4190WP\_YearEnd

# HUGE SAVINGS ON SPECIAL BUYS, ODDS & ENDS AND SELECT CLOSEOUTS!

### **MAYTAG**<sup>®</sup>

3 PIECE STAINLESS STEEL PACKAGE



\$1599





Add a Refrigerator to Make the Perfect Suite!

1.7 cu.ft. Compact Overthe-Range Microwave with Flush Hidden Vent

10 YEAR LIMITED PARTS WARRANTY

5.3 cu.ft. Electric
Range with Precision
Cooking™ System
MER6600FZ

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ

### KitchenAid<sup>®</sup>

## STAINLESS STEEL KITCHEN SUITE



22.7 cu.ft. Counter-Depth Side-by-Side Refrigerator with Exterior Ice & Water KRSC503ESS



2.0 cu.ft. Over-the-Range Microwave with Sensor Functions



ON THE PACKAGE

6.4 cu.ft. Electric Range with Even-Heat<sup>™</sup> True Convection

46 dBA

Dishwasher with

ProWash™ Cycle

KDFE104HPS



RECEIVE UP TO \$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES. Valid July 19 - December 31, 2018

# 12 MONTHS SPECIAL FINANCING!

# SAVE AN ADDITIONAL 10% ON SELECT CLOSEOUT MODELS



## We Sell It 🔏 Service It

**BUYING POWER** – We are a member of a \$19 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

**BUY FROM A LOCALLY OWNED BUSINESS!** 

**MAYTAG**<sup>®</sup>



\$810 each



5.2 cu.ft. Top Load Washer with Deep Fill Option & PowerWash® Cycle MVWB865GW

8.8 cu.ft. Extra-Large Capacity Electric Dryer with Advanced Moisture Sensing MEDB835DW

Whirlpool

\$532 each

Whirlpool

\$699 each



3.8 cu.ft. Top Load Washer with Quick Wash Cycle wtw4855HW

7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Option WED4850HW

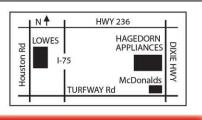


4.8 cu.ft. HE Top Load Washer with Built-In Water Faucet wtw7500GW

7.4 cu.ft. Electric Dryer with AccuDry™ Sensor Drying Technology WED7500GW



4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060



www.hagedornappliance.com



See store for complete details on all offers, financing and rebates. Visit maytag, com for warranty details. "Employees of retailer, mail-house, associate sponsors and at agency as well as their family members of the same household are not eligible. Restrictions apply, No purchase necessary. Odds of winning \$10,000 Shopping spree 1:350,000; RichenAid@ Stand Miner 2XXXXXX, Additional Discounts on minimum purchase of 449 and above. \$25 XXXXXXXX \$20 XXXXXXXXX. Mail piece must be represented to a representative of our store to participate in all files of this mail place. Participate must be it daysers of age or older, a legal of X. Citizen, have a valid U.S. Drives' Liones and be a recipient of the mail place is val. S. Mail Winning numbers are predetermined. Winning numbers will not be disclosed over the telephone. Only valid during event dates and hours. VOID WHERE PROHIBITED BY LAW. @\"\@\2018.18. Ill ingits reserved. HUB Pre-Approval XXXXXXX.

# The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES



**MAYTAG**<sup>®</sup>

**3 PIECE STAINLESS** STEEL PACKAGE







Add a Refrigerator to Make the Perfect Suite!

1.7 cu.ft. Compact Overthe-Range Microwave with Flush Hidden Vent MMV1174F7

5.3 cu.ft. Electric Range with Precision Cooking™ System MER6600EZ

Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ

### **HUGE SAVINGS ON SPECIAL BUYS, ODDS & ENDS AND SELECT CLOSEOUTS!**

KitchenAid<sup>®</sup>

STAINLESS STEEL **KITCHEN SUITE** 

AFTER \$200 REBATE!

**SAVE \$1247** ON THE PACKAGE! Whirlpool

**BLACK STAINLESS STEEL** KITCHEN SUITE



22.7 cu.ft. Counter-Depth Side-by-Side Refrigerator with Exterior Ice & Water KRSC503ESS



2.0 cu.ft. Over-the-Range Microwave with Sensor Functions KMHS120ESS

6.4 cu.ft. Electric 46 dBA Range with Even-Dishwasher with Heat™ True Convection ProWash™ Cycle KDFE104HPS





Side Refrigerator with Frameless Glass Shelves WRS325SDHV



1.9 cu.ft. Steam Microwave with CleanRelease® Non-Stick Interior WMH32519HV





5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Flement WFE550S0HV

Top Control Dishwasher with 1-Hour Wash Cycle WDT730PAHV

### **MAYTAG**°





each

5.2 cu.ft. Top Load Washer with Deep Fill Option & PowerWash® Cycle MVWB865GW

8.8 cu.ft. Extra-Large Capacity Electric Dryer with Advanced Moisture Sensing Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S. POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 03LM4189WP YearEnd

## We Sell It Service It

a member of a \$19 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

BUY FROM A LOCALLY OWNED BUSINESS!

#### 12 MONTHS SPECIAL FINANCING!

#1 Rated
Top Load Agitator Washer

Whirlpool"

\$532 each

Whirlpool

\$699 each



SAVE \$578 ON THE PAIR!

3.8 cu.ft. Top Load Washer with Quick Wash Cycle wtw4855HW

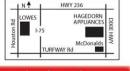
7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Option WED4850HW



4.8 cu.ft. HE Top Load Washer with Built-In Water Faucet wtwrsoogw

7.4 cu.ft. Electric Dryer with AccuDry™ Sensor Drying Technology WED7500GW

# FIAGEDORN APPLIANCES 4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060



www.hagedornappliance.com



## SAVE AN ADDITIONAL 10% ON SELECT CLOSEOUT MODELS



**APPLIANCES** 

Valid July 19 - December 31, 2018

\*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ®/™ © 2018. All rights reserved. HUB Pre-Approval XXXXXX. 03LM4189WP\_YearEnd cheitert ©2018 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.





Whirlpool AMANA MAYTAG® KitchenAid® Whirlpool

### **BLACK STAINLESS STEEL** KITCHEN SUITE







25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHV

1.9 cu.ft. Steam Microwave with CleanRelease® Non-Stick Interior WMH32519HV

5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFE550S0HV

Top Control Dishwasher with 1-Hour Wash Cycle WDT730PAHV

### **HUGE SAVINGS** ON SPECIAL BUYS, ODDS & ENDS AND **SELECT CLOSEOUTS!**

### Whirlpool

### **MAYTAG**°

**\$532** 

each



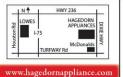
3.8 cu.ft. Top Load Washer with Quick Wash Cycle WTW4855HW

7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Option WED4850HW



5.2 cu.ft. Top Load Washer with Deep Fill Option & PowerWash® Cycle 8.8 cu.ft. Extra-Large Capacity Electric Dryer with Advanced Moisture Sensing MEDB835DW





www.hagedornappliance.com

RECEIVE UP TO \$1600

S1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES'
Valid July 19 - December 31, 2018

### 12 MONTHS SPECIAL FINANCING!"

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nælson 115 Mississippi Quæ Crystat City, MO 63019

Artwork Version: 03JP4191WP\_YearEnd

\*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ®/™ © 2018. All rights reserved. HUB Pre-Approval XXXXXX. 03JP4191WP\_YearEnd cheitert ©2018 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

# -Alternate Jumbo Card-



Dear Friends & Family,

Take good care of this card! It entitles you to take part in our **Private Sale Event** at **Christie's Appliance** from **Friday & Saturday**, **December 28 & 29**.

For 2 Days ONLY you will have an opportunity to take advantage of our BEST DEALS of the Year! Receive our Lowest Prices on all brands including Maytag®, Whirlpool®, KitchenAid® & Amana®. Now is the time to save on every Laundry & Kitchen Appliance. For example...in addition to our Year's Lowest Prices, Receive up to a \$1,600 Rebate on select KitchenAid® appliances!\*

SAVE BIG on select closeout and discontinued merchandise.

This **PRIVATE SALE** will NOT be advertised anywhere else. Discounted prices will only be available during these sale days.

As always, we are there to serve you after the sale.

Hope to see you then!

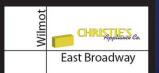
### Christie's Appliance Staff

ale days.

Selling & Servicing Major Appliances in Tucson Since 1956



6355 E. Broadway at Wilmot • (520) 296-7218





Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX
OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nælson 115 Mississippi Qu≥ Crystat City, MO 63019

Artwork Version: JP4195WP\_YearEndPrivateSale

## **MODEL LIST: MONSTER MAILER**

\*Some models may not appear on smaller mailers

December 27 – January 9 Year End Blow-out

# Prices are set at MAP or Current Promo MAP. If you would like to advertise at 10% less than MAP (the lowest Co-Opable price), please check HERE... $\square$ 10% Off

Brand _	Whirlpool Kitchen Package			MSRP_	\$4016	SALE PRICE _	\$3359
Brand _		_ Model # _	WRS325SDHV	MSRP_		SALE PRICE _	
Brand _		_ Model # _	WMH32519HV	MSRP_		SALE PRICE _	
Brand _		_ Model # _	WFE550S0HV	MSRP_		SALE PRICE _	
Brand _		_ Model # _	WDT730PAHV	MSRP_		SALE PRICE _	
Brand _	Maytag Kitchen	Package		MSRP_	\$2017	SALE PRICE _	\$1599
Brand _		_ Model # _	MMV1174FZ	MSRP_		SALE PRICE _	
Brand _		_ Model # _	MER6600FZ	MSRP_		SALE PRICE _	
Brand _		_ Model # _	MDB4949SHZ	MSRP_		SALE PRICE _	
Brand _	KitchenAid Kitc	hen Package		MSRP_	\$6246	SALE PRICE _	\$4999
Brand _		_ Model # _	KRSC503ESS	MSRP_		SALE PRICE _	
Brand _		_ Model # _	KMHS120ESS	MSRP_		SALE PRICE _	
Brand _		_ Model # _	KFEG500ESS	MSRP_		SALE PRICE _	
Brand _		_ Model # _	KDFE104HPS	MSRP_		SALE PRICE _	
Brand _	Maytag	_ Model # _	MVWB865GW	MSRP_	\$1099	SALE PRICE _	\$810
Brand _	Maytag	_ Model # _	MEDB835DW	MSRP_	\$1099	SALE PRICE _	\$810
Brand _	Whirlpool	_ Model # _	WTW4855HW	MSRP_	\$699	SALE PRICE _	\$532
Brand _	Whirlpool	_ Model # _	WED4850HW	MSRP_	\$699	SALE PRICE _	\$532
Brand _	Whirlpool	_ Model # _	WTW7500GW	MSRP_	\$999	SALE PRICE _	\$699
Brand _	Whirlpool	_ Model # _	WED7500GW	MSRP_	\$999	SALE PRICE _	\$699
Brand _		_ Model # _		MSRP_		SALE PRICE _	
Brand _		_ Model # _		MSRP_		SALE PRICE _	



## Monster Mailer • Legal Limit Max • Jumbo Postcard

### **Order Form**

Email orders to: **ORDER@InvigorateMedia.com** or Fax orders to: **636-794-3223** 

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus

Business Name:	Contact Name:							
Address:	City:		State: Zip:					
Phone:	Cell:	Email:						
Buving Group:	Whirlpool Dealers - W	/ant us to file vo	our HUB co-op pape	rwork on your behalf?: TYES!				
	HUB Log-in Userna							
Step Sale Dates	2	Please List Artwork Version Number  Artwork Version in white address panel,						
Indicate your sale date	sale dates here: ie Version: LL2041WP; 01MM954X)							
	Indicate number here:							
Do you want "Scrate	ch Off" Promo?    Yes	No (Scratch	Off Promo: Add 3	cents per mailer)				
Step Quantity Single Family	Homes: Select One	<u>Jur</u>	mbo Postcard Pr	icing:				
Monster Mailer 1.	5,000 - \$2,343 <b>2.</b> 10,000 - \$3,9	39	<b>1.</b> 1,000 - \$749	<b>2</b> . 2,000 - \$1,349				
Legal Limit MAX! 1.	5,000 - \$2,443 <b>2.</b> 10,000 - \$4,1	39	<b>3.</b> 3,000 - \$1,749	<b>4.</b> 4,000 - \$2,049				
Additional Mailers, ADD:	MONSTED 27 0¢ oach		<b>5.</b> 5,000 - \$2,243	<b>6.</b> 10,000 - \$3,739				
Financing offer terms - #	fers: <b>All offers are solely the re</b> of Months ie. 6, 12, 18; vere:	Vith Payment	ts? YES or NO; Min	nimum Purchase: \$				
Step Signature (REQUIRED):		(Y	our order will not be	e processed without a signature)				
	for, nor may payment be contingent upon, availabi acts of God, strikes, shipping failures, timeliness of change without notice.	lity of featured mer	chandise. Invigorate Media	shall not be responsible for nondelivery or				
Step Select ONE: ☐ 1. Zip Co	odes - Complete Below OR	2. Let	us run a radius a	round your store				
	ee consultation on se			i				
1. 2.	3.	4.		5.				
6. 7.	8.	9.		10.				
Pricing Includes: \$50,	,000 <sup>+</sup> Household Median	<u>Income</u>						
• Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 11" • Single Family Home Postage								
Monster Mailer/Jumbo Postcard: Targeted H Legal Limit Max: Targeted Homeowner Inco	Homeowner Income List OR Dealer's Customer List: ome List OR Dealer's Customer List: Add 7¢	Add 5¢		Add'I SCFs: Add \$100				

Business Name:	Citv:	State:
Dusiness name.	Oity.	Olaic.



### List your model changes below

### Fax 2nd page with your Order Form

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model #\_\_\_\_\_ REPLACE WITH: Brand \_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ 6. **DELETE:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_ \_\_\_\_\_\_ Model #\_\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ 10. **DELETE:** Brand CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$