

85% CO-OP + FREE CO-OP FILING! MARKETING PLAYBOOK ASSET APPROVED

Whirlpool Holiday Headstart!

85% CO-OP Whirlpool Exclusive dealers & 70% CO-OP Multi-Manufacturer dealers

Targeted Direct Mail is #1 Most Effective Method for Driving Immediate Sales. #1 R.O.I.

If a model is NOT on PROMO MAP, you could reduce Normal MAP price up to 10% and remain co-op compliant.

We will HUB re-approve changes to assure your co-op credit

Holiday Headstart Dates- December 6 - 19 Order by November 16

Mailer Choices

- 1. The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17" Only 37.9 Cents.
- 2. The Legal Limit MAX Postcard 11"x 14" The Largest Piece of Mail Allowed by Law! Only 39.9 Cents.
- 3. The Jumbo Card 6" x 11" Only 35.9 Cents. From \$749 all Inclusive
- 4. Private Sale letter & Envelope 8½" x 11" Only 37.9 Cents

All orders Include art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug_nelson@invigoratemedia.com Cell 636-578-8130

Proven by Monsterous Results Arrives in the mailbox as 6" X 10.5"
Opens to 10.5" X 17"



— 10.5 INCHES **WIDE** —



295% BIGGER

Than our Jumbo Postcard! 37.9¢ Includes Postage

As low as

17 INCHES TALL -



Whirlpool

BLACK STAINLESS STEEL KITCHEN SUITE

25 cu.ft. French Door Refrigerator with Refrigerated Exterior Drawer wrx735SDHV

1.9 cu.ft. Smart Over-the-Range Microwave with Scan-to-Cook Technology WMH78019HV

6.4 cu.ft. Smart Slide-In Electric Range with Scan-to-Cook Technology WEE750HOHV

Stainless Steel Tub Dishwasher with Third Level Rack wdtg70SAHV





\$4443







Scratch & Win

Match your number in our store to see if you're our grand prize winner!



- \$10,000 Shopping Spree
- KitchenAid® Stand Mixer
- \$25 \$50 Additional Instant Savings

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 03MM4180WP_Holiday

MAYTAG[®]

FINGERPRINT RESISTANT STAINLESS STEEL SUITE



25 cu.ft. French Door
Refrigerator with
PowerCold® Feature
MFI2570FEZ

2.0 cu.ft. Over-theRange Microwave with
Interior Cooking Rack
MMV4206FZ





6.4 cu.ft. Electric Range with True Convection MER8800FZ MGR8800FZ - Gas add \$111

FINGERPRINT





12 MONTHS SPECIAL FINANCING!* SAVE AN ADDITIONAL ON SELECT CLOSEOUT MODELS



AMANA



\$1999

4-PIECE BLACK KITCHEN SUITE



24.6 cu.ft. Side-by-Side Refrigerator with External Ice & Water Dispenser

1.6 cu.ft. Over-the-Range Microwave with Add 0:30 Seconds Feature AMV2307PFB

4.8 cu.ft. Electric Range with Bake Assist Temp Presets

Built-In Tall Tub Dishwasher with Triple Filter Wash System ADB1400AGB

Whirlpool[®]



5 YEAR PARTS & LABOR INCLUDED ON PAIR!

each



3.8 cu.ft. Top Load Washer with Quick Wash Cycle

7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Plus Option WED4850HW

· POLTINI

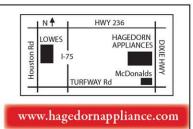


4.7 cu.ft. Top Load Washer with Best Cleaning in its Class by the PowerWash® Cycle MVWB766FW

7.0 cu.ft. Extra-**Large Capacity Electric Dryer** with Advanced Moisture Sensing MEDB766FW



4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060





The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES





SAVE AN ADDITIONAL 10% ON SELECT CLOSEOUT MODELS 12 MONTHS SPECIAL FINANCING!*



MAYTAG°

FINGERPRINT RESISTANT STAINLESS STEEL SUITE



BLACK STAINLESS STEEL KITCHEN SUITE







25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ

2.0 cu.ft. Over-the-Range Microwave with Interior Cooking Rack MMV4206FZ

6.4 cu.ft. Electric Range with True Convection MER8800FZ MGR8800FZ - Gas add \$111 Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB4949SHZ



25 cu.ft. French Door Refrigerator with Refrigerated Exterior Drawer WRX735SDHV





\$4443 **SAVE \$1743**

1.9 cu.ft. Smart Over-the-Range Microwave with Scan-to-Cook Technology WMH78019HV

Stainless Steel Tub Dishwasher with Third Level Rack WDT970SAHV

ON THE PACKAGE!

6.4 cu.ft. Smart Slide-In Electric Range with Scan-to-Cook Technology WEE750H0HV



Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 03LM4179WP Holiday

Don't Miss This Event!



Valid July 19 - December 31, 2018

We Sell It & Service It

BUYING POWER – We are a member of a \$19 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale. BUY FROM A LOCALLY OWNED BUSINESS!

Whirlpool"

\$599 each

MAYTAG*

\$999 each

5 YEAR PARTS & LABOR INCLUDED ON PAIR!



3.8 cu.ft. Top Load Washer with Quick Wash Cycle wtw4855HW

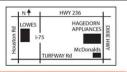
7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Plus Option WED4850HW



4.7 cu.ft. Top Load Washer with Best Cleaning in its Class by the PowerWash® Cycle

7.0 cu.ft. Extra-Large Capacity Electric Dryer with Advanced Moisture Sensing





BRAND SOURCE®

www.hagedornappliance.com

'See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ®/™ © 2018. All rights reserved. HUB Pre-Approval XXXXXX. 03LM4179WP_Holiday cheitert ©2018 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.





12 MONTHS SPECIAL FINANCING!



MAYTAG°

FINGERPRINT RESISTANT STAINLESS STEEL SUITE





\$3332



25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ 2.0 cu.ft. Over-the-Range Microwave with Interior Cooking Rack 6.4 cu.ft. Electric Range with True Convection MER8800FZ MGR8800FZ - Gas add \$111 Stainless Steel Tub Dishwasher with PowerBlast® Cycle MDB49499HZ

AMANA

Whirlpool

MAYTAG*

KitchenAid[®]



MSRP \$699 each



3.8 cu.ft. Top Load Washer with Quick Wash Cycle WTW4855HW

7.0 cu.ft. Electric Dryer with Wrinkle Shield™ Plus Option WED4850HW



4.7 cu.ft. Top Load Washer with Best Cleaning in its Class by the PowerWash® Cycle MWB766FW

7.0 cu.ft. Extra-Large **Capacity Electric Drver** with Advanced Moisture Sensing MEDB766FW

MSRP \$1099



HWY 236 LOWES HAGEDORN APPLIANCES S 1-75 McDonalds TURFWAY Rd www.hagedornappliance.com



tchenAid' **RECEIVE UP TO**

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES'

Valid July 19 - December 31, 2018

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX **OR CURRENT RESIDENT**

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

Artwork Version: 03JP4181WP_Holiday

*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ®/™ © 2018. All rights reserved. HUB Pre-Approval XXXXXX. 03JP4181WP_Holiday cheitert @2018 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

-Alternate Jumbo Card-



12 MONTHS SPECIAL FINANCING! HUGESAVINGS ON ALL KITCHEN & **LAUNDRY MODELS!**

AMANA Whirlpool MAYTAG KitchenAid







*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. @//M © 2018. All rights reserved. HUB Pre-Approval XXXXXX. JP4185WP_Holiday cheitert ©2018 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.



Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nælson 115 Mississippi Quæ Crystat City, MO 63019

Artwork Version: JP4185WP_Holiday







1770 Hwy 395 Minden, NV 89423

775-782-5099

Artwork Version: LE3561WP

THURSDAY, DECEMBER 6TH • 3PM-8PM







KitchenAid

Dear Friends & Family,

You are invited to our annual Holiday Headstart Private Sale Event!

5 HOURS ONLY!

Thursday, December 6th from 3PM to 8PM

Take advantage of our BEST DEALS of the Year on all brands including Maytag®, Whirlpool®, KitchenAid® & Amana®! Now is the time to save on every Laundry & Kitchen Appliance. In addition to our Year's Lowest Prices, receive rebates on qualified appliance models throughout the store.

This **PRIVATE SALE** is for Letter Holders ONLY and will NOT be advertised anywhere else. Bring a friend and register for a chance to win a brand new KitchenAid® Stand Mixer!

Make plans to attend. As always, we are here to serve you after the sale.

Hope to see you then!

Dealer Staff







KitchenAid

You could win

a KitchenAid®

Stand Mixer!



Preferred Friends ADMISSION TICKET

Register for your chance to WIN a KitchenAid® Stand Mixer!

| Name: | |
|----------|--|
| Address: | |
| | |

E-mail:

| Preferred | Family |
|--------------|-----------|
| . I CICII CU | I dilling |

Phone:

ADMISSION TICKET

Register for your chance to WIN a KitchenAid® Stand Mixer!

Phone: ______E-mail:

Please present this ticket for admission to STORE NAME. One KitchenAid® Stand Mixer to be give away during the sale at participating stores. Valid Thursday, December 6, 2018 ONLY.

See store for complete details on all claims, offers, financing & rebates. [®]/ © 2018. All rights reserved. HUB approval XXXXXX. LE3561WP © 2018 Invigorate Media. 1-800-770-5219.

MODEL LIST: MONSTER MAILER

December 6 – 19 Holiday Headstart

*Some models may not appear on smaller mailers

Prices are set at MAP or Current Promo MAP. If you would like to advertise at 10% less than MAP (the lowest Co-Opable price), please check HERE... \square 10% Off

| Brand _ | Whirlpool Kitche | n Suite | | MSRP_ | \$6186 | SALE PRICE _ | \$4443 |
|---------|------------------|------------|-------------------|---------|-----------------------------|--------------|--------|
| Brand _ | | Model # | WRX735SDHV | MSRP_ | | SALE PRICE _ | |
| Brand _ | | Model # | WMH78019HV | MSRP_ | | SALE PRICE _ | |
| Brand _ | | Model # | WEE750H0HV | MSRP_ | | SALE PRICE _ | |
| Brand _ | | Model # | WDT970SAHV | MSRP_ | | SALE PRICE _ | |
| Brand _ | Maytag Kitchen F | Package | | MSRP_ | \$4546 | SALE PRICE _ | \$3332 |
| Brand _ | | Model # | MFI2570FEZ | MSRP_ | | SALE PRICE _ | |
| Brand _ | | Model # | MMV4206FZ | MSRP_ | | SALE PRICE _ | |
| Brand _ | | Model # | MER8800FZ (or MGI | R8800FZ | - Gas add \$11 ⁻ | l) | |
| Brand _ | | Model # | MDB4949SHZ | _MSRP | | SALE PRICE _ | |
| Brand _ | KitchenAid Kitch | en Package | | MSRP_ | \$8796 | SALE PRICE _ | \$5710 |
| Brand _ | | Model # | KRMF706ESS | MSRP_ | | SALE PRICE _ | |
| Brand _ | | Model # | KMHC319ESS | MSRP_ | | SALE PRICE _ | |
| Brand _ | | Model # | KSEB900ESS (or KS | GB900ES | S - Gas add \$1 | 11) | |
| Brand _ | | Model # | KDTE334GPS | MSRP_ | | SALE PRICE _ | |
| Brand _ | Amana Kitchen S | Suite | | MSRP_ | \$2316 | SALE PRICE _ | \$1999 |
| Brand _ | | Model # | ASI2575GRB | MSRP_ | | SALE PRICE _ | |
| Brand _ | | Model # | AMV2307PFB | MSRP_ | | SALE PRICE _ | |
| Brand _ | | Model # | AER6603SFB | MSRP_ | | SALE PRICE _ | |
| Brand _ | | Model # | ADB1400AGB | MSRP_ | | SALE PRICE _ | |
| Brand _ | Whirlpool | Model # | WTW4855HW | MSRP_ | \$699 | SALE PRICE _ | \$599 |
| Brand _ | Whirlpool | Model # | WED4850HW | MSRP_ | \$699 | SALE PRICE _ | \$599 |
| Brand _ | Maytag | Model # | MVWB766FW | MSRP_ | \$1099 | SALE PRICE _ | \$999 |
| Brand _ | Maytag | Model # | MEDB766FW | MSRP_ | \$1099 | SALE PRICE | \$999 |



Monster Mailer • Legal Limit Max Jumbo Postcard • Letter

Order Form

Fax order form to: 636-794-3223

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus

| Busin | ess Name: | | Contact Name: | | | |
|--------------------------|-------------------------------|--------------------------------------|--|---|--|--|
| Address: | | | City: | | Zip: | |
| Phone: Cell: | | | | Email: | | |
| Buyir | ng Group: | Whir | lpool Dealers - Want us t | o file your HUB co-op pape | rwork on your behalf?: 🔲 YES! | |
| Whirlpool Rep: Password: | | | | ssword: | | |
| | Colo Dotos | | A | | | |
| Step 1 | Sale Dates | datas hara: | Artwork ' | se List Artwork Ver Version in white address panel | | |
| | | | n: LL2041WP; 01MM954X) number here: | | | |
| | D | | | | | |
| | Do you want "S | Scratch Off" Promo? | Yes LI No (Se | eraten um Promo: Add 3 | cents per mailer) | |
| Step | Quantity Single Fa | amily Homes: Select C | ne | Jumbo Postcard Pr | ricing: | |
| 3 | Monster Mailer | □ 1. 5,000 - \$2,343 □ | 2. 10,000 - \$3,939 | 1. 1,000 - \$749 | 2 . 2,000 - \$1,349 | |
| | Legal Limit MAX! | □ 1. 5,000 - \$2,443 □ | 2. 10,000 - \$4,139 | 3. 3,000 - \$1,749 | 4. 4,000 - \$2,049 | |
| | Letter (8.5"x11") | □ 1. 5,000 - \$2,343 □ | 2. 10,000 - \$3,939 | 5. 5,000 - \$2,243 | 6. 10,000 - \$3,739 | |
| | Additional Mailers, | ADD: MONSTER - 37.9¢ e | ach • LEGAL LIMIT MA) | (- 39.9¢ each | | |
| | • | 35.9¢ each (on quantities over 5 | | | | |
| Cyan | F: | | | | | |
| Step 4 | | | _ | • | ancing, Rebates, Free Delivery,etc. | |
| | _ | | | | nimum Purchase: \$ | |
| | List your special off | ers here: | | | | |
| | | | | | | |
| Step | Signature (REQUIF | RED): | | (Your order will not b | e processed without a signature) | |
| 5 | • | | ntingent upon, availability of feat | | a shall not be responsible for nondelivery or | |
| | - · | | failures, timeliness of post office | or any other causes beyond its cont | trol. Direct mail costs are based on US postal | |
| r | ates as of May 2015 and are s | ubject to change without notice. | | | | |
| Step 6 | Select ONE: ☐1. | Zip Codes - Complete | Below OR \square 2 | 2. Let us run a radius a | around your store | |
| | Call us fo | or free consulta | tion on selecti | ng your mailing | list | |
| 1. | | 2. | 3. | 4. | 5. | |
| 6. | | 7. | 8. | 9. | 10. | |
| Pric | ing Includes: | \$50,000 ⁺ Househ | old Median Inco | ome | | |
| • Sing | le Family Home Mailing Lis | t Monster 10.5" x 17" • Legal | Limit Max! 11" x 14" • Jumbo | Postcard 6" x 11" • Letter 8.5" x 1 | 1" • Single Family Home Postage | |
| | | etter: Targeted Homeowner Income L | | 15¢ | Add'l SCFs: Add \$100 | |
| Lega | l Limit Max: Targeted Homeov | vner Income List OR Dealer's Custom | er List: Add 7¢ | | Λαα Ι ઝ Cι 3. Λαα γ 100 | |

| Business Name: | Citv: | State: |
|--------------------|-------|--------|
| DUSITIESS INATTIE. | City. | Siale. |



List your model changes below

Fax 2nd page with your Order Form

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ _____ Model #_____ REPLACE WITH: Brand _____ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 6. **DELETE:** Brand ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$____ ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$