

## 70% CO-OP Credit + FREE CO-OP FILING! MARKETING PLAYBOOK APPROVED

### Whirlpool Brands "Memorial Day Savings!"

Targeted Direct Mail is #1 Most Effective Method for Driving Immediate Sales & ROI

You decide prices for your event - we will HUB re-approve changes to assure 70% co-op.

Memorial Day Savings Dates May 17 – June 6 Sale Start Date 5/17 - Order by 4/30

Sale Start Date 5/23 - Order by 5/4

#### Private Sale Letter/Envelope + 3 Other Mailer Sizes

- **1.** The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only 37.9 Cents.
- 2. The Legal Limit MAX Postcard 11"x 14" The Largest Piece of Mail Allowed by Law! Only 39.9 Cents.
- 3. The Jumbo Card 6" x 11" Only 35.9 Cents. Postcards from \$749 all Inclusive
- 4. Private Sale Letter & Color Envelope 8 ½ x 11" Only 37.9 cents

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – no charge to clean list - ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

#### Contact 800-770-5219

Bill Menkhus bill\_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug\_nelson@invigoratemedia.com Cell 636-578-8130

Arrives in the mailbox as 6" X 10.5"
Opens to



— 10.5 INCHES **WIDE** —



295% BIGGER Than our Jumbo Postcard!

As low as

17.9¢ Includes
Postage

17 INCHES TALI



### Whirlpool

632 each



4.3 cu.ft. Top Load Washer with Quick Wash Cycle wtw5000DW 7.0 cu.ft. Electric
Dryer with AutoDry™
Drying System
WED4950HW

### **MAYTAG**<sup>®</sup>

\$943 each



4.5 cu.ft. Front Load Washer with PowerWash® System MHW5500FW 7.4 cu.ft. Large Capacity Electric Dryer with PowerDry® System



### Scratch & Win

Match your number in our store to see if you're our grand prize winner!



- \$10,000 Shopping Spree
- KitchenAid® Stand Mixer
- \$25 \$50 Additional Instant Savings

n purchases \$499 and up

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 03MM4065WP\_MemorialDay

### **MAYTAG**<sup>®</sup>

# FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN

25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ

**1.7 cu.ft. Over-the- Range Microwave** with Flush Hidden Vent MMV1174FZ

**5.3 cu.ft. Electric Range** with Precision Cooking™ System
MER6600FZ

MER6600FZ MGR6600FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast™ Cycle MDB4949SDZ







**GET UP TO** 

### Whirlpool

**MAYTAG**<sup>®</sup> BY MAIL

WITH PURCHASE OF SELECT MAYTAG® APPLIANCES\* **MAY 3 - JUNE 6, 2018** 



12 MONTHS
SPECIAL FINANCING

Whirlpool

#### STAINLESS STEEL KITCHEN SUITE

25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHZ

1.7 cu.ft. Microwave **Hood Combination** with Electronic Touch Controls

5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFE505W0HS WFG505M0BS - Gas add \$111

Stainless Steel Dishwasher with 1-Hour Wash Cycle







Whirlpool

# **We Sell It** Service It

**BUYING POWER** - We are a member of a \$17 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale. BUY FROM A LOCALLY **OWNED BUSINESS!** 







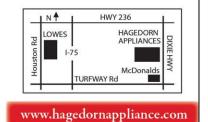
Shown on Optional Pedestals

4.5 cu.ft. Front Load Washer with Adaptive Wash Technology WFW75HEFW

7.4 cu.ft. Electric Dryer with Advanced Moisture Sensing WED75HEFW



4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060



# The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES



#### **MAYTAG**°

### FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN

25 cu.ft. French Door Refrigerator with PowerCold® Feature

1.7 cu.ft. Over-the-Range Microwave with Flush Hidden Vent

5.3 cu.ft. Electric Range with Precision Cooking™ System MER6600FZ MGR6600FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast™ Cycle MDB49498DZ



\$2699 FINGERPRINT RESIDENT

ON THE PACKAGE!

12 MONTHS SPECIAL FINANCING!\*

Whirlpool

GET UP TO

<sup>\$</sup>75

PREPAID CARD BY MAIL WHEN YOU PURCHASE A SELECT WHIRLPOOL BRAND APPLIANCE

Valid April 1 – June 30, 201

#### **MAYTAG**<sup>®</sup>

UP \$700 BY MAIL

WITH PURCHASE OF SELECT MAYTAG® APPLIANCES' MAY 3 - JUNE 6, 2018

### We Sell It & Service It

**BUYING POWER** – We are a member of a \$17 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale. **BUY FROM A LOCALLY OWNED BUSINESS!** 

### Whirlpool

\$632 each



4.3 cu.ft. Top Load Washer with Quick Wash Cycle 7.0 cu.ft. Electric
Dryer with AutoDry™
Drying System
WED4950HW

#### **MAYTAG**<sup>®</sup>

\$943 each



4.5 cu.ft. Front Load Washer with PowerWash® System MHW5500FW 7.4 cu.ft. Large Capacity Electric Dryer with PowerDry® System MED5500FW

#### STAINLESS STEEL KITCHEN SUITE

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHZ

1.7 cu.ft. Microwave Hood Combination with Flectronic Touch Controls WMH31017HS

5.3 cu.ft. Electric Range with FlexHeat™ **Dual Radiant Flement** WFE505W0HS WFG505M0BS - Gas add \$111

Stainless Steel Dishwasher with 1-Hour Wash Cycle WDF520PADM



Artwork Version: 03LM4064WP MemorialDay







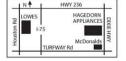


Washer with Adaptive Wash Technology WFW75HEFW

7.4 cu.ft. Electric Dryer with Advanced Moisture Sensing

4.5 cu.ft. Front Load WED75HEFW





www.hagedornappliance.com





SAVE AN ADDITIONAL 10%
ON SELECT CLOSEOUT MODELS



\*See store for complete details of all offers, financing and rebates. Visit maytag.com for warranty details. ®/™ © 2018. All rights reserved. HUB Pre-Approval XXXXXX. 03LM4064WP\_MemorialDay cheitert ©2018 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.





12 MONTHS SPECIAL FINANCING!

### Whirlpool\*

### STAINLESS STEEL KITCHEN SUITE





\$2110 SAVE \$1006 ON THE PACKAGE!

25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHZ 1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls 5.3 cu.ft. Electric
Range with FlexHeat™
Dual Radiant Element
WFE505W0HS
WFG505M0BS - Gas add \$111

Stainless Steel Dishwasher with 1-Hour Wash Cycle WDF520PADM

AMANA

Whirlpool

**MAYTAG**\*

KitchenAid<sup>®</sup>

### **MAYTAG**<sup>®</sup>

WITH PURCHASE OF SELECT MAYTAG® APPLIANCES

**MAY 3 - JUNE 6. 2018** 

#### **MAYTAG**°



4.5 cu.ft. Front Load Washer with PowerWash® System

7.4 cu.ft. Large Capacity Electric Dryer with PowerDry® System

SINCE 1941 HACEDORN





4432 Dixie Highway • Erlanger, KY 41018 • 859-342-6060



Dealer Name Street Address City, State ZIP

PRESORT STANDARD U.S.POSTAGE PAID POSTMASTER: Please Deliver X/XX, X/XX, X/XX INVIGORATE **OR CURRENT RESIDENT** MEDIA

Artwork Version: 03JP4066WP MemorialDay

### **Personal Selling Begins Here**

Dealer Name Street Address USPOSINGE PAID INVIGORATE MEDIA City, State Zip POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT Dong Nelson 115 Mississippi Ave., Sinte 2 Crystal City, MO 63019

#### 8.5 INCHES WIDE



8.5" x 11" Color Letter With Envelope Only 37.9¢



AMANA Whirlpool MAYTAG Ki

KitchenAid<sup>®</sup>

Take advantage of our **BEST DEALS of the Year** on all brands including Amana<sup>®</sup>, Whirlpool<sup>®</sup>, Maytag<sup>®</sup> & KitchenAid<sup>®</sup>! Now is the time to save on every Laundry & Kitchen Appliance. In addition to our **Year's Lowest Prices**, receive rebates on qualified appliance models throughout the store.

#### 12 Months Special Financing Available!

This PRIVATE SALE is for Letter Holders ONLY. Make plans to attend. As always, we are here to serve you after the sale. Hope to see you then!

### Dealer Staff

25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHZ

1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls

5.3 cu.ft. Electric
Range with FlexHeat™
Dual Radiant Element
WFE505W0HS
WFG505M0BS - Gas add \$111

Stainless Steel
Dishwasher with
1-Hour Wash Cycle
WDF520PADM





Whirlpool\*

STAINLESS STEEL KITCHEN SUITE

MSRP \$3116

\$<u>2110</u>

SAVE \$1006 ON THE PACKAGE!



7255 E. Broadway Blvd. Tucson, AZ 85710

775-782-5099

MAYTAG® **700** 

WITH PURCHASE OF SELECT MAYTAG®
APPLIANCES\*
MAY 3 - JUNE 6, 2018



### **MODEL LIST: MONSTER MAILER**

May 17 – June 6 Memorial Day

\*Some models may not appear on smaller mailers

# Prices are set at MAP or Current Promo MAP. If you would like to advertise at 10% less than MAP (the lowest Co-Opable price), please check HERE... $\square$ 10% Off

Brand Whirlpool	_ Model # _	WTW5000DW	_ MSRP_	\$849	SALE PRICE	\$632
Brand Whirlpool	Model #	WED5000DW	MSRP	\$849	SALE PRICE	\$632
Brand Maytag	_ Model # _	MHW5500FW	MSRP	\$1199	SALE PRICE	\$943
Brand Maytag	_ Model # _	MEDB5500FW	MSRP	\$1199	SALE PRICE	\$943
Brand Maytag Kitcher	Package		MSRP	\$4216	SALE PRICE	\$2699
Brand	_ Model # _	MFI2570FEZ	_ MSRP_		SALE PRICE	
Brand	_ Model # _	MMV1174FZ	MSRP		SALE PRICE	
Brand	_ Model # _	MER6600FZ (or MG	R6600FZ	- Gas add \$1	11)	
Brand	_ Model # _	MDB4949SDZ	MSRP		SALE PRICE	
Brand Whirlpool Kitch	ien Package		_ MSRP_	\$3116	SALE PRICE	\$2110
Brand	_ Model # _	WRS325SDHZ	_ MSRP_		SALE PRICE	
Brand	_ Model # _	WMH31017HS	_ MSRP_		SALE PRICE	
Brand	_ Model # _	WFE505W0HS (or \	NFG505M	<u> 10BS - Gas ad</u>	d \$111)	
Brand	_ Model # _	WDF520PADM	MSRP		SALE PRICE	
Brand Whirlpool	_ Model # _	WRF560SEYM	MSRP	\$1999	SALE PRICE	\$1399
Brand Maytag	Model #	MSS26C6MFZ	MSRP	\$1699	SALE PRICE	\$1443
Brand Whirlpool	_ Model # _	WFW75HEFW	MSRP	\$999	SALE PRICE	\$777



#### Monster Mailer • Legal Limit Max • Jumbo Postcard • Letter

### **Order Form**

Email orders to: ORDER@InvigorateMedia.com

or Fax orders to: **636-794-3223**Sales: **1-800-770-5219** Doug Nelson or Bill Menkhus

Business Name:		Contact Name:							
Addr	ress:		City:		_ State: _	Zip:			
Phor	ne:	Cell:		Email:					
			Whirlpool Dealers - Want us to file your HUB co-op paperwork on your behalf?:   YES!						
·				·		•			
Whir	lpool Rep:	H	HUB Log-in Username:		Password:				
Step 1	Sale Dates Indicate your sa	le dates here:	Dates here:    Step 2   Please List Artwork Version Number     Artwork Version in white address panel,     ie Version: LL2041WP; 01MM954X)						
		Indicate number here:							
	Do you want "	Scratch Off" Promo	? 🛘 Yes 🗖 No (	Scratch Off Prom	o: Add 3 c	eents per mailer)			
Step	Quantity Single	Family Homes: <b>Select</b>	One	Jumbo Pos	tcard Pri	cing:			
3	Monster Mailer	<b>□</b> 1. 5,000 - \$2,343 <b>□</b>	<b>2</b> . 10,000 - \$3,939	<b>1.</b> 1,000 -	\$749	<b>2</b> . 2,000 - \$1,349			
	Legal Limit MAX	<sup>1</sup> ! <b>□</b> 1. 5,000 - \$2,443 <b>□</b>	<b>2</b> . 10,000 - \$4,139	<b>3.</b> 3,000 -	\$1,749	<b>4.</b> 4,000 - \$2,049			
	Letter (8.5"x11")	<b>□</b> 1. 5,000 - \$2,343 <b>□</b>	<b>2.</b> 10,000 - \$3,939	<b>5.</b> 5,000 -	\$2,243	<b>6.</b> 10,000 - \$3,739			
Step 4	JUMBO POSTCARD  Financing & Spe Financing offer ter		re solely the retailed, 18; With	e each e <b>r's responsibili</b> t Payments? YES o	r NO; Min	ncing, Rebates, Free Delivery,etc. imum Purchase: \$			
	Invigorate Media has no resp damage to printed materials	oonsibility for, nor may payment be o		eatured merchandise. Invi	gorate Media s	processed without a signature) shall not be responsible for nondelivery or ol. Direct mail costs are based on US postal			
Step 6		. Zip Codes - Complete				round your store			
4	Call us	for free consulta	1		ailing				
1.		2.	3.	4.		5.			
6.	D D	7.	8.	9.		10.			
		: \$50,000 <sup>+</sup> Housel							
	gle Family Home Mailing L	<u> </u>	al Limit Max! 11" x 14" • Jum		tter 8.5" x 11	" Single Family Home Postage			
		/Letter: Targeted Homeowner Incom owner Income List OR Dealer's Custo		Add 5¢		Add'l SCFs: Add \$100			

Business Name:	Citv:	State:
DUSITIESS INATTIE.	City.	Siale.



#### List your model changes below

#### Fax 2nd page with your Order Form

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model #\_\_\_\_\_ REPLACE WITH: Brand \_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ 6. **DELETE:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_ \_\_\_\_\_\_ Model #\_\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ 10. **DELETE:** Brand CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$