

70% CO-OP Credit + FREE CO-OP FILING!

Whirlpool Brands "Spring Sale!"

Targeted Direct Mail is the most Effective Method for Driving Immediate Store Traffic

NOTE: Models are PROMO MAP Less 10%. To Increase prices to MAP – Check box on order form.

You decide prices for your event - we will HUB re-approve changes to assure 70% co-op.

Sale Dates - March 15 -28

Start Event March 15 - Order by March 1

Start Event March 22 - Order by March 7

Choose from Three Sizes

- **1.** The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only 37.9 Cents.
- 2. <u>The Legal Limit MAX Postcard 11"x 14"</u> The Largest Piece of Mail Allowed by Law! Only **39.9** Cents.
- 3. The Jumbo Card 6" x 11" Only 35.9 Cents. Postcards from \$749 all Inclusive

All orders Include art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery.

Option - Use your store customer list – no charge to clean list - ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug nelson@invigoratemedia.com Cell 636-578-8130

Proven by Monsterous Results

Arrives in the mailbox as 6" x 10.5"
Opens to 10.5" x 17"



— 10.5 INCHES **WIDE** —



295% BIGGER J

Than our Jumbo Postcard! As low as Includes Postage

17 INCHES TALL



STAINLESS STEEL KITCHEN SUITE

25 cu.ft. French Door Refrigerator with Humidity-Controlled Crispers WRF535SWHZ

1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls

WMH31017HS

5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFE505W0HS WFG505M0BS - Gas Add \$111

Stainless Steel
Dishwasher with
1-Hour Wash Cycle
WDT730PAHZ





\$2399





Scratch & Win

Match your number in our store to see if you're our grand prize winner!



- \$10,000 Shopping Spree
- KitchenAid® Stand Mixer
- \$25 \$50 Additional Instant Savings

on purchases 4499

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01MM4007WP_SpringSale

MAYTAG[®]

FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN

25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ

2.0 cu.ft. Over-the-Range Microwave with Interior Cooking Rack MMV4206FZ

6.4 cu.ft. Electric Range with True Convection MER8800FZ MGR8800FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast™ Cycle MDB4949SDZ



\$2999





KitchenAid

RECEIVE UP TO

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid January 3 - July 18, 2018

Whirlpool

^{\$}1099



\$1099



REFRIGERATORS



12 MONTHS SPECIAL FINANCING!

SAVE AN ADDITIONAL 10% ON SELECT CLOSEOUT MODELS

MAYTAG[®]

AMERICA'S LARGEST CAPACITY AGITATOR WASHER!



4.7 cu.ft. HE Top Load Washer with PowerWash® Cycle MWB765FW

7.4 cu.ft. Large Capacity Electric Dryer with Rapid Dry Cycle

We Sell It



BUYING POWER - We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

> **BUY FROM A LOCALLY OWNED BUSINESS!**

Whirlpool

Whirlpool



3.5 cu.ft. HE Top Load Washer with **Dual Action Spiral** Agitator WTW4616FW

7.0 cu.ft. Electric Dryer with WrinkleShield[™] Option WED4616FW



Shown on Optional Pedestals

4.5 cu.ft. Front Load Washer with Adaptive Wash Technology

7.4 cu.ft. Flectric **Dryer** with Advanced Moisture Sensing

PLUS SAVE OVER 50% ON PEDESTALS! \$124 ea. ea.

Selling & Servicing Major Appliances in Tucson Since 1956

graliance Co. 7255 E. Broadway at S. Kolb • (520) 296-7218

Rd S Kolb CHRISTIE'S Appliance Co. East Broadway

nationwide \$15 BILLION
BUYING
POWER
We're proud of our association with



"See store for complete details on all offers, financing and rebates. "Employees of retailer, mail-house, associate sponsors and ad agency as well as their family members of the same household are not eligible. Restrictions apply, No purchase necessary, Odds of winning \$10,000 Shopping Spree 1:580,000; KilchenAids9 Shard Mixor 32XXXXXX Additional Discounts on minimum purchase of \$499 and above: \$25 XXXXXXXX \$30 XXXXXXXX \$40 XXXXXX \$40 XXXXXX \$40 XXXXXX \$40 XXXXX \$40 XXXXX \$40 XXXXX \$40 XXXXX \$40 XXXX \$40 XXX \$40 XX

The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

HUGE!

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES

Special Co. Special Co. Since Co. March 15th–28th

Whirlpool

STAINLESS STEEL KITCHEN SUITE







25 cu.ft. French Door Refrigerator with Humidity-Controlled Crispers WRFSSSWHZ

1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls WMH31017HS

5.3 cu.ft. Electric Range with FlexHeat" Dual Radiant Element 1-Hour Wash Cycle WPE5095W0H8 - Gas Add \$111

Whirlpool

REFRIGERATORS

\$1099



22 cu.ft. Bottom-Freezer Refrigerator with SpillProof" Glass Shelves \$1099



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRSSSSSHZ \$1599



25 cu.ft. French Door Refrigerator with Exterior Ice & Water Dispenser with EveryDrop

12 MONTHS SPECIAL FINANCING!

MAYTAG[®]

FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN



25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ 2.0 cu.ft. Over-the-Range Microwave with Interior Cooking Rack MMV4206FZ FINGERPRINT



6.4 cu.ft. Electric Range with True Convection MER8800FZ MGR8800FZ - Gas add \$111 Stainless Steel Tub Dishwasher with PowerBlast™ Cycle MDB49499DZ SAVE \$600 ON THE PAIR!

10 YEAR LIMITED PARTS WARRANTY

AMERICA'S LARGEST CAPACITY AGITATOR WASHER!



Load Washer with MWR765FW

7.4 cu.ft. Large Capacity Electric Dryer with Rapid Dry Cycle

Dealer Name We Sell It Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

Artwork Version: 01LM4006WP SpringSale

each

PowerWash® Cycle

MEDB765FW

60

Service It

BUYING POWER - We are a

member of a \$15 Billion buying organization. The majority of

our appliances are priced at or

prices. Don't sacrifice quality

service before or after the sale.

BUY FROM A LOCALLY OWNED

BUSINESS!

PLUS SAVE OVER 50% ON



3.5 cu.ft. HE Top Load Washer with Dual Action Spiral Agitator WTW4616FW

7.0 cu.ft. Electric Drver with WrinkleShield™ Option WED4616FW

Shown on Optional Pedestals 4.5 cu.ft. Front Load Washer with Adaptive

Moisture Sensing WED75HEFW

Wash Technology WFW75HEFW

> nationwide 5 BILLION BUYING





PEDESTALS! SAVE AN ADDITIONAL 10%
ON SELECT CLOSEOUT MODELS 7.4 cu.ft. Electric Dryer with Advanced



Selling & Servicing Major Appliances in Tucson Since 1956



7255 E. Broadway at S. Kolb • (520) 296-7218

*See store for complete details of all offers, financing and rebates. ®/™ © 2018. All rights reserved, HUB Pre-Approval XXXXXX. 01LM4006WP_SpringSale cheitert ©2018 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.





12 MONTHS SPECIAL FINANCING!

Whirlpool

STAINLESS STEEL KITCHEN SUITE







25 cu.ft. French Door Refrigerator with Humidity-Controlled Crispers WRF535SWHZ 1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls WMH31017HS 5.3 cu.ft. Electric
Range with FlexHeat™
Dual Radiant Element
WFE505W0HS
WFG505M0BS - Gas Add \$111

Stainless Steel
Dishwasher with
1-Hour Wash Cycle
WDT730PAHZ

MSRP \$3636

Whirlpool \$599 each

MAYTAG \$599 each





Shown on Optional Pedestals

4.5 cu.ft. Front Load Washer with Adaptive Wash Technology WFW75HFFW

7.4 cu.ft. Flectric Dryer with Advanced Moisture Sensing WED75HEFW

AMERICA'S LARGEST CAPACITY AGITATOR WASHER!



4.7 cu.ft. HE Top Load Washer with PowerWash® Cycle MVWB765FW

7.4 cu.ft. Large Capacity Electric Dryer with Rapid Dry Cycle MEDB765FW





Dealer Name City, State ZIP

KitchenAid[®]

RECEIVE UP TO

1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid January 3 - July 18, 2018

Street Address

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

Artwork Version: 01JP4008WP SpringSale

MODEL LIST: MONSTER MAILER

March 15 – 28 Spring Sale

*Some models may not appear on smaller mailers

Prices are set at lowest co-opable prices. If you replace any of these models with models set at regular MAP, those can be priced 10% less.

Brand Whirlpool Kitche	en Package		_MSRP_	\$3636	_ SALE PRICE _	\$2399
Brand	_ Model #	WRF535SWHZ	_ MSRP_		_ SALE PRICE _	
Brand	_ Model #	WMH31017HS	_MSRP_		_ SALE PRICE _	
Brand	_ Model #	WFE505W0HS (or WFG505M0BS - Gas add \$111)				
Brand	_ Model #	WDT730PAHZ	_MSRP_		_ SALE PRICE _	
Brand Maytag Kitchen	Package		_MSRP_	\$4546	_ SALE PRICE _	\$2999
Brand	_ Model #	MFI2570FEZ	_ MSRP		_ SALE PRICE _	
Brand	_ Model #	MMV4206FZ	_MSRP_		_ SALE PRICE _	
Brand	_ Model #	MER8800FZ (or MGR8800FZ - Gas add \$111)				
Brand	_ Model #	MDB4949SDZ	_MSRP_		_ SALE PRICE _	
Brand Whirlpool	_ Model #	WRB322DMBM	_MSRP_	\$1499	_ SALE PRICE _	\$1099
Brand Whirlpool	_ Model #	WRS325SDHZ	_MSRP_	\$1499	_ SALE PRICE _	\$1099
Brand Whirlpool	_ Model #	WRF555SDFZ	_MSRP_	\$2199	_ SALE PRICE _	\$1599
Brand Maytag	_ Model #	MVWB765FW	_MSRP_	\$899	_ SALE PRICE _	\$599
Brand <u>Maytag</u>	_ Model #	MEDB765FW	_MSRP_	\$899	_ SALE PRICE _	\$599
Brand Whirlpool	_ Model #	WTW4616FW	_ MSRP	\$549	_ SALE PRICE _	\$399
Brand Whirlpool	_ Model #	WED4616FW	_MSRP_	\$549	_ SALE PRICE _	\$399
Brand Whirlpool	_ Model #	WFW75HEFW	_MSRP_	\$899	_ SALE PRICE _	\$599
Brand Whirlpool	_ Model #	WED75HEFW	_ MSRP_	\$899	_ SALE PRICE _	\$599



Monster Mailer • Legal Limit Max • Jumbo Postcard

Order Form

Email orders to: **ORDER@InvigorateMedia.com** or Fax orders to: **636-794-3223**

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus

Business Name:		Contact Nam	ne:				
Address:	City:		State: _	State: Zip:			
Phone:	Cell:	Email:					
Buving Group:	Whirlpool Dealers - W	/ant us to file vo	our HUB co-op pape	rwork on your behalf?: TYES!			
Whirlpool Rep: HUB Log-in Username:							
Step Sale Dates	2		t Artwork Versin white address panel,	sion Number			
Indicate your sale dates here: ie Version: LL2041WP; 01MM954X)							
	Indicate number here:						
Do you want "Scrate	ch Off" Promo? Yes	No (Scratch	Off Promo: Add 3	cents per mailer)			
Step Quantity Single Family	Homes: Select One	<u>Jur</u>	Jumbo Postcard Pricing:				
Monster Mailer 1.	5,000 - \$2,343 2. 10,000 - \$3,9	39	1. 1,000 - \$749	2 . 2,000 - \$1,349			
Legal Limit MAX! 1.	5,000 - \$2,443 2. 10,000 - \$4,1	39	3. 3,000 - \$1,749	4. 4,000 - \$2,049			
Additional Mailers, ADD:	MONSTED 27 0¢ oach		5. 5,000 - \$2,243	6. 10,000 - \$3,739			
Financing offer terms - #	fers: All offers are solely the re of Months ie. 6, 12, 18; vere:	Vith Payment	ts? YES or NO; Min	nimum Purchase: \$			
Step Signature (REQUIRED):		(Y	our order will not be	e processed without a signature)			
Invigorate Media has no responsibility for, nor may payment be contingent upon, availability of featured merchandise. Invigorate Media shall not be responsible for nondelivery or damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal rates as of May 2015 and are subject to change without notice.							
Step Select ONE: ☐ 1. Zip Codes - Complete Below OR ☐ 2. Let us run a radius around your store							
	ee consultation on se			i			
1. 2.	3.	4.		5.			
6. 7.	8.	9.		10.			
Pricing Includes: \$50,000* Household Median Income							
• Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 11" • Single Family Home Postage							
Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢ Add'I SCFs: Add \$100							

Business Name:	Citv:	State:
DUSITIESS INATTIE.	City.	Siale.



List your model changes below

Fax 2nd page with your Order Form

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ _____ Model #_____ REPLACE WITH: Brand _____ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 6. **DELETE:** Brand ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$____ ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

----- Forwarded message ---------From: <<u>coop@whirlpoolhub.com</u>>
Date: Thursday, February 8, 2018

Subject: Whirlpool Corporation Advertising Compliance Review Approved

To: steven menkhus@invigoratemedia.com

000INVIGPA

Your Reference Comments: 01LM4006WP

The advertising you submitted for a Compliance Review has been approved. When submitting your claim for Co-Op reimbursement, please reference the Advertising Compliance Review Request Number below:

Compliance Review Request Number: 183918

For details, please visit The HUB at whirlpoolhub.com

Please be aware that any changes to the advertising content or dates will void this Advertising Compliance Review approval.

If you have questions about the policy and/or interpretation with regards to your advertisements, please contact us. While dealer alone shall determine advertising and selling prices, Co-Op funds are subject to compliance with the policy.

Thank you for your support of Whirlpool Corporation and its portfolio of brands.

Have Questions? Call your Concierge at 1-855-458-5446 (Option 3) or email us at coop@whirlpoolhub.com.