

70% CO-OP Credit + FREE CO-OP FILING!

Whirlpool Brands "Presidents Day Sale!"

Targeted Direct Mail is the most Effective Method for Driving Immediate Store Traffic

NOTE: Models are PROMO MAP Less 10%. To Increase prices to MAP – Check box on order form.

You decide prices for your event - we will HUB re-approve changes to assure 70% co-op.

Sale Dates - February 8 -28

Start Event February 8 - Order by January 23

Start Event February 14 - Order by January 30

Choose from Three Sizes

- **1.** The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only 37.9 Cents.
- 2. <u>The Legal Limit MAX Postcard 11"x 14"</u> The Largest Piece of Mail Allowed by Law! Only **39.9** Cents.
- 3. The Jumbo Card 6" x 11" Only 35.9 Cents. Postcards from \$749 all Inclusive

All orders Include art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery.

Option - Use your store customer list – no charge to clean list - ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug nelson@invigoratemedia.com Cell 636-578-8130

Proven by Monsterous Results Arrives in the mailbox as 6" x 10.5" Opens to 10.5" x 17"



- 10.5 INCHES WIDE -



295% BIGGER J

Than our Jumbo Postcard! As low as Includes Postage

RECEIVE UP TO \$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES' Valid January 3 – July 18, 2018

PLUS UP TO

\$100

INSTALLATION ALLOWANCE

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND DISHWASHERS'

Valid February 14 - 28, 2018



22.7 cu.ft. Counter-Depth Side-by-Side Refrigerator with Exterior Ice and Water KRSC503ESS

KitchenAid STAINLESS STEEL KITCHEN SUITE



2.0 cu.ft. 1000-Watt Microwave with 7 Sensor Functions **6.4 cu.ft. Electric Range** with Even-Heat™ True Convection KFEG500ESS KFGG500ESS - Gas add \$111

24" Stainless Steel Dishwasher with
ProWash™ Cycle
KDFE104DSS

Match your number in our



Scratch & Win

• \$10,000 Shopping Spree

• KitchenAid® Stand Mixer

• \$25 — \$50 Additional Instant Savings

on purchases \$499 and up

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01MM3985WP_PresidentsDay

Whirlpool

NEW! BLACK STAINLESS STEEL SUITE

25 cu.ft. French Door Refrigerator with Spillproof Shelves WRF555SDHV

1.9 cu.ft. Over-the-Range Steam Microwave with Sensor Cooking

5.3 cu.ft. Electric Range with Frozen Bake[™] Technology WFE525S0HV

Stainless Steel Tub Dishwasher with TotalCoverage Spray Arm WDT750SAHV







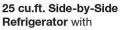
\$2999











Frameless Glass Shelves WRS325SDHZ

5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFE515S0ES WFG515S0ES - Gas Add \$111 1.7 cu.ft. Microwave Hood Combination with

Electronic Touch Controls WMH31017HS

Stainless Steel
Dishwasher with
1-Hour Wash Cycle
WDF520PADM



25 cu.ft. French Door Refrigerator with

PowerCold® Feature
MFI2570FEZ

6.4 cu.ft. Electric Range with True Convection MER8800FZ MGR8800FZ - Gas add \$111 2.0 cu.ft. Over-the-Range Microwave with Interior Cooking Rack

SAVE \$154° ON THE PACKAGE!

Stainless Steel Tub Dishwasher with PowerBlast™ Cycle MDB4949SDZ

MMV4206FZ

12 MONTHS SPECIAL FINANCING!

SAVE AN ADDITIONAL 10%
ON SELECT CLOSEOUT MODELS

MAYTAG[®]

AMERICA'S LARGEST CAPACITY AGITATOR WASHER!



\$599

4.7 cu.ft. HE Top Load Washer with
PowerWash® Cycle
MVWB765FW

7.4 cu.ft. Large Capacity Electric Dryer with Rapid Dry Cycle

We Sell It & Service It

BUYING POWER – We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

BUY FROM A LOCALLY OWNED BUSINESS!

Whirlpool

\$449 each

Whirlpool

\$599 eac



4.3 cu.ft. HE Top Load Washer with Deep Water Wash Cycle WTW5000DW

7.0 cu.ft. HE
Electric Dryer
with AccuDry™
Sensor Drying
wed5000dw



4.5 cu.ft. Front Load Washer with Adaptive Wash Technology

7.4 cu.ft. Electric Dryer with Advanced Moisture Sensing

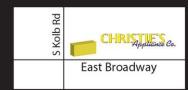
\$199ea.

Whirlpool

Selling & Servicing Major Appliances in Tucson Since 1956



7255 E. Broadway at S. Kolb • (520) 296-7218





\$300°

OF ONE PEDESTAL WITH PURCHASE
OF SELECT WHIRLPOOL* LAUNDRY
PAIRS AND TWO SELECT PEDESTALS
Valid February 14–28, 2018

"See store for complete details on all offers, financing and rebates." "Employees of retailer, mail-house, associate sporsors and ad agency as well as their family members of the same household are not eligible. Restrictions apply. No purchase necessary. Odds of winning \$10,000 Shopping Spree 1:350,000; KitchenAidy@Stand Mixer 3:XXXXXXXX Additional Discounts on minimum purchase of \$499 and above: \$25 XXXXXXXXX \$3 XXXXXXXXX \$40 XXXXXX \$40 XXXXX \$40 XXXXX \$40 XXXX \$40 XXXX \$40 XXXX \$40 XXXX \$40 XXXX \$40 XXX \$40 XX

The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES



12 MONTHS SPECIAL FINANCING!

Whirlpool

STAINLESS STEEL KITCHEN SUITE



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDH7





5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFE515S0ES WFG515S0ES - Gas Add \$111

Stainless Steel Dishwasher with 1-Hour Wash Cycle WDF520PADM

ON THE PACKAGE!

Whirlpool

BLACK STAINLESS STEEL SUITE **NEW!**









25 cu.ft. French Door Refrigerator with Spillproof Shelves WRF555SDHV

1.9 cu.ft. Over-the-Range Steam Microwave with Sensor Cooking WMH32519HV

5.3 cu.ft. Electric Range with Frozen Bake™ Technology WFE525S0HV

Stainless Steel Tub Dishwasher with TotalCoverage Spray Arm WDT750SAHV

MAYTAG[®]

FINGERPRINT RESISTANT STAINLESS STEEL KITCHEN



25 cu.ft. French Door Refrigerator with PowerCold® Feature MFI2570FEZ MMV4206FZ

2.0 cu.ft. Over-the-Range Microwave with Interior Cooking Rack



6.4 cu.ft. Electric Range with True Convection MER8800FZ MGR8800FZ - Gas add \$111

Stainless Steel Tub Dishwasher with PowerBlast™ Cycle MDB4949SDZ



INSTALLATION **ALLOWANCE**

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND DISHWASHERS Valid February 14 - 28, 2018

STAINLESS STEEL KitchenAid[®] KITCHEN SUITE



22.7 cu.ft. Counter-Depth Side-by-Side Refrigerator with Exterior Ice and Water KRRCSMERR

2.0 cu.ft. 1000-Watt Microwave with 7 Sensor Functions KMHS120E88

6.4 cu.ft. Electric Range with Even-Heat" True Convection KFEG500ESS KEGG500ESS - Gas add \$111

24" Stainless Steel Dishwasher with ProWash™ Cvcle



4.3 cu.ft. HE Top Load Washer with Deep Water Wash Cycle WTW5000DW

7.0 cu.ft. HE **Electric Dryer** with AccuDry" Sensor Drving WED5000DW



4.5 cu.ft. Front Load Washer with Adaptive Wash Technology WFW75HEFW

7.4 cu.ft. **Electric Dryer** with Advanced Moisture Sensing WED75HEFW

Whirlpool

UP TO A

Selling & Servicing Major Appliances in Tucson Since 1956

7255 E. Broadway at S. Kolb • (520) 296-7218



nationwide 5_{BILLION} BUYING POWER rre proud of our association with th Were proud of our association with the largest buying organization in the country, which brings you the combined purchasing power of thousands of retail stores nationwide. This huge buying power is passed along to our customers by neans of lower prices every day on the inest name brand products in the world

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

Artwork Version: 01LM3984WP PresidentsDay



SAVE AN ADDITIONAL 10%
ON SELECT CLOSEOUT MODELS

MAYTAG°

AMERICA'S LARGEST CAPACITY AGITATOR WASHER!



4.7 cu.ft. HE Top Load Washer with PowerWash® Cycle MVWB765FW

7.4 cu.ft. Large Capacity Electric Dryer with Rapid Dry Cycle MEDB765FW

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12 MONTHS SPECIAL FINANCING!

Whirlpool

STAINLESS STEEL KITCHEN SUITE





\$1999



25 cu.ft. Side-by-Side Refrigerator with Frameless Glass Shelves WRS325SDHZ 1.7 cu.ft. Microwave Hood Combination with Electronic Touch Controls WMH31017HS 5.3 cu.ft. Electric Range with FlexHeat™ Dual Radiant Element WFE51550ES WFG51550ES - Gas Add \$111 Stainless Steel Dishwasher with 1-Hour Wash Cycle WDF520PADM

Whirlpool \$599 each

MAYTAG \$599 each

PEDESTAL SPECIAL \$199 ea.



4.5 cu.ft. Front Load Washer with Adaptive Wash Technology WFW75HEFW

Dryer with Advanced Moisture Sensing WED75HEFW

7.4 cu.ft. Electric

AMERICA'S LARGEST CAPACITY AGITATOR WASHER!



4.7 cu.ft. HE Top Load Washer with PowerWash® Cycle 7.4 cu.ft. Large Capacity Electric Dryer with Rapid Dry Cycle

REBATE BY MAIL FOR RETAIL PRICE OF ONE PEDESTAL WITH PURCHASE OF SELECT WHIRLPOOL® LAUNDRY PAIRS AND

Whirlpool

UP TO A \$300



**STATE OF THE PROPERTY OF THE

*See store for complete details of all offers, financing and rebates. ⊗/™ © 2018. All rights reserved. HUB Pre-Approval XXXXXX. 01JP3986WP_PresidentsDay cheitert ©2018 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

KitchenAid®

\$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND APPLIANCES

Valid January 3 – July 18, 2018

PLUS **\$100**

INSTALLATION ALLOWANCE

BY MAIL WITH PURCHASE OF SELECT KITCHENAID® BRAND DISHWASHERS

Valid February 14 - 28, 2018

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX
OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nælson 115 Mississippi Quæ Crystat City, MO 63019

Artwork Version: 01JP3986WP_PresidentsDay

MODEL LIST: MONSTER MAILER

February 8 – 28 Presidents Day

*Some models may not appear on smaller mailers

Prices are set at lowest co-opable prices. If you replace any of these models with models set at regular MAP, those can be priced 10% less.

Brand _	KitchenAid Kitch	en Package		MSRP	\$5996	SALE PRICE	\$3999
Brand _		Model #	KRSC503ESS	MSRP_		SALE PRICE _	
Brand _		Model #	KMHS120ESS	MSRP		SALE PRICE	
Brand _		Model #	KFEG500ESS (or KF	GG500ES	S - Gas add \$1	11)	
Brand _		Model #	KDFE104DSS	MSRP		SALE PRICE	
Brand _	Whirlpool Kitche	n Package		MSRP	\$4616	SALE PRICE _	\$2999
Brand _		Model #	WRF555SDHV	_MSRP		SALE PRICE _	
Brand _		Model #	WMH32519HV	MSRP		SALE PRICE _	
Brand _		Model #	WFE525S0HV				
Brand _		Model #	WDT750SAHV	MSRP		SALE PRICE _	
Brand _	Whirlpool Kitche	n Package		_MSRP	\$3116	SALE PRICE _	\$1999
Brand _		Model #	WRS325SDHZ	_MSRP		SALE PRICE _	
Brand _		Model #	WMH31017HS	_MSRP		SALE PRICE _	
Brand _		Model #	WFE515S0ES (or WFG515S0ES - Gas add \$111)				
Brand _		Model #	WDF520PADM	_MSRP		SALE PRICE _	
Brand _	Maytag Kitchen	Package		_MSRP	\$4546	SALE PRICE _	\$2999
Brand _		Model #	MFI2570FEZ	_MSRP		SALE PRICE _	
Brand _		Model #	MMV4206FZ	_MSRP		SALE PRICE _	
Brand _		Model #	MER8800FZ (or MGI	R8800FZ	- Gas add \$11	1)	
Brand _		Model #	MDB4949SDZ	_MSRP		SALE PRICE _	
Brand _	Maytag	Model #	MVWB765FW	_MSRP	\$899	SALE PRICE _	\$599
Brand _	Maytag	Model #	MEDB765FW	_MSRP	\$899	SALE PRICE _	\$599
Brand _	Whirlpool	Model #	WTW5000DW	_MSRP	\$749	SALE PRICE _	\$449
Brand _	Whirlpool	Model #	WED5000DW	_MSRP	\$749	SALE PRICE _	\$449
Brand _	Whirlpool	Model #	WFW75HEFW	_MSRP	\$899	SALE PRICE _	\$599
Brand _	Whirlpool	Model #	WED75HEFW	_MSRP	\$899	SALE PRICE _	\$599



Monster Mailer • Legal Limit Max • Jumbo Postcard

Order Form

Email orders to: **ORDER@InvigorateMedia.com** or Fax orders to: **636-794-3223**

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus

Business Name:	Contact Name:							
Address:	City:		State: Zip:					
Phone:	Cell:							
Buving Group:	Whirlpool Dealers - W	/ant us to file vo	our HUB co-op pape	rwork on your behalf?: TYES!				
			Password:					
Step Sale Dates	2	st Artwork Version Number n in white address panel,						
Indicate your sale date	s here:	ie Version: LL2041WP; 01MM954X)						
	Indicate number here:							
Do you want "Scrate	ch Off" Promo? Yes	No (Scratch	Off Promo: Add 3	cents per mailer)				
Step Quantity Single Family	Homes: Select One	<u>Jur</u>	mbo Postcard Pr	icing:				
Monster Mailer 1.	5,000 - \$2,343 2. 10,000 - \$3,9	39	1. 1,000 - \$749	2 . 2,000 - \$1,349				
Legal Limit MAX! 1.	5,000 - \$2,443 2. 10,000 - \$4,1	39	3. 3,000 - \$1,749	4. 4,000 - \$2,049				
Additional Mailers, ADD:	MONSTED 27 0¢ oach		5. 5,000 - \$2,243	6. 10,000 - \$3,739				
Financing & Special Offers: All offers are solely the retailer's responsibility. ie. Financing, Rebates, Free Delivery,etc. Financing offer terms - # of Months ie. 6, 12, 18; With Payments? YES or NO; Minimum Purchase: \$ List your special offers here:								
Step Signature (REQUIRED):		(Y	our order will not be	e processed without a signature)				
Invigorate Media has no responsibility for, nor may payment be contingent upon, availability of featured merchandise. Invigorate Media shall not be responsible for nondelivery or damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal rates as of May 2015 and are subject to change without notice.								
Step Select ONE: 1. Zip Codes - Complete Below OR 2. Let us run a radius around your store								
	ee consultation on se			i				
1. 2.	3.	4.		5.				
6. 7.	8.	9.		10.				
Pricing Includes: \$50,000*Household Median Income								
• Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 11" • Single Family Home Postage								
Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢ Add'I SCFs: Add \$100								

Business Name:	Citv:	State:
DUSITIESS INATTIE.	City.	Siale.



List your model changes below

Fax 2nd page with your Order Form

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ _____ Model #_____ REPLACE WITH: Brand _____ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 6. **DELETE:** Brand ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$____ ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

000INVIGPA

Your Reference Comments: 01LM3984WP President's Day

The advertising you submitted for a Compliance Review has been approved. When submitting your claim for Co-Op reimbursement, please reference the Advertising Compliance Review Request Number below:

Compliance Review Request Number: 181407

For details, please visit The HUB at whirlpoolhub.com

Please be aware that any changes to the advertising content or dates will void this Advertising Compliance Review approval.

If you have questions about the policy and/or interpretation with regards to your advertisements, please contact us. While dealer alone shall determine advertising and selling prices, Co-Op funds are subject to compliance with the policy.

Thank you for your support of Whirlpool Corporation and its portfolio of brands.

Have Questions? Call your Concierge at 1-855-458-5446 (Option 3) or email us at coop@whirlpoolhub.com.