

ACB Pre-Approved for CO-OP

## **GE Brands X-13 BIG YEAR-END SAVINGS!**

Targeted Direct Mail is the most Effective Method for Driving Immediate Store Traffic & Sales.

Make <u>ANY</u> Changes to Prices/Models - We will re-approve for GE CO-OP!

Sale Dates December 21 – January 3

Order deadline December 1

#### **Choose from Two Sizes & Prices**

- **1.** The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only 36.9 Cents.
- **2.** The Legal Limit MAX Postcard 11" x 14" The Largest Piece of Mail Allowed by Law! Only 39.9 Cents.

<u>All orders Include</u> art with Edits, Single Family Home Postage, Printing, Our Targeted Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's local post office for In-Home Delivery. All changes will be resubmitted for pre-approval prior to printing to assure reimbursement. Option – use your customer list – call for details.

**Add the "Scratch Off" Promotion to any mailer/3 Cents extra** – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) \$250 Visa Gift cards (zero dealer liabilities), and your option to add your own default prizes such as a Free \$79 Value 10-Year Component warranty with purchase - or \$25 - \$50 additional savings, Mounted Prize Board & extra mailers for walk in traffic.

#### Office 800-770-5219

Bill Menkhus bill\_menkhus@invigoratemedia.com Cell 636-524-1240

Doug Nelson doug\_nelson@invigoratemedia.com Cell 636-578-8130

Arrives in the mailbox as
6" X 10.5"
Opens to
10.5" X 17"



— 10.5 INCHES WIDE —



295% BIGGER Than our Jumbo Postcard!



17 INCHES **TALI** 

# **HUGE SAVINGS ON KITCHEN PACKAGES!**

\$699





Made in AMERICA



# 4-PIECE SLATE KITCHEN SUITE

## 24.8 CU. FT. FRENCH DOOR REFRIGERATOR

- •Quick Space Shelf
- Two Humidity-Controlled Drawers & 1 Full-Width Adjustable Tempaerature Drawer GNE25JMKES

1.6 CU. FT. OVER-THE-

RANGE MICROWAVE OVEN
• Auto and Time Defrost

• Convenience Cooking Controls

STAINLESS STEEL INTERIOR DISHWASHER

JVM3160EFES

 Hidden Controls
 Piranah™ Hard Food Disposer GDT655SMJES

## 30" FREE-STANDING ELECTRIC CONVECTION RANGE

- 9"/6" Power Boil Elements
- Self-Clean Oven JB645EKES



SAVE TO

19% INSTANTLY
On select INDIVIDUAL
APPLIANCES
\*See store for details.

SAVE UP TO

\*\*Via mail-in and/or online rebate. See rebate forms for details.

PACKAGES



DEALER NAME Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX
OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01MM3940GE\_YearEnd



**GE APPLIANCES** 



## 25.3 CU. FT. SIDE-BY-SIDE REFRIGERATOR

- Glass Freezer Shelves
- Arctica Icemaker GSE25HSHSS



**GE APPLIANCES** 



#### 27.8 CU. FT. FRENCH DOOR REFRIGERATOR

- Door In Door
- TwinChill™ Evaporators
  GFD28GELDS



**GE APPLIANCES** 



## 30" FREE-STANDING GAS RANGE

- Edge-to-Edge Cooktop
- Steam Clean Oven

HURRY
IN
FOR
THESE
GREAT
DEALS!

## SAVE UP TO \$1200 ON GE PROFILE® KITCHEN APPLIANCES













# 4-PIECE STAINLESS STEEL KITCHEN SUITE

## 22.2 CU. FT. FRENCH DOOR REFRIGERATOR

- Hands-Free Auto Fill
- Full-width, Electronic Temperature Controlled Drawer with Colored LED Lights

PYD22KSLSS

## 30" SLIDE-IN FRONT CONTROL GAS RANGE

- Edge-to-Edge Cooktop
- Chef Connect
   PGS930SFLSS

#### 2.1 CU. FT. OVER-THE-RANGE SENSOR MICROWAVE OVEN

- Sensor Cooking Controls
- 10 Power Levels

## STAINLESS STEEL INTERIOR DISHWASHER

- Hidden Controls
- Reverse Quad Blade Wash Arm PDT845SSJSS

# WE SELL IT ぢ SERVICE IT

Buying Power – We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

Buy from a locally owned business!

\$699



\$699



#### GE<sup>®</sup> 5.0 CU.FT. TOP LOAD WASHER

- $\bullet \; SmartDispense^{\tau_{M}}$
- Auto Soak GTW750CSLWS

## GE® 7.4 CU.FT. ELECTRIC DRYER

- Alloy Drum
- HE Sensor Dry

\$449



\$449

GE APPLIANCES



#### GE® 4.2 CU.FT. TOP LOAD WASHER

- Dual-Action Agitator
- Stainless Steel Wash Basket

#### GE® 7.2 CU.FT. ELECTRIC DRYER

- HE Sensor Dry
- Quick Dry



# SAVE BIG

GE & GE PROFILE WALL OVENS & COOKTOPS!

**EVEN ON SPECIAL ORDERS!** 



### Now 2 Great Locations!

#### WYOMING STORE

2410 28th Street Southwest • Wyoming, MI 49519 • (616) 532-3626
HOURS: M, W, F 9am-8pm • TU & TH 9am-5:30pm • SAT 9am-3pm

#### KENTWOOD STORE

3850 29th Street Southeast • Kentwood, MI 49508 • (616) 532-4131

HOURS: M, TU, W, F 9am-5pm • TH 9am-8pm • SAT 9am-3pm



See store for complete details of all offers, financing and rebates. 

""" © 2017. All rights reserved. 01MM3940GE Year End tkelley ©2017 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

\*GE Brands are limited to 10% savings.

# The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE

The piece of mail the **US Postal Service** will allow!

As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!

INCHES



SAVE UP TO INSTANTLY on select INDIVIDUAL

\*See store for details.

SAVE TO
and \$1200\*\* APPLIANCE PACKAGES

\*\*Via mail-in and/or online rebate. See rebate forms for details.



GE APPLIANCES



- 25.3 CU. FT. SIDE-BY-SIDE REFRIGERATOR
- Glass Freezer ShelvesArctica Icemaker



GE APPLIANCES



- 27.8 CU. FT. FRENCH DOOR REFRIGERATOR
- Door In Door
- TwinChill™ Evaporators GFD28GELDS



GE APPLIANCES



## 30" FREE-STANDING GAS RANGE

- Edge-to-Edge Cooktop
- Steam Clean Oven
   IGBS66FEKES

# HURRY IN FOR THESE GREAT DEALS!











# 4-PIECE SLATE KITCHEN SUITE

## 24.8 CU. FT. FRENCH DOOR REFRIGERATOR

- •Quick Space Shelf
- Two Humidity-Controlled Drawers & 1 Full-Width Adjustable Tempaerature Drawer GNE25JMKES

## 30" FREE-STANDING ELECTRIC CONVECTION RANGE

- 9"/6" Power Boil Elements
- Self-Clean Oven JB645EKES

#### 1.6 CU. FT. OVER-THE-RANGE MICROWAVE OVEN

- Auto and Time Defrost
- Convenience Cooking Controls JVM3160EFES

### STAINLESS STEEL INTERIOR DISHWASHER

- Hidden Controls
- Piranah™ Hard Food Disposer GDT655SMJES

#### SAVE UP TO \$1200 ON GE PROFILE® KITCHEN APPLIANCES

AMERICA



## **PROFILE™ 4-PIECE STAINLESS** STEEL KITCHEN SUITE

#### 22.2 CU. FT. FRENCH DOOR REFRIGERATOR

- · Hands-Free Auto Fill
- Full-width, Electronic Temperature Controlled Drawer with Colored LED Lights PYD22KSLSS

#### **30" SLIDE-IN FRONT** CONTROL GAS RANGE

- Edge-to-Edge Cooktop
- · Chef Connect. PGS930SFLSS

#### 2.1 CU. FT. OVER-THE-RANGE SENSOR MICROWAVE OVEN

- · Sensor Cooking Controls
- 10 Power Levels PVM9005SJSS

#### STAINI ESS STEEL INTERIOR DISHWASHER

- · Hidden Controls
- Reverse Quad Blade Wash Arm DDT84555 ISS

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

#### Artwork Version: 01LM3939GE YearEnd

## WE SELL IT ಲೆ SERVICE IT

Buying Power - We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale. Buy from a locally owned business!

AMERICA

REG \$3199



REG \$899 FACH



#### GE\* 5.0 CU.FT. TOP LOAD WASHER

Made in

- SmartDispense™
- · Auto Soak GTW750CSLWS

#### GE\* 7.4 CU.FT. **ELECTRIC DRYER**

- · Alloy Drum
- · HE Sensor Dry GTD75ECSLWS







#### GE\* 4.2 CU.FT. **TOP LOAD WASHER**

 Dual-Action Agitator · Stainless Steel Wash Basket GTW460ASJWW

#### GE® 7.2 CU.FT. **ELECTRIC DRYER**

· HE Sensor Dry Quick Dry GTD42EASJWW



### Now 2 Great Locations!

#### WYOMING STORE

2410 28th Street Southwest • Wyoming, MI 49519 • (616) 532-3626 HOURS: M, W, F 9am-8pm - TU & TH 9am-5:30pm - SAT 9am-3pm

#### KENTWOOD STORE

3850 29th Street Southeast • Kentwood, MI 49508 • (616) 532-4131 HOURS: M, TU, W, F 9am-5pm • TH 9am-8pm • SAT 9am-3pm



ower is passed along to our customers by leans of lower prices every day on the nest name brand products in the world.

SAVE BIGON GE & GE PROFILE WALL OVENS & COOKTOPS! **EVEN ON** SPECIAL **ORDERS!** 

\*GE Brands are limited to 10% savings. See store for complete details of all offers, financing and rebates, ®/TM © 2017, All rights reserved, 01LM3939GE Year End tkelley ©2017 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

# December 21 - January 3 YEAR END SAVINGS

# **MODEL LIST: MONSTER MAILER**

\*Some models may not appear on smaller mailers

Brand _	GE	_ Model # <sub>.</sub>	Kitchen	_ REG_		_ SALE _		_SAVE _	
Brand _		_ Model # _	GNE25JMKES	_ REG_	\$1599	_ SALE _	\$1332	_SAVE _	\$267
Brand _		_ Model # _	JVM3160EFES	_ REG_	\$249	_ SALE _	\$229	_SAVE _	\$20
Brand _		_ Model # _	JB645EKES	_ REG_	\$699	_ SALE _	\$554	_SAVE _	\$145
Brand _		_ Model # _	GDT655SMJES	_ REG_	\$799	_ SALE _	\$699	_SAVE _	\$100
Brand _	GE	_ Model # _	GSE25HSHSS	_ REG_	\$1599	_ SALE _	\$1332	_SAVE _	\$267
Brand _	GE	_ Model # _	GFD28GELDS	_ REG_	\$3099	_ SALE _	\$2554	_SAVE _	\$545
Brand _	GE	_ Model # _	JGBS66EEKES	_ REG_	\$749	_ SALE _	\$599	_SAVE _	\$150
Brand _	GE Profile	_ Model # _	Kitchen	_ REG_		_ SALE _		_SAVE _	
Brand _		_ Model # _	PYD22KSLSS	_ REG_	\$3199	_ SALE _	\$2879	_SAVE _	\$320
Brand _		_ Model # _	PVM9005SJSS	_ REG_	\$499	_ SALE _	\$443	_SAVE _	\$56
Brand _		_ Model # _	PGS930SELSS	_ REG_	\$2599	_ SALE _	\$2221	_SAVE _	\$378
Brand _		_ Model # _	PDT845SSJSS	_ REG_	\$1199	_ SALE _	\$1079	_SAVE _	\$120
Brand _	GE	_ Model # _	GTW750CSLWS	_ REG_	\$899	_ SALE _	\$699	_SAVE _	\$200
Brand _	GE	_ Model # _	GTD75ECSLWS	_ REG_	\$899	_ SALE _	\$699	_SAVE _	\$200
Brand _	GE	_ Model # _	GTW460ASJWW	_ REG_	\$599	_ SALE _	\$539	_SAVE _	\$60
Brand _	GE	_ Model # _	GTD42EASJWW	_ REG_	\$599	_ SALE _	\$449	_SAVE _	\$150
Brand _		_ Model # _		_ REG_		_ SALE _		_SAVE _	
Brand _		_ Model # <sub>-</sub>		_ REG_		_ SALE _		_SAVE _	
Brand _		_ Model # <sub>_</sub>		_ REG		_ SALE _		_SAVE _	
Brand _		_ Model # _		_ REG_		_ SALE _		_SAVE _	
Brand _		_ Model # <sub>.</sub>		_ REG_		_ SALE _		_SAVE _	



## Monster Mailer • Legal Limit Max

## **Order Form**

Email orders to: ORDER@InvigorateMedia.com or Fax orders to: **636-794-3223** 

	IIIana	etingo	media	Sale	S: 1-800-770-52	9 Doug Nelson or	Bili Menknus			
Business Name:			Contact Name:							
Address:			City:		State: Zip:					
Phon	ne:		Cell:		Email:					
Buyir	ng Group Affiliation:			GE Re	p Name:					
GE D	<b>ealers</b> - Want us to fi	le your <i>i</i>	ACB co-op paperwork (	on your behalf?:	YES! GE Custo	omer Number:				
Step	Sale Dates			Step	Please List A	rtwork Versio	n Number			
	Indicate your sa	le date	s here:	Artwork Version in white address panel, ie Version: LL2041WP; 01MM954X)						
			Indicate number here:							
	Do you want "	Scrat	ch Off" Promo?	☐ Yes ☐ No	o					
Step	Quantity Single I	Family	Homes: Select On	e	Price with	Scratch Off Page	ckage:			
3	Monster Mailer  □ 1. 5,000 - \$2,343  □ 2.			10,000 - \$3,939	0 - \$3,939					
	Legal Limit MAX	! <b>🗆</b> 1.	5,000 - \$2,443 <b>🗖 2.</b>	10,000 - \$4,139	<b>1</b> . 5,000	- \$2,593 <b>🗖 2.</b> 10	0,000 - \$4,439			
	Additional Mailers	s, Add:	MONSTER - 37.9¢ each	n ● LEGAL LIMIT	MAX - 39.9¢ eac	h				
Step 4	Financing & Spe	cial Of	fers: All offers are	solely the ret	ailer's respons	<b>sibility.</b> ie. Financii	ng, Rebates, Free Delivery,etc.			
Financing offer terms - # of Months ie. 6, 12, 18; With Payments? YES or NO; Minimum F										
	List your special o	ffers ne	ere:							
Sten	Signature (REQU	IDED).			(Vour c	rdor will not be pr	ocessed without a signature)			
Step 5	•		for, nor may payment be contin	ngent upon, availabilit		•	I not be responsible for nondelivery or			
C	-	owing to	acts of God, strikes, shipping fa			-	irect mail costs are based on US postal			
Step 6	Select ONE: □1.	Zip C	odes - Complete B	elow <b>OR</b>	☐ 2. Let us r	un a radius arou	ınd your store			
	Call us	for fr	ee consultati	ion on sele	ecting you	r mailing lis	st			
1.		2.		3.	4.		5.			
6.		7.	<u> </u>	<b>3.</b>	9.		10.			
			,000 <sup>+</sup> Househo							
• Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 1				" x 14"	• Single	e Family Home Postage				
			me List OR Dealer's Customer L ome List OR Dealer's Customer I			Ac	dd'l SCFs: Add \$100			

Business Name:	Citv:	State:
DUSITIESS INATTIE.	City.	Siale.



## List your model changes below

### Fax 2nd page with your Order Form

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model #\_\_\_\_\_ REPLACE WITH: Brand \_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ 6. **DELETE:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_ \_\_\_\_\_\_ Model #\_\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ 10. **DELETE:** Brand CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

**From:** geappliances@acbcoop.com [mailto:geappliances@acbcoop.com]

**Sent:** Tuesday, November 21, 2017 8:19 AM **To:** <u>steven menkhus@invigoratemedia.com</u>

**Subject:** Prior Approval Notification

This letter is to notify you that your prior approval has been approved.

The details and status of the prior approval are below.

Prior Approval #: 3MT76-00020960

Customer: GERRIT'S APPLIANCE, INC. (3MT76) Media: Tabloids, Direct Mail and Other Printed Material

Status: Approved\*

Approved Date: 11/21/2017 Start Date: 12/21/2017 End Date: 01/03/2018

Audit Description(s): Approved for content only.;

**ACB Comment:** 

Prior approvals only validate that the ad content meets co-op requirements. Prior approval does not guarantee claim payment if claim submission procedures and documentation do not meet coop requirements.

If you have any questions concerning this prior approval, please contact us at 866-569-0209.

Thank you.