

Pre-Approved for CO-OP + FREE ACB CO-OP Filing!

Contact Invigorate Media 800-770-5219

GE Brands - Memorial Day Sales Event!

Targeted Direct Mail is the most Effective Method for Driving Immediate Store Traffic & Sales.

NOTE: Prices are MAP OR available PROMO MAP - You could have us reduce prices by up to up to 10% if desired and remain in co-op compliance. We will re-submit any price changes for ACB approval.

FREE ACB CO-OP FILING if Checked on Order form!

Sale Dates May 17 - June 7

Start date: May 17 Order by May 3 Start date: May 25 Order by May 12

Choose from Two Sizes

- **1.** The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only 37.9 Cents.
- 2. <u>The Legal Limit MAX Postcard</u> 11" x 14" The Largest Piece of Mail Allowed by Law! Only **39.9** Cents.

All orders Include art with Edits, Single Family Home Postage, Printing, Our Targeted Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's local post office for In-Home Delivery. All changes will be resubmitted for pre-approval prior to printing to assure reimbursement. Option – use your customer list – call for details. FREE ACB CO-OP FILING if check on order form!

Add the "Scratch Off" Promotion to any mailer/3 Cents extra – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) \$250 Visa Gift cards (zero dealer liabilities), and your option to add your own default prizes such as a Free \$79 Value 10-Year Component warranty with purchase - or \$25 - \$50 additional savings, Mounted Prize Board & extra mailers for walk in traffic.

Bill Menkhus bill_menkhus@invigoratemedia.com Cell 636-524-1240
Doug Nelson doug nelson@invigoratemedia.com Cell 636-578-8130

Proven by Monsterous Results

Arrives in the mailbox as 6" x 10.5"
Opens to 10.5" x 17"





295% BIGGER Than our Jumbo Postcard!

As low as

17.96 Includes
Postage

17 INCHES **TALI**





\$549 each

GE® 4.6 CU.FT. STAINLESS STEEL CAPACITY WASHER

- Sanitize with Oxi
- Deep Fill gtw680bsjws

930-

GE® 7.4 CU.FT. ELECTRIC DRYER

- Aluminized Alloy Drum
- HE Sensor Dry

WE SELL IT ぢ SERVICE IT





GE APPLIANCES



Sales Event

May 17 - June 7

20% INSTANTLY and on select INDIVIDUAL APPLIANCES
*See store for details.

\$1200** on select APPLIANCE PACKAGES
**Via mail-in and/or online rebate.

See rebate forms for details.

Buying Power – We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale.

Buy from a locally owned business!

Scratch & Win

• \$10,000 Shopping Spree



• \$25-\$50 Additional Instant Discounts

Match your number in our store to see if you're a winner!

DEALER NAME
Street Address
City, State ZIP
POSTMASTER: Please Deliver By X/XX, X/XX, X/XX

or Current Resident

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01MM3755GE Memorial Day

SAVE \$620 on this SLATE package!

Slate. AN EFFORTLESS FINISH

Slate's matte finish hides fingerprints, holds magnets and goes with just about anything. It's an easy way to make your kitchen stand out for all the right reasons.

\$2326
PACKAGE PRICE

25.4 CU. FT. SIDE-BY-SIDE

• Adjustable Slide-out Glass Shelves

Advanced Water Filtration

30" FREESTANDING

• 9"/6" Power Boil Elements

ELECTRIC RANGE

• Dual Element Bake

REFRIGERATOR

GSS25GMHES

JB645EKES

REG \$2946

1.6 CU. FT. OVER-THE-RANGE

- Auto and Time Defrost
- Convenience Cooking Controls JVM3160EFES

DISHWASHER WITH FRONT CONTROLS

- Bottle Jets
- Steam PreWash GDF610PMJES









3.8 CU.FT. STAINLESS STEEL BASKET WASHER ELECTRIC DRYER

- Heavy Duty Agitator
- Deep Rinse HTW240ASKWS

6.2 CU.FT.

- Aluminized Alloy Drum
- Auto Dry HTX24EASKWS



GE® 4.2 CU.FT. TOP LOAD WASHER

- Deep Fill
- Auto Soak GTW460ASJWW

GE® 7.2 CU.FT. **ELECTRIC DRYER**

- Auto Drv
- Wrinkle Care Tumble GTD42EASJWW

SAVE 10%

ON SELECT CLOSEOUT & DISCONTINUED MODELS

PROFILE" PACKAGE REBATE UP TO \$1200*





KEURIG® K-CUP BREWING SYSTEM

The unexpected convenience of hot single serve brewing at your fridge



DEEP CLEAN DISHWASHER

Powerful jets blast away stuck-on food for silverware that's always spotless

VALID NOW - 7/31

\$5,996

\$4.996

27.8 CU. FT. FRENCH **DOOR REFRIGERATOR**

• TwinChill™ Evaporators

30" FREESTANDING

• Edge-To-Edge Cooktop

• Electronic Touch Controls

RANGE

• Full-width, Electronic Temperature-Controlled Drawer with Colored LED Lights PFE28PSKSS

STAINLESS STEEL **ELECTRIC CONVECTION**

2.1 CU. FT. OVER-

THE-RANGE SENSOR

Sensor Cooking Controls

MICROWAVE OVEN

• Hidden Controls

• Chef Connect PVM9005SJSS

 Reverse Quad Blade Wash Arm PDT845SSJSS

INTERIOR DISHWASHER





Plus Mail-In Rebate - \$400

Reg Price

Sale Price



\$1400 on this Profile package!







24.8 CU. FT. **FRENCH DOOR** REFRIGERATOR

- Quick Space Shelf
- Two Humidity-Controlled Drawers

GNE25JMKES

RFG \$1599





25.4 CU. FT. SIDE BY SIDE REFRIGERATOR

- Adjustable Slide-Out, Spillproof Glass Shelves
- Fresh Food Mulit-leveL Drawers GSE25HMHES

RFG \$1599



Now 2 Great Locations!

WYOMING STORE

2410 28th Street Southwest • Wyoming, MI 49519 • (616) 532-3626
HOURS: M, W, F 9am-8pm • TU & TH 9am-5:30pm • SAT 9am-3pm

KENTWOOD STORE

3850 29th Street Southeast • Kentwood, MI 49508 • (616) 532-4131 HOURS: M, TU, W, F 9am-5pm • TH 9am-8pm • SAT 9am-3pm



BUYING
POWER

a proud of our association with
est buying organization in the cou
h brings you the comb
hasing power of thousands of is
nationwide. This huge bu

"See store for complete details on all offers, financing and rebates. "*Employees of retailer, mail-house, associate sponsors and ad agency as well as their family members of the same household are not eligible. Restrictions apply. No purchase necessary. Odds of winning \$10,000 Shopping Spres 1:35,000, \$250 Vesa@ fic Card 3:XXXXX, Additional Discounts on minimum purchase of \$499 and above, Excluding CE Catle and GE Profile Appliances: \$25 XXXXXXXX \$30 XXXXXXXX Mail piece must be presented to a representative of our store to participate in all offers of this mail piece. Participant must be 18 years of age or older, alegal U.S. Citzon have a valid U.S. Priver's Ucense and be a recipient of the mail piece via U.S. Mail. Winning numbers are predetermined. Winning numbers will not be disclosed over the telephone. Only valid during event dates and hous VOID WHERE PROHIBITED If V.W. @27 @2017. All rights reserved. 800-770-5219.

The Legal Limit MAX! Postcard

Anything bigger would be criminal.





14 INCHES WIDE



As low as Includes Postage

255% BIGGER Than our Jumbo Postcard!





SAVE #8 INSTANTLY on select INDIVIDUAL APPLIANCES

*See store for details.

and

APPLIANCE PACKAGES

**Via mail-in and/or online rebate. See rebate forms for details.

12 MONTHS SPECIAL FINANCING!

B PROFILE™ PACKAGE REBATE UP TO \$1200°

VALID NOW - 7/31





KEURIG* K-CUP BREWING



DEEP CLEAN DISHWASHER

Powerful jets blast away stuck-on food for silverware that's always spotless

27.8 CU. FT. FRENCH DOOR REFRIGERATOR

- TwinChill™ Evaporators
- · Full-width, Electronic Temperature-Controlled Drawer with Colored LED Lights PFE28PSKSS

30" FREESTANDING ELECTRIC CONVECTION RANGE

- Edge-To-Edge Cooktop
- Electronic Touch Controls

2.1 CU. FT. OVER-THE-RANGE SENSOR MICROWAVE OVEN

 Sensor Cooking Controls · Chef Connect PVM9005SJSS

STAINLESS STEEL INTERIOR DISHWASHER

- Hidden Controls
- · Reverse Quad Blade

Wash Arm PDT845SSJSS



SAVE \$1400 on this Profile package!

SAVE \$620 on this SLATE package!

Slate. AN EFFORTLESS FINISH

Slate's matte finish hides fingerprints, holds magnets and goes with just about anything. It's an easy way to make your kitchen stand out for all the right reasons.



REG \$2946 PACKAGE PRICE

REG \$1399







25.4 CU. FT. SIDE-BY-SIDE REFRIGERATOR

- Advanced Water Filtration
- · Adjustable Slide-out Glass Shelves GSS25GMHES

30" FREESTANDING ELECTRIC RANGE

- Dual Element Bake
- 9"/6" Power Boil Elements JB645FKFS

1.6 CU. FT. OVER-THE-RANGE **MICROWAVE**

· Auto and Time Defrost • Convenience Cooking Controls

DISHWASHER WITH FRONT CONTROLS

• Bottle Jets

JVM3160FFFS

 Steam PreWash GDF610PMJES

SAVE 10%

ON SELECT CLOSEOUT & **DISCONTINUED MODELS**

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA





GE® 4.6 CU.FT. STAINLESS STEEL CAPACITY WASHER

- Sanitize with Oxi
- Deep Fill GTW680BSJWS

GE* 7.4 CU.FT. **ELECTRIC DRYER**

 Aluminized Alloy Drum • HE Sensor Dry

GTD65EBSJWS

WE SELL IT ಲೆ SERVICE IT

Buying Power - We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale. Buy from a locally owned business!

\$399 Hotpoint \$399



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GE APPLIANCES

SAVE \$200

ON THE PAIR!

REG \$599 EACH



3.8 CU.FT. STAINLESS STEEL BASKET WASHER

- · Heavy Duty Agitator
- · Deep Rinse HTW240ASKWS
- 6.2 CU.FT. **ELECTRIC DRYER**
- · Aluminized Alloy Drum • Auto Dry HTX24EASKWS

GE* 4.2 CU.FT. TOP LOAD WASHER · Deep Fill

- · Auto Soak GTW460ASJWW

GE* 7.2 CU.FT. **ELECTRIC DRYER**

- · Auto Dry
- Wrinkle Care Tumble GTD42EASJWW

NED & OPERATED SINCE

Now 2 Great Locations!

WYOMING STORE

2410 28th Street Southwest • Wyoming, MI 49519 • (616) 532-3626 HOURS: M, W, F 9am-8pm • TU & TH 9am-5:30pm • SAT 9am-3pm

KENTWOOD STORE

3850 29th Street Southeast • Kentwood, MI 49508 • (616) 532-4131 HOURS: M, TU, W, F 9am-5pm • TH 9am-8pm • SAT 9am-3pm



largest buying organization in the country, which brings you the combined purchasing power of thousands of retail stores nationwide. This huge buying power is passed along to our customers by means of lower prices every day on the inest name brand products in the world.

Artwork Version: 01LM3754GE Memorial Day







24.8 CU. FT. FRENCH DOOR REFRIGERATOR

- · Quick Space Shelf
- Two Humidity-Controlled Drawers GNE25JMKES

25.4 CU. FT. SIDE BY SIDE REFRIGERATOR

- · Adjustable Slide-Out.
- Spillproof Glass Shelves
- Fresh Food Mulit-level Drawers GSE25HMHES

MODEL LIST: MONSTER MAILER

May 17 - June 7 Memorial Day

*Some models may not appear on smaller mailers

Prices are set at MAP or Current Promo MAP. If you would like to advertise at 10% less than MAP (the lowest Co-Opable price), please check the box next to the model.

lf you	would like a	II prices re	duced to the lowe	st co-o _l	pable pric	e, please che	ck HERE	<u>10% 0ff</u> □
Brand _	GE	Model # _	GSS25GMHES	MSRP_	\$1399	SALE PRICE _	\$1099	
Brand _		Model # _	JB645EKES	MSRP_	\$699	SALE PRICE _	\$499	
Brand _		Model # _	JVM3160EFES	MSRP_	\$249	SALE PRICE _	\$229	
Brand _		Model # _	GDF610PMJES	MSRP_	\$699	SALE PRICE _	\$499	
Brand _	GE	Model # _	GTW680BSJWS	MSRP_	\$699	SALE PRICE _	\$549	
Brand _	GE	Model # _	GTD65EBSJWS	MSRP_	\$699	SALE PRICE _	\$549	
Brand _	Hotpoint	Model # _	HTW240ASKWS	MSRP_	\$499	SALE PRICE _	\$399	
Brand _	Hotpoint	Model # _	HTX24EASKWS	MSRP_	\$499	SALE PRICE _	\$399	
Brand _	GE	Model # _	GTW460ASJWW	MSRP_	\$599	SALE PRICE _	\$499	
Brand _	GE	Model # _	GTD42EASJWW	MSRP_	\$599	SALE PRICE _	\$499	
Brand _	GE Profile	Model # _	PFE28PSKSS	MSRP_	\$3199	SALE PRICE _	\$2499	
Brand _		Model # _	PVM9005SJSS	MSRP_	\$499	SALE PRICE _	\$399	
Brand _		Model # _	PB911SJSS	MSRP_	\$1099	SALE PRICE _	\$999	
Brand _		Model # _	PDT845SSJSS	MSRP_	\$1199	SALE PRICE _	\$1099	
Brand _	GE	Model # _	GNE25JMKES	MSRP_	\$1599	SALE PRICE _	\$1299	
Brand	GE	Model #	GSE25HMHES	MSRP	\$1599	SALE PRICE	\$1299	



Monster Mailer • Legal Limit Max

Order Form

Fax order form to: 636-794-3223

Sales: 1-800-770-5219 Doug Nelson or Bill Menkhus

Busin	ess Name:		Cor	ntact Name:				
Addre	ess:		City:		_ State: Zip:			
Phone: Cell:			Email:					
Buyin	ng Group Affiliation:		GE Rep N	lame:				
					Number:			
GLD	cuicis want as to in	e your neb to op paperwe	on your benan	TES. GE CUSTOMET	Humber.			
Step 1	Sale Dates	a dataa bara	Artwo	ork Version in white add				
	Indicate your sale			ie Version: LL2041WP; 01MM954X) Indicate number here:				
			indica	te number nere				
	Do you want "	Scratch Off" Promo	? • Yes • No					
Step	Quantity Single F	Family Homes: Select	One	Price with Scratch Off Package:				
3	Monster Mailer	□ 1. 5,000 - \$2,343 □	2. 10,000 - \$3,939	□ 1. 5,000 - \$2,493 □ 2. 10,000 - \$4,239				
	Legal Limit MAX!	! □ 1 . 5,000 - \$2,443 □	1 . 5,000 - \$2,	1 1. 5,000 - \$2,593 2 2. 10,000 - \$4,439				
	Additional Mailers	, Add: MONSTER - 37.9¢ e	each • LEGAL LIMIT M	AX - 39.9¢ each				
Financing & Special Offers: All offers are solely the retailer's responsibility. ie. Financing, Rebates, Free Delivery,etc. Financing offer terms - # of Months ie. 6, 12, 18; With Payments? YES or NO; Minimum Purchase: \$ List your special offers here:								
Step 5	Signature (REQUI				will not be processed without a signature)			
Invigorate Media has no responsibility for, nor may payment be contingent upon, availability of featured merchandise. Invigorate Media shall not be responsible for nondelivery or damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal rates as of May 2015 and are subject to change without notice.								
Step Select ONE: 1. Zip Codes - Complete Below OR 2. Let us run a radius around your store								
-	Call us f	for free consulta						
1.		2.	3.	4.	5.			
6. 7. 8. 9. 10.								
Pricing Includes: \$50,000° Household Median Income								
Single Family Home Mailing List								
	Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢ Add'I SCFs: Add \$100							

Business Name:	Citv:	State:
DUSITIESS INATTIE.	City.	Siale.



List your model changes below

Fax 2nd page with your Order Form

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ _____ Model #_____ REPLACE WITH: Brand _____ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 6. **DELETE:** Brand ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$____ ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

GE May 17 – June 7 Memorial Day

This letter is to notify you that your prior approval has been approved.

The details and status of the prior approval are below.

Prior Approval #: 3MT76-00018639

Customer: GERRIT'S APPLIANCE, INC. (3MT76)

Media: Tabloids, Direct Mail and Other Printed Material

Status: Approved*

Approved Date: 04/25/2017 Start Date: 05/17/2017 End Date: 06/07/2017

Audit Description(s): Approved for content only.;

ACB Comment:

Prior approvals only validate that the ad content meets co-op requirements. Prior approval does not guarantee claim payment if claim submission procedures and documentation do not meet coop requirements.

If you have any questions concerning this prior approval, please contact us at 866-569-0209.

Thank you.