

Don't Lose Your 2016 CO-OP Dollars

Use any Remaining 2016 CO-OP Dollars & /or 2017 Funds

Whirlpool Brands "January Clearance Sale!"

Postcards from Only \$749* + 100% CO-OP Credit + FREE CO-OP FILING! *See Order form

Targeted Direct Mail is the most Effective Method for Driving Immediate Store Traffic & Sales.

Make ANY Changes to art - Prices/Models/Brands. We will re-approve for 100% co-op!

Sale Dates - any days between January 11 - 25

Start Sale January 11 - Order Deadline - December 27

Start Sale January 18 - Order Deadline - January 3

Choose from Three Sizes

- 1. The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only 37.9
- 2. The Legal Limit MAX Postcard 11"x 14" The Largest Piece of Mail Allowed by Law! Only 39.9 Cents.
- 3. The Jumbo Card 6" x 11" Only 35.9 Cents.

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

Contact 800-770-5219

Bill Menkhus bill_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug_nelson@invigoratemedia.com Cell 636-578-8130

Proven by Monsterous Results

Arrives in the mailbox as
6" X 10.5"
Opens to
10.5" X 17"



— 10.5 INCHES WIDE —



295% BIGGER That

Than our Jumbo Postcard!

As low as

17.9¢ Includes
Postage

17 INCHES TALI



12 MONTHS SPECIAL FINANCING!*



JANUARY 11TH - 24TH

REBATES

KitchenAid
UP TO \$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID BRAND APPLIANCES' Valid January 1-July 15, 2017

Whirlpool MAYTAG

UP TO \$600

PREPAID CARD BY MAIL WITH PURCHASE OF 2 OR MORE SELECT WHIRLPOOL & MAYTAG BRAND APPLIANCES' Valid January 11–24, 2017

Scratch & Win

Match your number in our store to see if you're our grand prize winner!



- \$10,000 Shopping Spree
- KitchenAid® Stand Mixer
- \$25 \$50 Additional Instant Savings

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01MM3630WP_JanuaryClearance

HUGE LAUNDRY SAVINGS!

AMANA





3.5 cu.ft. Top Load Washer with Dual Action Agitator

6.5 cu.ft. Electric Dryer with Automatic Dryness Control NED4655EW Whirlpool Cabrio

BAB2 MSRP 4649 each



4.3 cu.ft. HE Top Load Washer with Stainless
Steel Wash Basket

7.0 cu.ft. HE Electric Dryer with AccuDry™ Sensor Drying System **MAYTAG**°





4.5 cu.ft. Top Load Washer with PowerWash® System

7.4 cu.ft. Electric Steam Dryer with PowerDry System



SAVE AN ADDITIONAL 10% ON SELECT CLOSEOUT & DISCONTINUED MODELS

Whirlpool







MAYTAG[®]





We Sell It & Service It

BUYING POWER – We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale. BUY

FROM A LOCALLY OWNED BUSINESS!





7255 E. Broadway at S. Kolb • (520) 296-7218





The Legal Limit MAX! Postcard

Anything bigger would be criminal.







14 INCHES WIDE

The LARGEST piece of mail the **US Postal Service** will allow!

255% BIGGER Than our Jumbo Postcard!

INCHES





SPECIAL FINANCING:

AMANA

each



3.5 cu.ft. Top Load Washer

6.5 cu.ft. Electric Dryer

Whirlpool cabrio

each



4.3 cu.ft. HE Top **Load Washer**

7.0 cu.ft. HE Electric Dryer with

MAYTAG^{*}

each



4.5 cu.ft. Top Load Washer

Electric Steam **Dryer** with



KitchenAid UP TO

BY MAIL WITH PURCHASE OF SELECT KITCHENAID **BRAND APPLIANCES**

Whirlpool MAYTAG

UP TO



PREPAID CARD BY MAIL WITH PURCHASE OF 2 OR MORE SELECT WHIRLPOOL & MAYTAG BRAND APPLIANCES



Whirlpool





INVESTED IN

AMERICA

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S. POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nalson 115 Mississippi Qua Caystat City, MO 63019

Artwork Version: 01LM3629WP_JanuaryClearance

We Sell It & Service It

7255 E. Broadway at S. Kolb • (520) 296-7218

BUYING POWER — We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale. BUY FROM A LOCALLY OWNED BUSINESS!

East Broadway



STORY DELLE ON BUYING POWER WHEN POWER POWER WHEN POWER POWE

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SAVE AN ADDITIONAL 10% ON SELECT CLOSEOUT & DISCONTINUED MODELS







12 MONTHS SPECIAL FINANCING!*

Whirlpool MAYTAG KitchenAid AMANA

Whirlpool 4 PIECE KITCHEN PACKAGE!



25 cu.ft. Side-by-Side Refrigerator with SpillGuard™ Glass Shelves WRS325FDAM **5.3 cu.ft. Freestanding Electric Range** with Easy Wipe Ceramic Glass Cooktop WFE515S0ES WFG515S0ES - Gas Add \$121

1.7 cu.ft.
Microwave Hood
Combination with
Electronic Controls
WMH31017FS

Stainless Steel Dishwasher with 1-Hour Wash Cycle WDF520PADM

SAVE AN ADDITIONAL 10% ON SELECT CLOSEOUT & DISCONTINUED MODELS



KitchenAid

1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID BRAND APPLIANCES

Valid January 1-July 15, 2017

Whirlpool MAYTAG

UP TO \$600

PREPAID CARD BY MAIL WITH PURCHASE OF 2 OR MORE SELECT WHIRLPOOL & MAYTAG BRAND APPLIANCES"

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nalson 115 Mississippi Qua Crystat City, MO 63019

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Artwork Version: 0

Artwork Version: 01JP3631WP_JanuaryClearance

-Alternate Jumbo Card-

CHRISTIE'S Appliance Co.



JANUARY 11TH - 24TH

12 MONTHS
SPECIAL FINANCING!



Our Biggest Savings of the Year!





KitchenAid UP TO

^{\$}1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID BRAND APPLIANCES

Valid January 1-July 15, 2017

Whirlipool MAYTAG

PREPAID CARD BY MAIL WITH PURCHASE OF 2 OR MORE SELECT WHIRLPOOL & MAYTAG BRAND APPLIANCES

Valid January 11-24, 2017

Selling & Servicing Major Appliances in Tucson Since 1956

CHRISTIE'S

Application Co.

6355 E. Broadway at Wilmot • (520) 296-7218



*See store for complete details of all offers, financing and rebates. ®/™ © 2016. All rights reserved. HUB Pre-Approval XXXXXX. JP3641WP_JanuaryBlowout cheltert ©2016 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.



Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX
OR CURRENT RESIDENT

PRESORT STANDARD U.S.POSTAGE PAID INVIGORATE MEDIA

Doug Nalson 115 Mississippi Qua Crystat City, MO 63019

Artwork Version: JP3641WP JanuaryBlowout

MODEL LIST: MONSTER MAILER

Jan 11 - 24 January Clearance

*Some models may not appear on smaller mailers

Brand _	Amana	_ Model #	NTW4516FW	MSRP	\$499	SALE PRICE	\$365
							(Can go as low as \$329)
Brand _	Amana	_ Model #	NED4655EW	_MSRP	\$499	SALE PRICE	\$365
							(Can go as low as \$329)
Brand _	Whirlpool	_ Model #	WTW5000DW	_MSRP	\$649	SALE PRICE	\$482
							(After \$100 pair rebate; Can go as low as \$479)
Brand _	Whirlpool	_ Model #	WED5000DW	_MSRP	\$649	SALE PRICE	\$482
							(After \$100 pair rebate; Can go as low as \$479)
Brand _	Maytag	_ Model #	MHW5500FW	_MSRP	\$1099	SALE PRICE	\$949 (After \$100 pair rebate; Can go as low as \$899)
Brand _	Maytag	_ Model #	MED5500FW	_MSRP	\$1099	SALE PRICE	\$949 (After \$100 pair rebate; Can go as low as \$899)
Brand _	Whirlpool Kitch	<u>en Package</u>		_MSRP	\$2976	SALE PRICE	\$2221 (Can go as low as \$1999)
Brand _		_ Model #	WRS325FDAM	_ MSRP		SALE PRICE	
Brand _		_ Model #	WFE515S0ES or WI	FG515S0E	ES	SALE PRICE	Add \$121 for Gas
Brand _		_ Model #	WMH31017FS	_ MSRP		SALE PRICE	
Brand _		_ Model #	WDF520PADM	_MSRP		SALE PRICE	
Brand _	Whirlpool	_ Model #	WRS325FDAM	_ MSRP	\$1399	SALE PRICE	\$1110 (Can go as low as \$999)
Brand _	Whirlpool	_ Model #	WRF535SMBM	_ MSRP	\$1/99	SALE PRICE	\$1333 (Can go as low as \$1199)
Brand _	Maytag	_ Model #	MFI2570FEZ	_ MSRP	\$2199	SALE PRICE	\$1777 (Can go as low as \$1599)
			14140/400500		4000		
Brand _	Maytag	_ Model #	MMV4205DS	_ MSRP	\$369	SALE PRICE	\$249 (Can go as low as \$224)
	D.A. La		MEDOZOCO		Φ0.40		,
Brand _	Maytag	_ Model #	MER8700DS	_MSRP	\$949	SALE PRICE	\$665 (Can go as low as \$599)
			MOD0700D0				
$Brand_{-}$		_ Model #	MGR8700DS	_ MSRP		SALE PRICE	Add \$56 for Gas



Monster Mailer • Legal Limit Max • Jumbo Postcard

Order Form

Fax order form to: 636-794-3223Sales: **1-800-770-5219** Doug Nelson or Bill Menkhus

Business Name:				Contact Name:				
Addre	ess:		City:		State:	Zip:		
Phone	e:	Cell:		Ema	nil:			
Buyin	g Group Affiliation: _		W	/hirlpool Dea	alers - Want us to file	your ACB co-op paperwork on		
yourl	oehalf?: ☐ YES!List\	Whirlpool Rep Name: _		Hierarchy (Customer Number:			
Step 1	Sale Dates Indicate your sal	le dates here:	Step 2	Artwork Versi ie Version: LL	_ist Artwork Ve on in white address pane .2041WP; 01MM954X) mber here:			
	Do you want "	Scratch Off" Pro	omo? □ Yes □	No (Scrat	ch Off Promo: Add :	3 cents per mailer)		
Step	Quantity Single F	Family Homes: Sel	ect One	Jumbo Postcard Pricing:				
3	Monster Mailer	_	3 2 . 10,000 - \$3,			2 . 2,000 - \$1,349		
	Legal Limit MAX	! □1. 5,000 - \$2,44	3 2 . 10,000 - \$4.	139	3. 3,000 - \$1,749	4. 4,000 - \$2,049		
Step	Additional Mailers, ADD: MONSTER - 37.9¢ each LEGAL LIMIT MAX - 39.9¢ each • JUMBO POSTCARD - 35.9¢ each (on quantities over 5,000) Financing & Special Offers: All offers are solely the retailer's responsibility. ie. Financing, Rebates, Free Delivery, etc.							
4	Financing offer terms - # of Months ie. 6, 12, 18; With Payments? YES or NO; Minimum Purchase: \$							
	List your special offers here:							
(nvigorate Media has no resp damage to printed materials	oonsibility for, nor may payme	shipping failures, timeliness o	bility of featured i	merchandise. Invigorate Med	be processed without a signature) dia shall not be responsible for nondelivery or ntrol. Direct mail costs are based on US postal		
Step 6		. Zip Codes - Com				around your store		
4	Call us i	for free consu	1	ı				
1.		2.	3.		4.	5.		
6.		7.	8.		9.	10.		
Pricing Includes: \$50,000* Household Median Income								
• Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 11" • Single Family Home Postage								
Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Add'I SCFs: Add \$100								

Business Name:	Citv:	State:
DUSITIESS INATTIE.	City.	Siale.



List your model changes below

Fax 2nd page with your Order Form

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ _____ Model #_____ REPLACE WITH: Brand _____ Model #_____ CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$_____ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 6. **DELETE:** Brand ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$_____ and/or CHANGE SAVE TO: \$____ ______ Model #______ **REPLACE WITH:** Brand ______ Model #_____ 10. **DELETE:** Brand CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ _____ and/or CHANGE SAVE TO: \$ _____ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

From: coop@whirlpoolhub.com [mailto:coop@whirlpoolhub.com]

Sent: Tuesday, December 13, 2016 12:12 PM **To:** steven_menkhus@invigoratemedia.com

Subject: Whirlpool Corporation Advertising Compliance Review Approved

000INVIGPA

Your Reference Comments: 01LM3629WP

The advertising you submitted for a Compliance Review has been approved. When submitting your claim for Co-Op reimbursement, please reference the Advertising Compliance Review Request Number below:

Compliance Review Request Number: 142093

For details, please visit The HUB at whirlpoolhub.com

Please be aware that any changes to the advertising content or dates will void this Advertising Compliance Review approval.

If you have questions about the policy and/or interpretation with regards to your advertisements, please contact us. While dealer alone shall determine advertising and selling prices, Co-Op funds are subject to compliance with the policy.

Thank you for your support of Whirlpool Corporation and its portfolio of brands.

Have Questions? Call your Concierge at 1-855-458-5446 (Option 3) or email us at coop@whirlpoolhub.com.