

#### 100% CO-OP & FREE CO-OP FILING!

Contact Invigorate Media 800-770-5219

# X13 Whirlpool Brands "YEAR END SALE!"

Targeted Direct Mail is the most Effective Method for Driving Immediate Store Traffic & Sales.

Make ANY Changes to art - Prices/Models/Brands. We will re-approve for 100% co-op!

Sale Dates December 21 - January 3 OR December 28 - January 3

Order Deadline - December 5

#### **Choose from Three Sizes**

- **1.** The Monster Mailer tri-fold Arrives in mail 6" x 10.5" and opens to 10.5" x 17"" Only 36.9 Cents.
- 2. The Legal Limit MAX Postcard 11"x 14" The Largest Piece of Mail Allowed by Law! Only 39.9 Cents.
- 3. <u>The Jumbo Card</u> 6" x 11" Only 34.9 Cents. **NOTE: Jumbo Card Great for smaller budgets From \$749 includes everything. See Order form!**

<u>All orders Include</u> art with Edits, Single Family Postage, Printing, Our Mailing List with Home Owner Median Incomes to "Target", Addressing & Shipping to Dealer's Local Post Office for In-Home Delivery. **Option** - Use your store customer list – ask for details.

We will file your HUB co-op paper work for you if indicated on order form at end of this PDF.

Add the "Scratch Off" Promotion to either mailer/3 Cents extra. – Includes Scratch Off Sticker with Prize Numbers, \$10,000 Group Insurance Policy, (3) Kitchen-Aid Stand Mixers (zero dealer liabilities), and your option to add your own default prizes such as a Free 10-Year Component warranty with purchase - or additional \$10 - \$50 Instant Savings, Mounted Prize Board & extra mailers for walk in traffic.

#### Contact 800-770-5219

Bill Menkhus bill\_menkhus@invigoratemedia.com Cell 636-524-1240 Doug Nelson doug\_nelson@invigoratemedia.com Cell 636-578-8130

Proven by Monsterous Results Arrives in the mailbox as
6" × 10.5"
Opens to
10.5" × 17"



— 10.5 INCHES **WIDE** —



295% BIGGER Than our Jumbo Postcard!

As low as

16 9 Includes
Postage

17 INCHES TALL



12 IVONTHS SPECIAL FINANCING!



CHRISTIE'S Co.

Ujear End

Ulearance

December 21

thru January 3

Scratch & Win

Match your number in our store to see if you're our grand prize winner!

- 95n-
- \$10,000 Shopping Spree
- KitchenAid® Stand Mixer
- $^{\$}25 ^{\$}50$  Additional Instant Savings

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: 01MM3611WP\_YearEnd





**SAVE \$1234** 

after savings & \*200 repate

25 cu.ft. French Door Refrigerator with Powercold® Feature MFI2570FEZ

2.0 cu.ft. Over-the-Range Microwave with Sensor Cooking MMV4205FZ **6.4 cu.ft. Electric Range** with True Convection and Power Preheat
MER8800FZ

Stainless Steel Tub Dishwasher with PowerBlast™ Cycle MDB4949SDZ



# **KitchenAid**

UP TO

BY MAIL WITH PURCHASE OF SELECT KITCHENAID BRAND APPLIANCES

VALID NOVEMBER 1-DECEMBER 31, 2016

# Whirlpool **MAYTAG**°

PREPAID CARD BY MAIL WITH PURCHASE OF SELECT WHIRLPOOL & MAYTAG **BRAND APPLIANCES** 

VALID DECEMBER 21-JANUARY 3, 2017

# SAVE AN ADDITIONAL 10% ON SELECT CLOSEOUT & DISCONTINUED MODELS





MSRP \$1199

4.5 cu.ft. Front Load Washer with Load & Go™ Bulk Dispenser

7.4 cu.ft. Electric Dryer with Advanced Moisture Sensing

# We Sell It & Service It

BUYING POWER - We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale. BUY FROM A LOCALLY OWNED BUSINESS!

Whirlpool





4.3 cu.ft. HE Top Load Washer Impeller wtw5000Dw

7.0 cu.ft. HE **Electric Dryer** with AccuDry™ Sens Drying System



7255 E. Broadway at S. Kolb • (520) 296-7218



**nationwide** \$15 BILLION BUYING
POWER

Proud of our association with

# The Legal Limit MAX! Postcard

Anything bigger would be criminal.







14 INCHES WIDE

HUGE!

The piece of mail the **US Postal Service** will allow!

255% BIGGER Than our Jumbo Postcard!



### 12 MONTHS SPECIAL FINANCING!

**KitchenAid** 

\$1600°

BY MAIL WITH PURCHASE OF SELECT KITCHENAID BRAND APPLIANCES\*

VALID NOVEMBER 1-DECEMBER 31, 2016

Whirlpool MAYTAG

\$**500** 

PREPAID CARD BY MAIL WITH PURCHASE OF SELECT WHIRLPOOL & MAYTAG BRAND APPLIANCES' VALID DECEMBER 21-JANUARY 3, 2017





Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

oug Nelson 15 Mississippi Que Crystat City, MO 63019

Artwork Version: 01LM3610WP YearEnd



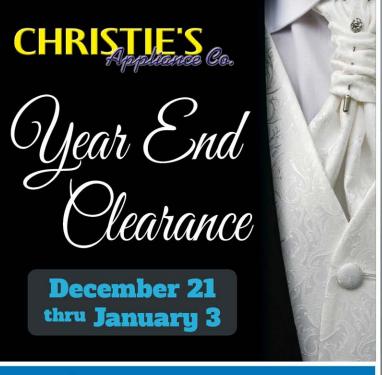




#### We Sell It & Service It

BUYING POWER – We are a member of a \$15 Billion buying organization. The majority of our appliances are priced at or below home improvement store prices. Don't sacrifice quality service before or after the sale. BUY FROM A LOCALLY OWNED BUSINESS!





12 MONTHS
SPECIAL FINANCING!



## **SAVE AN ADDITIONAL 10%**

ON SELECT CLOSEOUT & DISCONTINUED MODELS



**KitchenAid** 

UP TO

\$1600

BY MAIL WITH PURCHASE OF SELECT KITCHENAID BRAND APPLIANCES' VALID NOVEMBER 1-DECEMBER 31, 2016

Vhirlpool MAYTAG

UP TO

\$**500** 

PREPAID CARD BY MAIL WITH PURCHASE OF SELECT WHIRLPOOL & MAYTAG BRAND APPLIANCES"

VALID DECEMBER 21-JANUARY 3, 2017

Dealer Name Street Address City, State ZIP

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nalson 115 Mississippi Qua Crystat City, MO 63019

Artwork Version: 01JP3612WP YearEnd

\*See store for complete details of all offers, financing and rebates. ®/™ © 2016. All rights reserved. HUB Pre-Approval XXXXXX. 01JP3612WP\_YearEnd cheitert ©2016 Invigorate Media, LLC. All Rights Reserved. 800-770-5219.

# -Alternate Jumbo Card-



# lear End PRIVATE SALE

THURSDAY • FRIDAY • SATURDAY

DECEMBER 29<sup>TH</sup> – 31<sup>ST</sup>

AMANA

**KitchenAid** 

**MAYTAG**° **RECEIVE UP TO A** 

MasterCard® Prepaid Card by mail with purchase of select Whirlpool or Maytag Brand Appliances. Valid December 21-January 3, 2017\*

**KitchenAid** 1600 **RECEIVE UP TO A** 

MasterCard® Prepaid Card by mail with purchase of select KitchenAid Brand Appliances. Valid November 1-December 31, 2016\*

Dear Friends & Family,

Take good care of this card! It entitles you to take part in our **Year End Private Sale Event** at **Christie's Appliance** from **Thursday thru Saturday**, **December 29th–31st**.

For 3 Days ONLY you will have an opportunity to take advantage of our BEST DEALS of the Year! Receive our Lowest Prices on all brands including Maytag®, Whirlpool®, KitchenAid® & Amana®. Now is the time to save on every Laundry & Kitchen Appliance. For example...in addition to our Year's Lowest Prices, Receive up to a \$1,600 Rebate on select KitchenAid® appliances!\*

SAVE BIG on select closeout and discontinued merchandise.

This **PRIVATE SALE** will NOT be advertised anywhere else. Discounted prices will only be available during these sale days.

As always, we are there to serve you after the sale.

Hope to see you then!

Christie's Appliance Staff

Selling & Servicing Major Appliances in Tucson Since 1956



CHRISTIES Co.

East Broadway

6355 E. Broadway at Wilmot • (520) 296-7218

\*See store for complete details of all offers, financing and rebates, ®/™ © 2016. All rights reserved. HUB Pre-Approval XXXXX, JP3622WP\_YearEnd chellert ©2016 Invigorate Media, LLC, All Rights Reserved. 800-770-5219.

# 12 MONTHS SPECIAL FINANCING!

Dealer Name Street Address City, State Zip

POSTMASTER: Please Deliver X/XX, X/XX, X/XX

OR CURRENT RESIDENT

PRESORT STANDARD
U.S.POSTAGE
PAID
INVIGORATE
MEDIA

Doug Nelson 115 Mississippi Que Crystat City, MO 63019

Artwork Version: JP3622WP YearEnd

# **MODEL LIST: MONSTER MAILER**

Dec 21 - Jan 3 Year End Clearance

\*Some models may not appear on smaller mailers

Brand _	Whirlpool Kitch	en Package		_MSRP_	\$3136	SALE PRICE	\$2332
							Can go as low as \$2099
Brand _		_ Model #	WRS325FDAM	_MSRP		_ SALE PRICE _	
Brand _		_ Model #	WFE520S0FS or W	FG520S0	FS	_ SALE PRICE _	Add \$50 for Gas
Brand _		_ Model #	WMH32519FS	_ MSRP		_ SALE PRICE _	
Brand _		_ Model #	WDF520PADM	_ MSRP_		_ SALE PRICE _	
Brand _	Maytag Kitchen	Package		_ MSRP	\$4366	_ SALE PRICE _	\$3132 (After \$200 rebate)
Brand _		_ Model #	MFI2570FEZ	_ MSRP		_ SALE PRICE _	Can go as low as \$2999
Brand _		_ Model #	MER8800FZ	_ MSRP		_ SALE PRICE _	
Brand _		_ Model #	MMV4205FZ	_ MSRP		_ SALE PRICE _	
Brand _		_ Model #	MDB4949SDZ	_ MSRP		_ SALE PRICE _	
Brand _	Whirlpool	_ Model #	WFW92HEFW	_ MSRP	\$1199	_ SALE PRICE _	
Brand _	Whirlpool	_ Model #	WED92HEFW	_ MSRP	\$1199	_ SALE PRICE _	(After \$100 pair rebate) \$838
Brand _	Amana	Model #	NTW4516FW	_ MSRP_	\$499	_ SALE PRICE _	\$332
Brand _	Amana	_ Model #	NED4655EW	_ MSRP_	\$499	_ SALE PRICE _	\$332
Brand _	Whirlpool	_ Model #	WTW5000DW	_ MSRP_	\$649	_ SALE PRICE _	\$449
Brand _	Whirlpool	Model #	WED5000DW	_ MSRP_	\$649	SALE PRICE	(After \$100 pair rebate) \$449



#### Monster Mailer • Legal Limit Max • Jumbo Postcard

## **Order Form**

**Fax order form to: 636-794-3223**Sales: **1-800-770-5219** Doug Nelson or Bill Menkhus

Business Name: Contact				Name:			
Address:				City:	State: _	Zip:	
		Cell:	Email:				
Buying Group Affiliation: Whirlpool D							
your behalf?: YES! List Whirlpool Rep Name: Hierarchy Customer Number:							
Step	Sale Date:			Step	Please List Artw	ork Version Number	
		e date	here:		Artwork Version in white ac ie Version: LL2041WP; 01I		
					dicate number her	e:	
	Do you want "	Scrato	ch Off" Promo?	☐ Yes ☐ No (Scra	atch Off Promo: Add 3	cents per mailer)	
Step	Quantity Single F	amily I	Homes: <b>Select Or</b>	ne	Jumbo Postcard Pr	ricing:	
3	, ,		5,000 - \$2,293 <b>🗖 2</b> .		<b>1.</b> 1,000 - \$749	<b>2</b> . 2,000 - \$1,349	
	Legal Limit MAX	! <b>□</b> 1. 8	5,000 - \$2,443 <b>🗖 2</b> .	. 10,000 - \$4,139	<b>3.</b> 3,000 - \$1,749	<b>4.</b> 4,000 - \$2,049	
			MONSTER - 36.9¢ ea		<b>5.</b> 5,000 - \$2,193	<b>6.</b> 10,000 - \$3,639	
LEGAL LIMIT MAX - 39.9¢ each • JUMBO POSTCARD - 34.9¢ each (on quantities over 5,000)  Step 4 Financing & Special Offers: All offers are solely the retailer's responsibility. ie. Financing, Rebates, Free Delivery, etc.  Financing offer terms - # of Months ie. 6, 12, 18; With Payments? YES or NO; Minimum Purchase: \$  Finance Company Synchrony; APR%							
	List your special o	ners ne	e				
Step 5	Signature (REQU	IRED):			(Your order will not b	e processed without a signature)	
Invigorate Media has no responsibility for, nor may payment be contingent upon, availability of featured merchandise. Invigorate Media shall not be responsible for nondelivery or damage to printed materials owing to acts of God, strikes, shipping failures, timeliness of post office or any other causes beyond its control. Direct mail costs are based on US postal rates as of May 2015 and are subject to change without notice.							
Step Select ONE:   1. Zip Codes - Complete Below OR   2. Let us run a radius around your store							
Call us for free consultation on selecting your mailing list							
1.		2.	;	3.	4.	5.	
6.		7.		8.	9.	10.	
Pricing Includes: \$50,000* Household Median Income							
• Single Family Home Mailing List Monster 10.5" x 17" • Legal Limit Max! 11" x 14" • Jumbo Postcard 6" x 11" • Single Family Home Postage							
Monster Mailer/Jumbo Postcard: Targeted Homeowner Income List OR Dealer's Customer List: Add 5¢ Legal Limit Max: Targeted Homeowner Income List OR Dealer's Customer List: Add 7¢  Add'I SCFs: Add \$100							

Business Name:	Citv:	State:
DUSITIESS INATTIE.	City.	Siale.



#### List your model changes below

#### Fax 2nd page with your Order Form

List your model changes below. Models NOT DELETED will remain on your proof. The space allowed for models/images is limited to the direct mail piece selected 1. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ Model # REPLACE WITH: Brand Model # 2. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model #\_\_\_\_\_ REPLACE WITH: Brand \_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_\_ 4. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 5. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ 6. **DELETE:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 7. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 8. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 9. **DELETE:** Brand CHANGE PRICE TO: \$\_\_\_\_\_ and/or CHANGE SAVE TO: \$\_\_\_\_ \_\_\_\_\_\_ Model #\_\_\_\_\_\_ **REPLACE WITH:** Brand \_\_\_\_\_\_ Model #\_\_\_\_\_ 10. **DELETE:** Brand CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ 11. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$ 12. **DELETE:** Brand Model # **REPLACE WITH:** Brand Model # CHANGE PRICE TO: \$ \_\_\_\_\_ and/or CHANGE SAVE TO: \$ \_\_\_\_\_ Model # REPLACE WITH: Brand Model # 13. **DELETE:** Brand CHANGE PRICE TO: \$ and/or CHANGE SAVE TO: \$

From: coop@whirlpoolhub.com [mailto:coop@whirlpoolhub.com]

Sent: Thursday, November 17, 2016 4:14 PM To: <a href="mailto:steven\_menkhus@invigoratemedia.com">steven\_menkhus@invigoratemedia.com</a>

Subject: Whirlpool Corporation Advertising Compliance Review Approved

#### 000INVIGPA

Your Reference Comments: SALE DATE ENDS 1/3/17

The advertising you submitted for a Compliance Review has been approved. When submitting your claim for Co-Op reimbursement, please reference the Advertising Compliance Review Request Number below:

Compliance Review Request Number: 139997

For details, please visit The HUB at whirlpoolhub.com

Please be aware that any changes to the advertising content or dates will void this Advertising Compliance Review approval.

If you have questions about the policy and/or interpretation with regards to your advertisements, please contact us. While dealer alone shall determine advertising and selling prices, Co-Op funds are subject to compliance with the policy.

Thank you for your support of Whirlpool Corporation and its portfolio of brands.

Have Questions? Call your Concierge at 1-855-458-5446 (Option 3) or email us at <a href="mailto:coop@whirlpoolhub.com">coop@whirlpoolhub.com</a>.